CAPITAL ONE FINANCIAL CORPORATION (COF) FINANCIAL & STATISTICAL SUMMARY GAAP BASIS

		2010		2010			2010			2009		2009
(in millions, except per share data and as noted) (unaudited)		Q3	_	Q2			Q1			Q4		Q3
Earnings									_			
Net Interest Income	\$	3,109	\$	3,097		\$	3,228	8)	\$	1,954	\$	2,005
Non-Interest Income (1)(7)	\$	907	\$	807		\$	1,001	-,	\$	1,412	\$	1,553
Total Revenue (2)	\$	4,016	\$	3,904		\$	4,289		\$	3,366	\$	3,558
Provision for Loan and Lease Losses	\$ \$	867	\$ \$	723		\$ \$	1,478		\$ \$	844	\$ \$	1,173 104
Marketing Expenses Restructuring Expenses (3)	\$	250	\$	219		э \$	180		\$	188 32	\$ \$	26
Operating Expenses (4)	\$	1,746	\$	1,781		\$	1,667		\$	1,728	\$	1,672
Income Before Taxes	\$	1,153	\$	1,181		\$	964		\$	574	\$	583
Effective Tax Rate	Ψ	29.1 %		31.2	%	Ψ		%	Ψ	29.6 %	Ψ	25.0 %
Income From Continuing Operations, Net of Tax	\$	818	\$	812	,,	\$	720	,,	\$	404	\$	437
Loss From Discontinued Operations, Net of Tax (7)	\$	(15)	\$	(204)		\$	(84)		\$	(28)	\$	(43)
Net Income	\$	803	\$	608		\$	636		\$	376	\$	394
Net Income Available to Common Shareholders (A)	\$	803	\$	608		\$	636		\$	376	\$	394
Common Share Statistics Basic EPS: (B)												
Income From Continuing Operations	\$	1.81	\$	1.79		\$	1.59		\$	0.90	\$	0.97
Loss From Discontinued Operations	\$	(0.03)	\$	(0.45)		\$	(0.18)		\$	(0.07)	\$	(0.09)
Net Income	\$	1.78	\$	1.34		\$	1.41		\$	0.83	\$	0.88
Diluted EPS: (B)												
Income From Continuing Operations	\$	1.79	\$	1.78		\$	1.58		\$	0.89	\$	0.96
Loss From Discontinued Operations	\$	(0.03)	\$	(0.45)		\$	(0.18)		\$	(0.06)	\$	(0.09)
Net Income	\$	1.76	\$	1.33		\$	1.40		\$	0.83	\$	0.87
Dividends Per Common Share	\$	0.05	\$	0.05		\$	0.05		\$	0.05	\$	0.05
Tangible Book Value Per Common Share (period end) (C)	\$	26.60	\$	24.89		\$	22.86		\$	27.72	\$	26.86
Stock Price Per Common Share (period end)	\$	39.55	\$	40.30		\$	41.41		\$	38.34	\$	35.73
Total Market Capitalization (period end)	\$	17,900	\$	18,228		\$	18,713		\$	17,268	\$	16,064
Common Shares Outstanding (period end) Shares Used to Compute Basic EPS		452.6 452.5		452.3 452.1			451.9 451.0			450.4 450.0		449.6
Shares Used to Compute Diluted EPS		452.5 456.6		456.4			451.0 455.4			454.9		449.4 453.7
Shares Osed to Compute Diluted EFS		430.0	_	430.4			433.4			454.9		455.7
Reported Balance Sheet Statistics (period average)												
Average Loans Held for Investment	\$	126,307	\$	128,203		\$	134,206		\$	94,732	\$	99,354
Average Earning Assets	\$	172,473	\$	174,650		\$	181,881		\$	143,663	\$	145,280
Total Average Assets	\$	196,586	\$	199,329		\$	207,207		\$	169,856	\$	173,428
Average Interest Bearing Deposits	\$	104,186	\$	104,163		\$	104,018		\$	101,144	\$	103,105
Total Average Deposits	\$	118,255	\$	118,484		\$	117,530		\$	114,598	\$	115,882
Average Equity Return on Average Assets (ROA)	\$	25,307 1.66 %	, \$	24,526 1.63	%	\$	23,681 1.39	%	\$	26,518 0.95 %	\$	26,002 1.01 %
Return on Average Equity (ROE)		12.93 %			%			% %		6.09 %		6.72 %
Return on Average Tangible Common Equity (D)		28.95 %		30.97				%		13.02 %		14.75 %
		20.33		30.91	70		29.90	70		13.02 /6		14.75 /0
Reported Balance Sheet Statistics (period end)	•	126 224	e	107 140		e	120 115		•	00.610	e	06.744
Loans Held for Investment Total Assets (E)	\$ \$	126,334 196,928	\$ \$	127,140 197,485		\$ \$	130,115 200,691		\$ \$	90,619 169,622	\$ \$	96,714 168,433
	\$			103.172		э \$					\$	
Interest Bearing Deposits Total Deposits	\$ \$	104,741 119,212	\$ \$	117,331		\$	104,013 117,787		\$ \$	102,370 115,809	\$	101,769 114,504
Tangible Assets (E) (F)	\$	182,904	\$	183,474		\$	186,647		\$	155,516	\$	154,316
Tangible Common Equity (TCE) (E) (G)	\$	12,037	\$	11,259		\$	10,330		\$	12,483	\$	12,075
Tangible Common Equity to Tangible Assets Ratio (E) (H)	Ψ	6.58 %		6.14	0/	Ψ	5.53	0/	Ψ	8.03 %	Ψ	7.82 %
		0.30		0.14	70		3.33	70		0.03		7.02_ 70
Performance Statistics (Reported) Quarter over Quarter Net Interest Income Growth		0 %		(4)	0/		65	0/		(3) % (5)		3 % (5)
				(4)						(9) % ⁽⁵⁾		26 % ⁽⁵⁾
Non- Interest Income Growth		12 %		(24)			, ,	%				26 % ¹
Revenue Growth Net Interest Margin		3 % 7.21 %		(9)	%			% %		(5) % ⁽⁵⁾ 5.44 %		5.52 %
Revenue Margin		7.21 % 9.31 %			%			% %		9.37 %		9.80 %
Risk-Adjusted Margin ^(I)		5.78 %		5.01				%		6.07 %		6.69 %
Non-Interest Expense as a % of Average Loans Held for Investment		3.70 /	o O	3.01	70		4.55	70		0.07 /6		0.09 /0
(annualized)		6.32 %			%			%		8.23 %		7.25 %
Efficiency Ratio (J)		49.70 %	<u> </u>	51.23	%		43.06	%		56.92 %		49.92 %
Asset Quality Statistics (Reported) (6)	•	6 175	•	2.705		•	7.750		•	4.407	•	4.540
Allowance	\$	6,175	, \$	6,799	0/	\$	7,752	0/	\$	4,127	\$	4,513
Allowance as a % of Reported Loans Held for Investment Net Charge-Offs	\$	4.89 % 1,522	\$	5.35 1,717	%	\$	5.96 ° 2,018	/0	\$	4.55 % 1,185	\$	4.67 % 1,128
Net Charge-Offs Net Charge-Off Rate	Ф	4.82 %			%	φ	6.02	%	φ	1,185 5.00 %	φ	1,128 4.54 %
30+ day performing delinquency rate		3.71 %			%			% %		4.13 %		4.12 %
								-				
Full-time equivalent employees (in thousands)		25.7		25.7			25.9			25.9		26.0

^{*} Effective January 1, 2010, Capital One prospectively adopted two new accounting standards that resulted in the consolidation of the majority of the Company's credit card securitization trusts. The adoption of these new accounting standards resulted in the addition of approximately \$41.9 billion of assets, consisting primarily of credit card loan receivables, and a reduction of \$2.9 billion in stockholders' equity as of January 1, 2010. As the new accounting standards were adopted prospectivley, prior period results have not been adjusted. See the accompanying schedule "Impact of Adopting New Accounting Guidance." While the adoption of these new accounting standards has a significant impact on the comparability of the Company's GAAP financial results prior to and subsequent to adoption, the Company's reported GAAP results after adoption are now comparable to the prior "managed" results.

CAPITAL ONE FINANCIAL CORPORATION (COF) FINANCIAL & STATISTICAL SUMMARY MANAGED BASIS (for 2009 data)

(in millions, except per share data and as noted) (unaudited)		2010 Q3		2010 Q2		2010 Q1		2009 Q4		2009 Q3
Earnings			_					· · · · · · · · · · · · · · · · · · ·		
Net Interest Income	\$	3,109	\$	3,097	\$	3,228	\$	3,170	\$	3,212
Non-Interest Income (1)(7)	\$	907	\$	807	\$	1,061 (8)	\$	1,199	\$	1,373
Total Revenue (2)	\$	4,016	\$	3,904	\$	4,289	\$	4,369	\$	4,585
Provision for Loan and Lease Losses	\$	867	\$	723	\$	1,478	\$	1,847	\$	2,200
Marketing Expenses	\$	250	\$	219	\$	180	\$	188	\$	104
Restructuring Expenses (3)	\$	-	\$	-	\$	-	\$	32	\$	26
Operating Expenses (4)	\$	1,746	\$	1,781	\$	1,667	\$	1,728	\$	1,672
Income Before Taxes	\$	1,153	\$	1,181	\$	964	\$	574	\$	583
Effective Tax Rate	•	29.1 %	•	31.2 %	•	25.3 %	•	29.6 %	æ	25.0 %
Income From Continuing Operations, Net of Tax	\$	818	\$	812	\$	720	\$	404	\$	437
Loss From Discontinued Operations, Net of Tax (1) Net Income	<u>\$</u> \$	(15) 803	\$	(204) 608	\$	(84) 636	\$	(28) 376	\$	(43) 394
Net Income Available to Common Shareholders ^(A)	\$	803	\$	608	\$	636	\$	376	\$	394
Common Share Statistics Basic EPS: (6)										
Income From Continuing Operations	\$	1.81	\$	1.79	\$	1.59	\$	0.90	\$	0.97
Loss From Discontinued Operations	\$	(0.03)	\$	(0.45)	\$	(0.18)	\$	(0.07)	\$	(0.09)
Net Income	\$	1.78	\$	1.34	\$	1.41	\$	0.83	\$	0.88
Diluted EPS: (B)	•		•		•		·		•	
Income From Continuing Operations	\$	1.79	\$	1.78	\$	1.58	\$	0.89	\$	0.96
Loss From Discontinued Operations	\$	(0.03)	\$	(0.45)	\$	(0.18)	\$	(0.06)	\$	(0.09)
Net Income	\$	1.76	\$	1.33	\$	1.40	\$	0.83	\$	0.87
Dividends Per Common Share	\$	0.05	\$	0.05	\$	0.05	\$	0.05	\$	0.05
Tangible Book Value Per Common Share (period end) ^(C)	\$	26.60	\$	24.89	\$	22.86	\$	27.72	\$	26.86
Stock Price Per Common Share (period end)	\$	39.55	\$	40.30	\$	41.41	\$	38.34	\$	35.73
Total Market Capitalization (period end)	\$	17,900	\$	18,228	\$	18,713	\$	17,268	\$	16,064
Common Shares Outstanding (period end) Shares Used to Compute Basic EPS		452.6 452.5		452.3 452.1		451.9 451.0		450.4 450.0		449.6 449.4
Shares Used to Compute Basic EPS Shares Used to Compute Diluted EPS		456.6		456.4		455.4		454.9		453.7
<u> </u>										
Managed Balance Sheet Statistics (period average)			_						_	
Average Loans Held for Investment	\$	126,307	\$	128,203	\$	134,206	\$	138,184	\$	143,540
Average Earning Assets Total Average Assets	\$ \$	172,473 196,586	\$ \$	174,650 199,329	\$ \$	181,881 207,207	\$ \$	183,899 210,425	\$ \$	185,874 214,655
Average Interest Bearing Deposits	\$	196,566	э \$	199,329	э \$	104,018	э \$	101,144	\$	103,105
Total Average Deposits	\$	118,255	\$	118,484	\$	117,530	\$	114,598	\$	115,882
Average Equity	\$	25,307	\$	24,526	\$	23,681	\$	26,518	\$	26,002
Return on Average Assets (ROA)		1.66 %		1.63 %		1.39 %		0.77 %		0.81 %
Return on Average Equity (ROE)		12.93 %		13.24 %		12.16 %		6.09 %		6.72 %
Return on Average Tangible Common Equity ^(D)		28.95 %		30.97 %		29.98 %		13.02 %		14.75 %
Managed Balance Sheet Statistics (period end)										
Loans Held for Investment Total Assets ^(E)	\$	126,334	\$	127,140	\$	130,115	\$	136,803	\$	140,990
	\$	196,928	\$	197,485	\$	200,691	\$	212,389	\$	209,684
Interest Bearing Deposits Total Deposits	\$ \$	104,741 119,212	\$ \$	103,172 117,331	\$ \$	104,013 117,787	\$ \$	102,370 115,809	\$ \$	101,769 114,504
Tangible Assets ^{(E) (F)}	э \$	182,904	\$ \$	183,474	э \$	186,647	э \$	198,283	\$	195,567
Tangible Assets Tangible Common Equity (TCE) (E) (G)	\$	12,037	\$	11,259	\$	10,330	\$	12,483	\$	12,075
Tangible Common Equity to Tangible Assets Ratio ^{(E) (H)}	<u> </u>	6.58 %		6.14 %		5.53 %		6.30 %		6.17 %
Performance Statistics (Managed) Quarter over Quarter								(5)		45
Net Interest Income Growth (5)		0 %		(4) %		2 %		(1) % ⁽⁵⁾		9 % ⁽⁵⁾ 15 % ⁽⁵⁾
Non-Interest Income Growth (5) Revenue Growth (5)		12 %		(24) %		(12) %		(13) % ⁽⁵⁾		15 % ⁽⁵⁾
		3 % 7.21 %		(9) %		(2) %		(5) % ⁽⁵⁾		
Net Interest Margin Revenue Margin		7.21 % 9.31 %		7.09 % 8.94 %		7.10 % 9.43 %		6.90 % 9.50 %		6.91 % 9.87 %
Risk-Adjusted Margin ^(I)		5.78 %		5.01 %		4.99 %		9.50 % 4.74 %		5.23 %
Non-Interest Expense as a % of Average Loans Held for Investment		3.70 /0		3.01 /0		4.55 /6		4.74 /0		3.23 /0
(annualized)		6.32 %		6.24 %		5.50 %		5.64 %		5.02 %
Efficiency Ratio (J)		49.70 %	_	51.23 %		43.06 %		43.85 %		38.74 %
Asset Quality Statistics (Managed) (6)	_	. =	_	. =	_		_			- /
Net Charge-Offs	\$	1,522	\$	1,717	\$	2,018	\$	2,188	\$	2,155
Net Charge-Off Rate 30+ day performing delinquency rate		4.82 %		5.36 %		6.02 %		6.33 %		6.00 %
<u> </u>		3.71_%	_	3.81_%		4.22 %		4.73_%		4.55_%
Full-time equivalent employees (in thousands)		25.7	_	25.7		25.9		25.9		26.0

^{*}Prior to the adoption of the new consolidation accounting standards, management evaluated the Company and each of its lines of business results on a "managed" basis, which is a non GAAP measure. With the adoption of the new consolidation accounting standards, the Company's reported results are comparable to the "managed" basis, which reflect the consolidation of the majority of the Company's credit card securitization trusts. The accompanying Exhibit "Reconciliation to GAAP Financial Measures" presents a reconciliation of the Company's non-GAAP "managed" results to its GAAP results for periods prior to January 1, 2010. See the accompanying schedule "Impact of Adopting New Accounting Guidance" for additional information on the impact of new accounting standards.

CAPITAL ONE FINANCIAL CORPORATION (COF) FINANCIAL & STATISTICAL SUMMARY NOTES

- (1) Includes the impact from the change in fair value of retained interests, including the interest-only strips, which totaled \$6 million in Q3 2010, \$17 million in Q2 2010, \$(36) million in Q1 2010, \$55 million in Q4 2009 and \$37 million in Q3 2009.
- (2) In accordance with the Company's finance charge and fee revenue recognition policy, amounts billed but not included in revenue totaled: \$190 million in Q3 2010, \$261 million in Q2 2010, \$354 million in Q1 2010, \$490 million in Q4 2009 and \$517 million in Q3 2009.
- (3) The Company completed its 2007 restructuring initiative during 2009.
- (4) Includes core deposit intangible amortization expense of \$50 million in Q3 2010, \$50 million in Q2 2010, \$52 million in Q1 2010, \$54 million in Q4 2009 and \$56 million in Q3 2009 and integration costs of \$27 million in Q3 2010, \$22 million in Q2 2010, \$17million in Q1 2010, \$22 million in Q4 2009 and \$11 million in Q3 2009.
- (5) Prior period amounts have been reclassified to conform with the current period presentation and adjusted to reflect purchase accounting refinements related to the acquisition of Chevy Chase Bank, FSB ("CCB").
- (6) The ratios excluding the impact of loans acquired as part of the CCB acquisition are as follows.

	_ Q,	3 2010	Q	2 2010	Q	1 2010	 4 2009	_ Q	3 2009
CCB period end acquired loan portfolio (in millions)(unaudited)	\$	5,891	\$	6,381	\$	6,799	\$ 7,251	\$	7,885
CCB average acquired loan portfolio (in millions)(unaudited)	\$	6,014	\$	6,541	\$	7,037	\$ 7,512	\$	8,029
Allowance as a % of loans held for investment, excluding CCB		5.12%		5.63%		6.29%	4.95%		5.08%
Net charge-off rate (GAAP), excluding CCB		5.06%		5.64%		6.35%	5.44%		4.94%
Net charge-off rate (Managed), excluding CCB		5.06%		5.64%		6.35%	6.70%		6.36%
30+ day performing delinquency rate (GAAP), excluding CCB		3.89%		4.01%		4.46%	4.49%		4.48%
30+ day performing delinquency rate (Managed), excluding CCB		3.89%		4.01%		4.46%	4.99%		4.82%

- (7) During Q3 2010, Q2 2010, Q1 2010, Q4 2009 and Q3 2009, the Company recorded charges of \$16 million, \$404 million, \$224 million, \$47 million and \$91 million, respectively, related to representation and warranty matters. A portion of this expense is included in Discontinued Operations and the remainder is included in Non-Interest Income.
- (8) During Q1 2010, certain mortgage trusts were deconsolidated based on the sale of interest-only bonds associated with the trusts. The net effect of the deconsolidation resulted in \$128 million of income which is included in non-interest income.

STATISTICS / METRIC CALCULATIONS

- (A) Consists of net income (loss) less dividends on preferred shares.
- (B) Calculated based on net income (loss) available to common shareholders.
- (C) Calculated based on tangible common equity divided by common shares outstanding, which is a non-GAAP measure. See page 4 for a reconciliation of our tangible common equity.
- (D) Calculated based on income from continuing operations divided by average tangible common equity, which is a non-GAAP measure. See page 4, Reconciliation To GAAP Financial Measures for a reconciliation of average equity to average tangible common equity.
- (E) Calculated based on continuing operations, except for Average Equity and Return on Average Equity (ROE), which are based on average stockholders' equity.
- (F) Consists of reported or managed assets less intangible assets and is a non-GAAP measure. See page 4, Reconciliation To GAAP Financial Measures for a reconciliation of this measure to the reported common equity ratio.
- (G) Consists of stockholders' equity, intangible assets and the related deferred tax liabilities.
- (H) Tangible Common Equity to Tangible Assets Ratio ("TCE Ratio") is a non-GAAP measure. See page 4, Reconciliation To GAAP Financial Measures for a reconciliation of this measure to the reported common equity ratio.
- (I) Calculated based on total revenue less net charge-offs divided by average earning assets, expressed as a percentage.
- (J) Calculated based on non-interest expense less restructuring expense divided by total revenue.

CAPITAL ONE FINANCIAL CORPORATION REGULATORY AND NON-GAAP CAPITAL MEASURES

In addition to disclosing required regulatory measures, the Company also reports certain non-GAAP capital measures that management uses in assessing its capital adequacy. These measures include average tangible common equity, tangible common equity (TCE), TCE ratio, Tier 1 common equity and Tier 1 common equity ratio. The table below provides the details of the calculation of each of these measures. While these non-GAAP capital measures are widely used by investors, analysts and bank regulatory agencies to assess the capital position of financial services companies, they may not be comparable to similarly titled measures reported by other companies.

(dollars in millions)(unaudited		010 03*		2010 Q2*		2010 Q1*		2009 Q4		2009 Q3
Average Equity to Average Tangible Common Equity		(3		QΖ		QΙ		44		Q3
Average Equity Average Equity	\$	25.307	\$	24.526	\$	23.681	\$	26.518	\$	26.002
Less: Average Intangible Assets (1)	Ψ	(14,003)	Ψ	(14,039)	Ψ	(14,075)	Ψ	(14,105)	Ψ	(14,151)
Average Tangible Common Equity	\$	11,304	\$	10,487	\$	9,606	\$	12,413	\$	11,851
Avorage rangible common Equity	<u> </u>	11,004		10,407	<u> </u>	0,000		12,410	<u> </u>	11,001
Period End Equity Tangible Common Equity										
Stockholders' Equity	\$	26,061	\$	25,270	\$	24,374	\$	26,589	\$	26,192
Less: Intangible Assets ⁽¹⁾	•	(14,024)	•	(14,011)	•	(14,044)	•	(14,106)	·	(14,117)
Period End Tangible Common Equity	\$	12,037	\$	11,259	\$	10,330	\$	12,483	\$	12,075
• • • •						<u> </u>				
Tangible Assets										
Total Assets	\$	196,933	\$	197,489	\$	200,707	\$	169,646	\$	168,464
Less: Discontinued Operations Assets		(5)		(4)		(16)		(24)		(31)
Total Assets-Continuing Operations		196,928		197,485		200,691		169,622		168,433
Less: Intangible Assets (1)		(14,024)		(14,011)		(14,044)		(14,106)		(14,117)
Period End Tangible Assets	\$	182,904	\$	183,474	\$	186,647	\$	155,516	\$	154,316
TCE ratio (2)		6.58	%	6.14	%	5.53	%	8.03	%	7.82 %
Reconciliation of Period End Assets to Tangible Assets on a Managed Basis	(for 2009)									
Total Assets	\$	196,933	\$	197,489	\$	200,707	\$	169,646	\$	168,464
Securitization Adjustment (3)				-				42,767		41,251
Total Assets on a Managed Basis		196,933		197,489		200,707		212,413		209,715
Less: Assets-Discontinued Operations		(5)		(4)		(16)		(24)		(31)
Total Assets-Continuing Operations		196,928		197,485		200,691		212,389		209,684
Less: Intangible Assets (1)		(14,024)		(14,011)		(14,044)		(14,106)		(14,117)
Period End Tangible Assets	\$	182,904	\$	183,474	\$	186,647	\$	198,283	\$	195,567
(0)										
TCE ratio ⁽²⁾		6.58	%	6.14	%	5.53	%	6.30	%	6.17 %
T: 40										
Tier 1 Common Equity AND Tier 1 Capital	•	00.004	•	05.070	•	04.074	•	00.500	•	00.400
Common Stockholders' Equity	\$	26,061	\$	25,270	\$	24,374	\$	26,589	\$	26,192
Less: Net Unrealized Gains (Losses) on Available-For-Sale Securities (7)		580		661		319		200		230
Less: Accumulated Net Gains (Losses) on Cash Flow Hedges (7)		(79)		(73)		(80)		(92)		(127)
Less: Disallowed Goodwill and Other Intangibles Less: Disallowed Deferred Tax Assets		13,993		14,023		14,078		14,125		14,103
Less: Disallowed Deferred Tax Assets Less: Other		1,326 2		1,977 2		2,183 1		9		(20)
Tier 1 Common Equity		10,239		8.680		7,873		12,347		(20) 12.006
Her i Common Equity		10,239		0,000		1,013		12,347		12,000
Tier 1 Restricted Core Capital Items (4)		3,636		3,637		3,638		3,642		2,641
Her I Restricted Core Capital Items		3,030		3,037		3,036		3,042		2,041
Total Tier 1 Capital	\$	13,875	\$	12,317	\$	11,511	\$	15,989	\$	14,647
Total Total Total		10,010		12,011		,		10,000		,
Risk-Weighted Assets	\$	124,431	\$	124,038	\$	120,330	\$	116,309	\$	123,227
•		,		,		-,		-,	<u> </u>	-,
Tier 1 Common Equity Ratio (5) (6)		8.23%		7.00%		6.54%		10.62%		9.74%
James =quity runo		0.2070		1.0070		0.0-7/0		10.02/0		0.1 470
Tier 1 Risk Based Capital Ratio (5) (8)		11.15%		9.93%		9.57%		13.75%		11.89%
		70		3.5370		0.0.70		.5 570		

⁽¹⁾ Includes impact from related deferred taxes.

 $[\]overset{\text{\tiny{(2)}}}{\text{Calculated}}$ based on tangible common equity divided by tangible assets

⁽³⁾ Adjustments to our GAAP results to reflect loans that have been securitized and sold as though the loans remained on our consolidated balance sheet.

⁽⁴⁾ Consists primarily of trust preferred securities

⁽⁵⁾ Ratios as of the end of Q3 2010 are preliminary.

⁽⁶⁾ Calculated based on Tier 1 common equity divided by risk-weighted assets.

 $[\]ensuremath{^{(7)}}$ Amounts are net of tax impacts.

⁽⁸⁾ Calculated based on Tier 1 capital divided by risk-weighted assets.

^{*} In addition to analyzing the Company's results on a reported basis, management previously evaluated Capital One's results on a "managed" basis, which consisted of non-GAAP financial measures. Capital One's managed results reflected the Company's reported results, adjusted to reflect the consolidation of the majority of the Company's credit securitization trusts. Because of the January 1, 2010, adoption of the new consolidation accounting standards, the Company's consolidated reported results subsequent to January 1, 2010 are comparable to its "managed" results. The accompanying Exhibit "Reconciliation to GAAP Financial Measures" presents a reconciliation of the Company's non-GAAP "managed" results to its GAAP results for periods prior to January 1, 2010.

Capital One Financial Corporation Impact of Adopting New Accounting Guidance

Consolidation of VIEs

(dollars in millions)(unaudited)	 Balance Sheet uary 1, 2010	 onsolidation mpact	Ending Balance Sheet December 31, 2009		
Assets:					
Cash and due from banks	\$ 12,683	\$ 3,998	\$	8,685	
Loans held for investment	138,184	47,565		90,619	
Allowance for loan and lease losses	(8,391)	(4,264) ⁽²⁾		(4,127)	
Net loans held for investment	129,793	 43,301		86,492	
Accounts receivable from securitizations	166	(7,463)		7,629	
Other assets	68,869 ⁽¹⁾	2,029		66,840	
Total assets	 211,511	41,865		169,646	
Liabilities:	 				
Securitization liability	48,300	44,346		3,954	
Other liabilities	139,561	458		139,103	
Total liabilities	187,861	44,804		143,057	
Stockholders' equity	23,650	$(2,939)^{(2)}$		26,589	
Total liabilities and stockholders' equity	\$ 211,511	\$ 41,865	\$	169,646	

Allocation of the Allowance by Segment

(dollars in millions)(unaudited)	Jar	nuary 1, 2010	Consoli	dation Impact		December 31, 2009
Domestic credit card	\$	5,590	\$	3,663 ⁽²⁾	\$	1,927
International credit card		727		528		199
Total credit card		6,317		4,191		2,126
Commercial and multi-family real estate		471		-		471
Middle market		131		-		131
Specialty lending		90		-		90
Total commercial lending		692		-	-	692
Small ticket commercial real estate		93		-	-	93
Total commercial banking		785		-		785
Automobile		665		-	-	665
Mortgage (includes all new CCB originations)		248		73 ⁽³⁾		175
Other retail		236		-		236
Total consumer banking		1,149		73		1,076
Other		140		-		140
Total company	\$	8,391	\$	4,264	\$	4,127

⁽¹⁾ Included within the "Other assets" line item is a deferred tax asset of \$3.9 billion, of which \$1.6 billion related to the January 1, 2010, adoption of the new consolidation accounting standards.

⁽²⁾ An adjustment of \$34 million to retained earnings and the allowance for loan and lease losses was made in the second quarter of 2010 for the impact of impairment on consolidated loans accounted for troubled debt restructurings. These adjustments are not reflected in the above table.

CAPITAL ONE FINANCIAL CORPORATION Consolidated Statements of Income

(in millions, except per share data)(unaudited)

		Thre	ee Months Ende	d		Nine Month	ns Ended
	Ser	tember 30,	June 30,	September 30,		September 30,	September 30,
		2010	2010	2009 (1)		2010	2009 (1)
Interest Income							
Interest Income:	¢.	2 447 €	2.476	2 220	¢	10 E00 P	6.640
Loans held for investment, including past-due fees	\$	3,447 \$	3,476 \$		\$	10,582 \$	6,649
Investment securities		347	342	399		1,037	1,206
Other		21	17	83		60	214
Total interest income		3,815	3,835	2,702		11,679	8,069
Interest Expense:							
Deposits		358	368	479		1,125	1,666
Securitized debt		191	212	63		644	228
Senior and subordinated notes		72	72	74		211	189
Other borrowings		85	86	81		265	243
Total interest expense		706	738	697		2,245	2,326
Net interest income		3,109	3,097	2,005		9,434	5,743
Provision for loan and lease losses		867	723	1,173		3,069	3,386
Net interest income after provision for loan and lease losses		2,242	2,374	832		6,365	2,357
Net interest income after provision for loan and lease losses		2,242	2,374	032		0,303	2,337
Non-Interest Income:							
Servicing and securitizations		9	21	721		(6)	1,537
Service charges and other customer-related fees		496	496	496		1,577	1,494
Interchange		346	333	123		991	389
Net other-than-temporary impairment losses recognized in earnings		(1)	(26)	(11)		(59)	(22)
Other		57	(17)	224		272	476
Total non-interest income		907	807	1,553		2,775	3,874
Non-Interest Expense:							
Salaries and associate benefits		641	650	648		1,937	1,837
Marketing		250	219	104		650	400
Communications and data processing		178	164	176		512	569
Supplies and equipment		129	129	123		381	370
Occupancy		135	117	114		371	329
Restructuring expense (2)		-	-	26		-	87
Other		663	721	611		1,992	1,877
Total non-interest expense		1,996	2,000	1,802		5,843	5,469
Income from continuing operations before income taxes		1,153	1,181	583		3,297	762
Income tax provision		335	369	146		948	179
Income from continuing operations, net of tax		818	812	437		2,349	583
Loss from discontinued operations, net of tax		(15)	(204)	(43)		(303)	(75)
Net income	\$	803 \$	608 \$	394	\$	2,046 \$	508
Preferred stock dividends		-	-	-		-	(564)
Net income (loss) available to common shareholders	\$	803 \$	608 \$	394	\$	2,046 \$	(56)
Basic earnings per common share:							
Income (loss) from continuing operations	\$	1.81 \$	1.79 \$	0.97	\$	5.19 \$	0.04
Loss from discontinued operations		(0.03)	(0.45)	(0.09)		(0.66)	(0.18)
Net Income (loss) per common share	\$	1.78 \$	1.34		\$	4.53 \$	(0.13)
Diluted earnings per common share:							
Income (loss) from continuing operations	\$	1.79 \$	1.78 \$	0.96	\$	5.15 \$	0.04
· ,	φ				Ф		
Loss from discontinued operations	<u>e</u> —	(0.03) 1.76 \$	(0.45)	(0.09)	Φ.	(0.66)	(0.18)
Net Income (loss) per common share	\$	1./0 \$	1.33	0.87	\$	4.49 \$	(0.13)
Dividends paid per common share	\$	0.05_\$	0.05	0.05	\$	0.15 \$	0.48
• •							

⁽¹⁾ Certain prior period amounts have been revised to conform to the current period presentation.

⁽²⁾ The Company completed its 2007 restructuring initiative during 2009.

CAPITAL ONE FINANCIAL CORPORATION

Consolidated Balance Sheets

(in millions)(unaudited)

	Sept	As of ember 30 2010		As of cember 31 2009 (1)		As of otember 30 2009 (1)
Assets:						
Cash and due from banks	\$	2,015	\$	3,100	\$	2,719
Interest-bearing deposits with banks		2,391		5,043		863
Federal funds sold and repurchase agreements		536		542		545
Cash and cash equivalents		4,942		8,685		4,127
Restricted cash for securitization investors		2,686		501		547
Investment in securities:						
Available for sale, at fair value		39,926		38,830		37,693
Held to maturity, at amortized cost		-		80		84
Total investment in securities		39,926		38,910		37,777
Loans held for investment:						
Unsecuritized loans held for investment, at amortized cost		74,719		75,097		78,392
Restricted loans for securitization investors		51,615		15,522		18,322
Total loans held for investment		126,334		90,619		96,714
Less: Allowance for loan and lease losses		(6,175)		(4,127)		(4,513)
Net loans held for investment		120,159		86,492		92,201
Loans held for sale, at lower-of-cost-or-fair-value		197		268		141
Accounts receivable from securitizations		127 2.722		7,128		6,438
Premises and equipment, net Interest receivable		2,722 1,025		2,736 936		2,773 911
Goodwill		13,593		936 13,596		13,565
Other		,		10,394		9,984
Total assets	\$	11,556 196,933	\$	169,646	\$	168,464
10tal 855615	Ψ	190,933	Ψ	109,040	Ψ	100,404
Liabilities:						
Interest payable	\$	464	\$	509	\$	583
Customer deposits		119,212		115,809		114,504
Securitized debt obligations		29,504		3,954		4,608
Other debt:						
Federal funds purchased and securities loaned or sold under agreements to repurchase		947		1,140		1,621
Senior and subordinated notes		9,083		9,045		9,209
Other borrowings		4,799		6,875		5,897
Total other debt		14,829		17,060		16,727
Other liabilities		6,863		5,725		5,850
Total liabilities		170,872		143,057		142,272
Stockholders' Equity: Common stock		5		5		5
Paid-in capital, net		19,059		18,955		18,928
Retained earnings and accumulated other comprehensive income		10,199		10,809		10,926
Less: Treasury stock, at cost		(3,202)		(3,180)		(3,172)
Total stockholders' equity		26.061		26.589		26.192
Total liabilities and stockholders' equity	\$	196,933	\$	169,646	\$	168,464
. Star habilities and stockholders equity	Ψ	100,000	Ψ	100,040	Ψ	100,707

⁽¹⁾ Certain prior period amounts have been revised to conform to the current period presentation.

CAPITAL ONE FINANCIAL CORPORATION

Statements of Average Balances, Income and Expense, Yields and Rates (1)

(dollars in millions)(unaudited)

		Quarter	Ende	ed 09/30/10			Quarter	Ende	d 06/30/10				nded	09/30/09 (3)	
GAAP Basis		Average		ncome/	Yield/		Average		ncome/	Yield/		Average		ncome/	Yield/
Interest corning coasts.		Balance	<u>E</u>)	xpense	<u>Rate</u>		Balance	<u> </u>	xpense	Rate		<u>Balance</u>	브	xpense	<u>Rate</u>
Interest-earning assets:															
Loans held for investment	\$	126,307	\$	3,447	10.92%	\$	128,203	\$	3,476	10.85%	\$	99,354	\$	2,220	8.94%
Investment securities (2)	·	39,872	•	347	3.48%	·	39,022	•	342	3.51%	•	37,377	·	399	4.27%
Other		6,294		21	1.33%		7,425		17	0.92%		8,549		83	3.88%
Total interest-earning assets	\$	172,473	\$	3,815	8.85%	\$	174,650	\$	3,835	8.78%	\$	145,280	\$	2,702	7.44%
Interest-bearing liabilities:															
Interest-bearing deposits															
NOW accounts	\$	11,333	\$	10	0.35%	\$	11,601	\$	10	0.34%	\$	10,419	\$	13	0.50%
Money market deposit accounts		43,260		104	0.96%		42,127		99	0.94%		36,037		96	1.07%
Savings accounts		22,572		49	0.87%		21,017		44	0.84%		12,266		23	0.75%
Other consumer time deposits		18,726 220		133 1	2.84% 1.82%		20,744 240		150 1	2.89% 1.67%		32,076		248 3	3.09% 1.13%
Public fund CD's of \$100,000 or more CD's of \$100,000 or more		7,256		59	3.25%		7,601		63	3.32%		1,061 9,764		93	3.81%
Foreign time deposits		819		2	0.98%		833		1	0.48%		1,482		3	0.81%
Total interest-bearing deposits	\$	104,186	\$	358	1.37%	\$	104,163	\$	368	1.41%	\$	103,105	\$	479	1.86%
Senior and subordinated notes	Ψ	8,677	Ψ	72	3.32%	Ψ	8,760	Ψ	72	3.29%	Ψ	9,554	Ψ	74	3.10%
Other borrowings		6,483		85	5.24%		6,375		86	5.40%		8,553		81	3.79%
Securitization liability		30,750		191	2.48%		35,248		212	2.41%		4,928		63	5.11%
Total interest-bearing liabilities	\$	150,096	\$	706	1.88%	\$	154,546	\$	738	1.91%	\$	126,140	\$	697	2.21%
Ğ		,	•				· · · · · · · · · · · · · · · · · · ·		;		===	· · · · · · · · · · · · · · · · · · ·		-	
Net interest spread				=	6.97%				:	6.87%				=	5.23%
Interest income to average interest-earning asse	ets				8.85%					8.78%					7.44%
Interest expense to average interest-earning as:	sets			_	1.64%					1.69%				_	1.92%
Net interest margin				_	7.21%					7.09%				_	5.52%
Managed Basis															
-															
Interest-earning assets: Loans held for investment	\$	126,307	Ф	3,447	10.92%	\$	128,203	¢	3,476	10.85%	\$	143,540	œ	3,750	10.45%
Investment securities (2)	φ		φ	3,447	3.48%	φ	39,022	φ	3,470	3.51%	φ	37,377	φ	3,750	4.27%
Other		39,872 6,294		21	1.33%		7,425		17	0.92%		4,957		18	1.45%
Total interest-earning assets	\$	172,473	\$	3,815	8.85%	\$	174,650	\$	3,835	8.78%	\$	185,874	\$	4,167	8.97%
ŭ		· · · · · · · · · · · · · · · · · · ·							· · · · · · · · · · · · · · · · · · ·			<u> </u>		<u> </u>	
Interest-bearing liabilities:															
Interest-bearing deposits															
NOW accounts	\$	11,333	\$	10	0.35%		11,601		10	0.34%	\$	10,419	\$	13	0.50%
Money market deposit accounts		43,260		104	0.96%		42,127		99	0.94%		36,037		96	1.07%
Savings accounts		22,572		49	0.87%		21,017		44	0.84%		12,266		23	0.75%
Other consumer time deposits		18,726		133	2.84%		20,744		150	2.89%		32,076		248	3.09%
Public fund CD's of \$100,000 or more		220		1	1.82%		240		1	1.67%		1,061		3	1.13%
CD's of \$100,000 or more		7,256		59	3.25%		7,601		63	3.32%		9,764		93	3.81%
Foreign time deposits	_	819	Φ.	2	0.98%	_	833	Φ.	1	0.48%	\$	1,482	Φ.	3	0.81%
Total interest-bearing deposits	\$	104,186	Ъ	358 72	1.37% 3.32%	\$	104,163 8,760	\$	368	1.41%	Ъ	103,105	\$	479 74	1.86% 3.10%
Senior and subordinated notes		8,677					,		72 96	3.29%		9,554			
Other borrowings Securitization liability		6,483 30,750		85 191	5.24% 2.48%		6,375 35,248		86 212	5.40% 2.41%		8,553 46,179		81 320	3.79% 2.77%
Total interest-bearing liabilities	\$	150,096	\$	706	1.88%	\$	154,546	\$	738	1.91%	\$	167,391	\$	954	2.28%
Total interest bearing liabilities	Ψ	100,000	Ψ	700	1.00/0	Ψ	104,040	Ψ	7 30	1.0170	Ψ	101,001	Ψ	304	2.20/0
Net interest spread				=	6.97%					6.87%				=	6.69%
Interest income to average interest-earning asse	ets				8.85%					8.78%					8.97%
Interest expense to average interest-earning as:	sets			_	1.64%					1.69%				_	2.05%
Net interest margin				=	7.21%				,	7.09%				=	6.91%

⁽¹⁾ Reflects amounts based on continuing operations.

⁽²⁾ Consists of available-for-sale and held-to-maturity securities.

⁽³⁾ Certain prior period amounts have been revised to conform to the current period presentation.

^{*} Prior to the adoption of the new consolidation accounting standards, management evaluated the Company and each of its lines of business results on a "managed" basis. With the adoption of the new consolidation accounting standards, the Company's reported results are comparable to the "managed" basis which now reflect the consolidation of the majority of the Company's credit card securitization trusts. The accompanying Exhibit "Reconciliation to GAAP Financial Measures" presents a reconciliation of the Company's non-GAAP "managed" results to its reported results for periods prior to January 1, 2010.

CAPITAL ONE FINANCIAL CORPORATION (COF) LENDING INFORMATION AND STATISTICS MANAGED BASIS ⁽¹⁾

	2010		2010	20	10		2009		2009
(Dollars in millions) (unaudited)	Q3		Q2	Q			Q4		Q3
Period end loans held for investment									
Domestic credit card	\$ 53	3,839 \$	54,628	\$	56,228	\$	60,300	\$	61,892
International credit card		7,487	7,269		7,578		8,224		8,477
Total Credit Card	\$ 6	1,326 \$	61,897	\$	63,806	\$	68,524	\$	70,369
Commercial and multifamily real estate		3,383 \$	13,580	\$	13,618	\$	13,843	\$	13,978
Middle market		0,456	10,203		10,310		10,062		10,023
Specialty lending Total Commercial Lending		3,813 7,652 \$	3,815 27,598	\$	3,619 27,547	\$	3,555 27,460	\$	3,399 27,400
Small-ticket commercial real estate		1,890	1,977	Ψ	2,065	Ψ	2,153 ⁽⁷⁾	Ψ	2,413
Total Commercial Banking		9,542 \$	29,575	\$	29,612	\$	29,613	\$	29,813
Automobile		7,643 \$	17,221	\$	17,446	\$	18,186	\$	19,295
Mortgages	*	2,763	13,322	•	13,967	•	14,893	•	15,639
Retail banking		1,591	4,770		4,970		5,135		5,215
Total Consumer Banking	\$ 34	1,997 \$	35,313	\$	36,383	\$	38,214	\$	40,149
Other loans (2)	\$ 126	469 \$	470	\$	464	\$	452	\$	659
Total	\$ 126	5,334 \$	127,255	\$	130,265	\$	136,803	\$	140,990
Average loans held for investment									
Domestic credit card	\$ 54	1,049 \$	55,252	\$	58,108	\$	60,443	\$	63,299
International credit card		7,342	7,427	_	7,814	_	8,300	_	8,609
Total Credit Card		1,391 \$	62,679	\$	65,922	\$	68,743	\$	71,908
Commercial and multifamily real estate	\$ 13	3,411 \$	13,543	\$	13,716	\$	13,926	\$	13,938
Middle market		0,352	10,276		10,324		10,052		9,911
Specialty lending		3,715	3,654	_	3,609		3,535		3,753
Total Commercial Lending Small-ticket commercial real estate		7,478 \$ 1,957	27,473 2,060	\$	27,649 2,074	\$	27,513 2,354	\$	27,602 2,471
Total Commercial Banking		9,435 \$	29,533	\$	29,723	\$	29,867	\$	30,073
Automobile		7,397 \$	17,276	\$	17,769	\$	18,768	\$	19,636
Mortgages	*	3,024	13,573	Ψ	15,434	Ψ	15,170	Ψ	15,925
Retail banking		1,669	4,811		5,042		5,176		5,515
Total Consumer Banking	\$ 35	5,090 \$	35,660	\$	38,245	\$	39,114	\$	41,076
Other loans (2)	\$ 120	475 \$	463	\$	489	\$	460	\$	483
Total	\$ 126	5,391 \$	128,335	\$	134,379	\$	138,184	\$	143,540
Net charge-off rates									
Domestic credit card		3.23%	9.49%		10.48%		9.59%		9.64% 9.19%
International credit card Total Credit Card		7.60% 3.16%	8.38% 9.36%		8.83% 10.29%		9.52% 9.58%		9.19%
(0)	-			-					
Commercial and multifamily real estate (3) Middle market (3)		1.78%	1.17%		1.45%		3.02%		1.37%
Middle market ** Specialty lending).43%).64%	0.78% 0.87%		0.82% 0.90%		0.75% 1.85%		0.56% 1.39%
Total Commercial Lending (3)		1.11%	0.98%	-	1.14%		2.04%		1.08%
Small-ticket commercial real estate		3.48%	4.21%		4.43%		13.08% (7)		5.19%
Total Commercial Banking (3)		1.27%	1.21%	-	1.37%		2.91%	-	1.42%
Automobile		2.71%	2.09%		2.97%		4.55%		4.38%
Mortgages (3)		0.41%	0.46%		0.94%		0.72%		0.69%
Retail banking ⁽³⁾		2.20%	2.11%		2.11%		2.93%		2.44%
Total Consumer Banking ⁽³⁾	-	1.79%	1.47%		2.03%		2.85%		2.69%
Other loans	17	7.63%	27.95%		18.82%		28.25%		28.53%
Total		1.82%	5.36%		6.02%		6.33%		6.00%
30+ day performing delinquency rate									
Domestic credit card		1.53%	4.79%		5.30%		5.78%		5.38%
International credit card		5.84%	6.03%		6.39%		6.55%		6.63%
Total Credit Card		1.69%	4.94%		5.43%		5.88%		5.53%
Automobile		7.95%	7.74%		7.58%		10.03%		9.52%
Mortgages (3)		0.69%	0.68%		0.93%		1.26%		1.17%
Retail banking ⁽³⁾ Total Consumer Banking ⁽³⁾		1.08% 1.40%	0.87% 4.15%		1.02% 4.13%		1.23% 5.43%		1.26% 5.19%
· ·		1. 10 /0	4.13/6		7.13/0		J.+J /0		J. 1370
Nonperforming asset rates (5) (6)		2.4407	0.0001		0.050/		0.050/		0.000/
Commercial and multifamily real estate ⁽³⁾ Middle market ⁽³⁾		2.44%	2.82%		3.65%		3.25%		2.66%
Specialty lending		1.36% 1.75%	1.20% 1.94%		1.15% 2.18%		1.09% 2.25%		1.25% 2.12%
Total Commercial Lending ⁽³⁾		1.94%	2.10%		2.52%		2.33%		2.08%
Small-ticket commercial real estate		2.04%	3.57%		4.18%		4.87% ⁽⁷⁾		11.39%
Total Commercial Banking (3)		1.94%	2.20%	-	2.64%		2.52%		2.84%
Automobile (4)	-	0.60%	0.56%	-	0.55%		0.92%		0.87%
Mortgages ⁽³⁾		1.09%	0.56% 3.78%		0.55% 3.17%		0.92% 2.24%		1.83%
Retail banking ⁽³⁾		2.41%	2.25%		2.07%		2.24%		1.03%
Total Consumer Banking (3)		2.11%	2.00%	-	1.76%		1.60%		1.39%
		/0	2.00 /0		1.70/0		1.00 /0		1.03/0

CAPITAL ONE FINANCIAL CORPORATION (COF) CREDIT CARD SEGMENT FINANCIAL & STATISTICAL SUMMARY FOR CONTINUING OPERATIONS MANAGED BASIS (1)

(D. II III	2010 Q3			2010		2010		2009		2009
(Dollars in millions) (unaudited) Credit Card:		Q3		Q2		Q1		Q4		Q3
Earnings										
Net interest income	\$	1,934	\$	1,977	\$	2,113	\$	2,029	\$	2,024
Non-interest income	Ψ	671	Ψ	659	Ψ	718	Ψ	897	Ψ	967
Total revenue	\$	2,605	\$	2,636	\$	2,831	\$	2,926	\$	2,991
Provision for loan and lease losses	Ψ	660	Ψ	765	Ψ	1,175	Ψ	1,204	Ψ	1,644
Non-interest expense		978		1,002		914		943		897
Income before taxes	-	967	-	869	-	742		779		450
Income tax provision		336		301		253		269		158
Net income	\$	631	\$	568	\$	489	\$	510	\$	292
	<u> </u>		Ψ		Ψ	100		0.0	Ψ	
Selected Metrics	_		_		_		_		_	
Period end loans held for investment	\$	61,326	\$	61,897	\$	63,806	\$	68,524	\$	70,369
Average loans held for investment	\$	61,391	\$	62,679	\$	65,922	\$	68,743	\$	71,908
Loans held for investment yield		14.27%		14.24%		14.88%		14.21%		13.75%
Revenue margin		16.97%		16.82%		17.18%		17.03%		16.64%
Net charge-off rate		8.16%		9.36%		10.29%		9.58%		9.59%
30+ day performing delinquency rate		4.69%		4.94%		5.43%		5.88%		5.53%
Purchase volume (8)	\$	27,039	\$	26,570	\$	23,924	\$	26,866	\$	25,982
Domestic Card Sub-segment										
Earnings										
Net interest income	\$	1,691	\$	1,735	\$	1,865	\$	1,781	\$	1,797
Non-interest income		575		560		618		794		856
Total revenue	\$	2,266	\$	2,295	\$	2,483	\$	2,575	\$	2,653
Provision for loan and lease losses		577		675		1,096		1,033		1,437
Non-interest expense		844		869		809		833		770
Income before taxes		845		751		578		709		446
Income tax provision		301		268		206		248		156
Net income	\$	544	\$	483	\$	372	\$	461	\$	290
Selected Metrics										
Period end loans held for investment	æ	E2 020	æ	E4 600	¢	EC 220	¢	60.200	¢	64 900
	\$ \$	53,839	\$ \$	54,628	\$ \$	56,228	\$ \$	60,300	\$ \$	61,892
Average loans held for investment Loans held for investment yield	Ф	54,049 13.95%	Ф	55,252 13.98%	Ф	58,108 14.78%	Ф	60,443 14.08%	Ф	63,299 13.74%
Revenue margin		16.77%		16.61%		17.09%		17.04%		16.76%
•		8.23%		9.49%		10.48%		9.59%		9.64%
Net charge-off rate 30+ day performing delinquency rate		4.53%		4.79%		5.30%		5.78%		5.38%
Purchase volume (8)	Φ.		Φ.		Φ.		•		Φ.	
Purchase volume **	\$	24,858	\$	24,513	\$	21,988	\$	24,593	\$	23,761
International Card Sub-segment										
Earnings										
Net interest income	\$	243	\$	242	\$	248	\$	248	\$	227
Non-interest income		96		99		100		103		111_
Total revenue	\$	339	\$	341	\$	348	\$	351	\$	338
Provision for loan and lease losses		83		90		79		171		207
Non-interest expense		134		133		105		110		127
Income before taxes		122		118		164		70		4
Income tax provision		35		33		47		21_		2
Net income	\$	87	\$	85	\$	117	\$	49	\$	2
Selected Metrics										
Period end loans held for investment	\$	7,487	\$	7,269	\$	7,578	\$	8,224	\$	8,477
Average loans held for investment	\$	7,342	\$	7,427	\$	7,814	\$	8,300	\$	8,609
Loans held for investment yield		16.62%		16.21%	•	15.66%		15.18%		13.80%
Revenue margin		18.47%		18.37%		17.81%		16.92%		15.70%
Net charge-off rate		7.60%		8.38%		8.83%		9.52%		9.19%
30+ day performing delinquency rate		5.84%		6.03%		6.39%		6.55%		6.63%
Purchase volume (8)	\$	2,181	\$	2,057	\$	1,936	\$	2,273	\$	2,221
	Ψ	2,101	Ψ	2,001	Ψ	1,000	Ψ	_,_,	Ψ	-,1

CAPITAL ONE FINANCIAL CORPORATION (COF) COMMERCIAL BANKING SEGMENT FINANCIAL & STATISTICAL SUMMARY FOR CONTINUING OPERATIONS MANAGED BASIS (1)

		2010	2010	2010	2009	2009	
(Dollars in millions) (unaudited)		Q3	Q2	Q1	Q4		Q3
Commercial Banking:							
Earnings							
Net interest income	\$	325	\$ 319	\$ 312	\$ 318	\$	301
Non-interest income		30	 60	42	 38		43
Total revenue	\$	355	\$ 379	\$ 354	\$ 356	\$	344
Provision for loan and lease losses		95	62	238	368		375
Non-interest expense		199	 198	192	 197		166
Income (loss) before taxes		61	119	(76)	(209)		(197)
Income tax provision (benefit)		22	 42	 (27)	 (73)		(69)
Net income (loss)	\$	39	\$ 77	\$ (49)	\$ (136)	\$	(128)
Selected Metrics							
Period end loans held for investment	\$	29,542	\$ 29,575	\$ 29,612	\$ 29,613	\$	29,813
Average loans held for investment	\$	29,435	\$ 29,533	\$ 29,723	\$ 29,867	\$	30,073
Loans held for investment yield		5.13%	4.94%	5.03%	5.11%		5.06%
Period end deposits	\$	22,100	\$ 21,527	\$ 21,605	\$ 20,480	\$	18,617
Average deposits	\$	21,899	\$ 22,171	\$ 21,859	\$ 19,420	\$	17,761
Deposit interest expense rate		0.67%	0.67%	0.72%	0.80%		0.75%
Core deposit intangible amortization	\$	14	\$ 14	\$ 14	\$ 14	\$	10
Net charge-off rate (3)		1.27%	1.21%	1.37%	2.91%		1.42%
Nonperforming loans as a percentage of loans held for investment (3)		1.81%	2.04%	2.48%	2.37%		2.65%
Nonperforming asset rate (3)		1.94%	2.20%	2.64%	2.52%		2.84%

CAPITAL ONE FINANCIAL CORPORATION (COF) CONSUMER BANKING SEGMENT FINANCIAL & STATISTICAL SUMMARY FOR CONTINUING OPERATIONS MANAGED BASIS (1)

	2010 Q3		2010		2010	2009		2009	
(Dollars in millions) (unaudited)				Q2	Q1		Q4	Q3	
Consumer Banking:									
Earnings									
Net interest income	\$	946	\$	935	\$ 896	\$	833	\$	848
Non-interest income		196		162	 316		153		212
Total revenue	\$	1,142	\$	1,097	\$ 1,212	\$	986	\$	1,060
Provision for loan and lease losses		114		(112)	50		249		156
Non-interest expenses		757		735	688		749		681
Income (loss) before taxes		271		474	 474		(12)		223
Income tax provision (benefit)		96		169	169		(4)		78
Net income (loss)	\$	175	\$	305	\$ 305	\$	(8)	\$	145
Selected Metrics									
Period end loans held for investment	\$	34,997	\$	35,313	\$ 36,383	\$	38,214	\$	40,149
Average loans held for investment	\$	35,090	\$	35,660	\$ 38,245	\$	39,114	\$	41,076
Loans held for investment yield		9.28%		8.99%	8.96%		8.83%		8.89%
Auto loan originations	\$	2,439	\$	1,765	\$ 1,343	\$	1,018	\$	1,513
Period end deposits	\$	79,506	\$	77,407	\$ 76,883	\$	74,145	\$	72,253
Average deposits	\$	78,224	\$	77,082	\$ 75,115	\$	72,976	\$	73,284
Deposit interest expense rate		1.18%		1.18%	1.27%		1.41%		1.58%
Core deposit intangible amortization	\$	36	\$	36	\$ 38	\$	40	\$	46
Net charge-off rate (3)		1.79%		1.47%	2.03%		2.85%		2.69%
Nonperforming loans as a percentage of loans held									
for investment (3) (4)		1.92%		1.82%	1.62%		1.45%		1.26%
Nonperforming asset rate (3) (4)		2.11%		2.00%	1.76%		1.60%		1.39%
30+ day performing delinquency rate (3) (4)		4.40%		4.15%	4.13%		5.43%		5.19%
Period end loans serviced for others	\$	20,298	\$	21,425	\$ 26,778	\$	30,283	\$	30,659

CAPITAL ONE FINANCIAL CORPORATION (COF) OTHER AND TOTAL SEGMENT FINANCIAL & STATISTICAL SUMMARY FOR CONTINUING OPERATIONS MANAGED BASIS (1)

	2010			2010		2010		2009	2009		
(Dollars in millions) (unaudited)		Q3		Q2		Q1		Q4		Q3	
Other:											
Earnings											
Net interest income (expense)	\$	(93)	\$	(132)	\$	(91)	\$	(11)	\$	39	
Non-interest income (expense)		7		(74)		(14)		111		151	
Total revenue	\$	(86)	\$	(206)	\$	(105)	\$	100	\$	190	
Provision for loan and lease losses		(2)		10		18		24		25	
Restructuring expenses (9)		-		-		-		32		26	
Non-interest expense		62		65		53		27		32	
Income (loss) before taxes		(146)		(281)		(176)		17		107	
Income tax benefit		(119)		(143)		(151)		(21)		(21)	
Net income (loss)	\$	(27)	\$	(138)	\$	(25)	\$	38	\$	128	
Selected Metrics											
Period end loans held for investment ⁽²⁾	\$	469	\$	470	\$	464	\$	452	\$	659	
Average loans held for investment (2)	\$	475	\$	463	\$	489	\$	460	\$	483	
Period end deposits	\$	17,606	\$	18.397	\$	19,299	\$	21,184	\$	23,634	
Average deposits	\$	18,132	\$	19,231	\$	20,556	\$	22,202	\$	24,837	
•	*	.0,.02	Ψ	.0,20.	*	20,000	*	,	Ψ	2 .,00.	
<u>Total:</u>											
Earnings Net interest income	c	0.440	r.	2.000	œ.	2 220	æ	2.400	•	2.242	
	\$	3,112	\$	3,099	\$	3,230	\$	3,169	\$	3,212	
Non-interest income Total revenue	\$	904 4,016	\$	807 3,906	\$	1,062 4,292	\$	1,199	\$	1,373 4,585	
Provision for loan and lease losses	Ф	4,016 867	Ф	3,906 725	Ф	4,292 1,481	Ф	4,368 1,845	Ф	4,585 2,200	
		007		725		1,401		,			
Restructuring expenses (9)		4 000		-		-		32		26	
Non-interest expense Income before taxes	-	1,996 1,153		2,000 1,181		1,847 964		1,916 575		1,776 583	
		335				244		575 171		146	
Income tax provision Net income	\$	818	\$	369 812	\$	720	\$	404	\$	437	
	Ψ	010	Ψ	012	Ψ	720	Ψ	404	Ψ	431	
Selected Metrics											
Period end loans held for investment	\$	126,334	\$	127,255	\$	130,265	\$	136,803	\$	140,990	
Average loans held for investment	\$	126,391	\$	128,335	\$	134,379	\$	138,184	\$	143,540	
Period end deposits	\$	119,212	\$	117,331	\$	117,787	\$	115,809	\$	114,504	
Average deposits	\$	118,255	\$	118,484	\$	117,530	\$	114,598	\$	115,882	

CAPITAL ONE FINANCIAL CORPORATION (COF) LOAN DISCLOSURES AND SEGMENT FINANCIAL & STATISTICAL SUMMARY FOR CONTINUING OPERATIONS NOTES

- (1) Prior to the adoption of the new consolidation accounting standards management evaluated the Company and each of its lines of business results on a "managed" basis, which is a non-GAAP measure. With the adoption of the new consolidation accounting standards, the Company's reported results are comparable to the "managed" basis, which now reflect the consolidation of the majority of the Company's credit card securitization trusts. However, the Company's total segment results differs from its reported consolidated results because our segment results include the loans underlying one of our securitization trusts that remains unconsolidated. The Company exercised its clean-up call option on this trust effective September 15, 2010. At this time the trust was called, \$93 million of loans were moved on-balance sheet. The accompanying Exhibit "Reconciliation to GAAP Financial Measures" presents a reconciliation of the Company's non-GAAP "managed" results to its GAAP results for periods prior to January 1, 2010.
- (2) Other loans held for investment includes unamortized premiums and discounts on loans acquired as part of North Fork and Hibernia acquisitions.
- (3) The ratios excluding the impact of loans acquired as part of the CCB acquisition are as follows.

	Q3 2010		Q2 2010		Q1 2010		Q4 2009		Q3	3 2009
CCB period end acquired loan portfolio (in millions)(unaudited)	\$	5,891	\$	6,381	\$	6,799	\$	7,251	\$	7,885
CCB average acquired loan portfolio (in millions)(unaudited)	\$	6,014	\$	6,541	\$	7,037	\$	7,512	\$	8,029
Net charge-off rate										
Commercial and Multifamily Real Estate		1.81%		1.19%		1.48%		3.05%		1.38%
Middle Market		0.44%		0.82%		0.87%		0.75%		0.56%
Total Commercial Lending		1.14%		1.01%		1.48%		2.05%		1.08%
Total Commercial Banking		1.30%		1.24%		1.41%		2.93%		1.43%
Mortgage		0.68%		0.77%		1.02%		1.24%		1.24%
Retail Banking		2.29%		2.23%		2.22%		3.20%		2.57%
Total Consumer Banking		2.11%		1.76%		2.28%		3.45%		3.28%
30+ day performing delinquency rate										
Mortgage		1.16%		1.14%		1.58%		2.18%		2.06%
Retail Banking		1.12%		0.91%		1.07%		1.30%		1.33%
Total Consumer Banking		5.19%		4.93%		4.95%		6.56%		6.27%
Nonperforming asset rate										
Commercial and Multifamily Real Estate		2.47%		2.90%		3.71%		3.34%		2.79%
Middle Market		1.42%		1.25%		1.23%		1.13%		1.30%
Total Commercial Lending		1.98%		2.16%		2.60%		2.39%		2.15%
Total Commercial Banking		1.98%		2.26%		2.72%		2.62%		2.95%
Mortgage		6.83%		6.30%		5.36%		3.88%		3.24%
Retail Banking		2.51%		2.37%		2.17%		2.23%		2.09%
Total Consumer Banking		2.49%		2.38%		2.11%		1.93%		1.68%
Nonperforming loans as a percentage of loans held for investment										
Commercial Banking		1.84%		2.09%		2.55%		2.43%		2.72%
Consumer Banking		2.26%		2.16%		1.93%		1.75%		1.53%

- (4) Includes nonaccrual consumer auto loans 90+ days past due.
- (5) Nonperforming assets consist of nonperforming loans and real estate owned ("REO") and foreclosed assets. The nonperforming asset ratios are calculated based on nonperforming assets for each segment divided by the combined total of loans held for investment, REO and foreclosed assets for the segment.
- (6) The Company's policy is not to classify delinquent credit card loans as nonperforming as permitted by regulatory guidance. Instead, we continue to accrue finance charges and fees on credit card loans until the loan is charged off, typically when the account becomes 180 days past due. Billed finance charges and fees considered uncollectible are not recognized in income.
- (7) During Q4 2009, the Company reclassified \$128 million of small ticket commercial real estate from loans held for investment to loans held for sale and recognized charge-offs of \$80 million.
- (8) Includes all purchase transactions net of returns. Excludes cash advance transactions.
- (9) The Company completed its 2007 restructuring initiative during 2009.