FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

April 15, 1999
(Date of earliest event reported)

Capital One Financial Corporation
(Exact name of registrant as specified in its charter)

| Delaware | 1-13300 | 54-1719854 |
| :---: | :---: | :---: |
| (State of incorporation or organization) | (Commission File Number) | (IRS Employer Identification No.) |
| 2980 Fairview Park Drive |  |  |
| Suite 1300 |  |  |
| Falls Church, Virginia |  | 22042 |
| (Address of principal exec | ffices) | (Zip Code) |

Registrant's telephone number, including area code: (703) 205-1000

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## Item 5. Other Events.

(a) See attached press release.
(b) Cautionary Factors

The attached press release contains forward-looking statements which involve a number of risks and uncertainties. The Company cautions readers that any forward-looking information is not a guarantee of future performance and that actual results could differ materially from those contained in the forward-looking information as a result of various factors including, but not limited to, the following: continued intense competition from numerous providers of products and services which compete with the Company's businesses; with respect to financial products, changes in the Company's aggregate accounts or consumer loan balances and the growth rate thereof, including changes resulting from factors such as shifting product mix, amount of actual marketing expenses made by the Company and attrition of accounts and loan balances; an increase in credit losses (including increases due to a worsening of general economic conditions); the ability of the Company to continue to securitize its credit cards and consumer loans and to otherwise access the capital markets at attractive rates and terms to fund its operations and future growth; difficulties or delays in the development, production, testing and marketing of new products or services; losses associated with new products or services or expansion internationally; financial, legal, regulatory or other difficulties that may affect investment in, or the overall performance of, a product or business, including changes in existing laws to regulate further the credit card and consumer loan industry and the financial services industry, in general; the amount of, and rate of growth in, the Company's expenses (including salaries and associate benefits and marketing expenses) as the Company's business develops or changes or as it expands into new market areas; the availability of capital necessary to fund the Company's new businesses; the ability of the Company to build the operational and organizational infrastructure necessary to engage in new businesses or to expand internationally; the ability of the Company to recruit experienced personnel to assist in the management and operations of new products and services; the ability of the Company and its suppliers to successfully address Year 2000 compliance issues; and other factors listed from time to time in the Company's SEC reports, including, but not limited to, the Annual Report on Form 10-K for the year ended December 31, 1998 (Part I, Item 1, Risk Factors).

Item 7. Financial Statements, Pro Forma Financial Information and Exhibits.
99.1. Press Release of the Company dated April 15, 1999.

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Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this registration statement to be signed on its behalf by the undersigned, thereto duly authorized.

CAPITAL ONE FINANCIAL CORPORATION

Dated: April 15, 1999

By: /s/ John G. Finneran, Jr.
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John G. Finneran, Jr.
Senior Vice President, General Counsel and Corporate Secretary
$\qquad$ Pages
99.1 Press Release of the Company dated April 15, 1999.

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| FOR IMMEDIATE | Paul Paquin | Sam Wang |
| :---: | :---: | :---: |
| - | V.P., Investor Relations | Dir., Media Rel |
| April 15, 1999 | (703) 205-1039 | (703) 205-1180 |

## CAPITAL ONE REPORTS RECORD FIRST QUARTER EARNINGS

FALLS CHURCH, VA., (April 15, 1999) --- Capital One Financial Corporation (NYSE: COF) today announced record first quarter 1999 earnings of $\$ 82.4$ million, or $\$ 1.18$ per share, versus earnings of $\$ 72.7$ million, or $\$ 1.04$ per share, for the fourth quarter of 1998 and $\$ 65.7$ million, or $\$ .96$ per share, for the comparable period in the prior year.
"Capital One enjoyed another quarter of record earnings, fueled by record revenues and exceptional credit quality," said Richard D. Fairbank, Capital One's Chairman and Chief Executive Officer. "And we continued our rapid growth trajectory, growing by more than one million customers for the third consecutive quarter."

The managed net charge-off rate decreased significantly to 3.93 percent for the first quarter of 1999 versus 4.51 percent for the fourth quarter of 1998 and 6.04 percent for the comparable period in the prior year. The managed delinquency rate (30+ days) decreased to 4.56 percent as of March 31, 1999, compared with 4.70 percent as of December 31, 1998.
"Our charge-off rate has declined for the sixth straight quarter and is the lowest among industry leaders, as well as the lowest we've seen in three years," said Nigel W. Morris, Capital One's President and Chief Operating Officer. "Our improving credit picture helped to boost our risk adjusted margin to a record 14.42 percent."

The managed net interest margin increased to a record 10.59 percent in the first quarter of 1999 versus 9.48 percent in the fourth quarter of 1998 and 10.40 percent in the same period of 1998. The increased margin, higher non-interest income, and the aforementioned decrease in net charge-offs each contributed to the risk adjusted margin of 14.42 percent, which compares to 12.21 percent for the fourth quarter of 1998.

During the first quarter of 1999, the Company added 1.3 million net new accounts, bringing total accounts to 18.0 million. First quarter 1999 revenue, defined as managed net interest income and non-interest income, rose to $\$ 873$ million versus $\$ 771$ million in the fourth quarter of 1998 and $\$ 637$ million for the comparable period in the prior year. For the quarter, Capital One's managed consumer loan balances increased by $\$ 49$ million to $\$ 17.4$ billion. This modest increase compares favorably to the typical first quarter decline that results after repricings and seasonal paydown.

Marketing expense for the first quarter of 1999 increased to a record $\$ 176$ million versus $\$ 159$ million in the fourth quarter of 1998 and $\$ 75$ million in the comparable period of the prior year. Other non-interest expenses (excluding marketing) for the first quarter of 1999 were $\$ 374$ million versus $\$ 309$ million for the fourth quarter of 1998 and $\$ 214$ million in the comparable period of the prior year. Operating expenses continue to reflect increased investment in staff levels associated with the Company's growing account base and the impact of expansion and diversification into new businesses and markets.

The allowance for loan losses increased by $\$ 20$ million during the first quarter to $\$ 251$ million or 3.46 percent of on-balance sheet receivables as of March 31, 1999, compared to 3.75 percent as of December 31, 1998. Capital ratios were strong as of March 31, 1999, at 13.96 percent of reported assets and 6.98 percent of managed assets.

Headquartered in Falls Church, Virginia, Capital One Financial Corporation (www. capitalone.com) is a holding company whose principal subsidiaries, Capital One Bank and Capital One, F.S.B., offer consumer lending products. Capital One's subsidiaries collectively had 18.0 million customers and $\$ 17.4$ billion in managed loans outstanding as of March 31, 1999, and are among the largest providers of MasterCard and Visa credit cards in the world. Capital One trades on the New York Stock Exchange under the symbol "COF" and is included in the S\&P 500 Index. Capital One was recently ranked \#41 in Fortune's list of "Best Companies to Work For" and \#15 best performer in Business Week's rating of the S\&P 500.
\# \# \#
[NOTE: This release and financial information are available on the Internet on Capital One's home page (address: http://www.capitalone.com). Click on "Investor Center" to view/download the release and financial information.]

(1) Risk adjusted margin is total revenue less net charge-offs as a percentage of average earning assets.

CAPITAL ONE FINANCIAL CORPORATION
Consolidated Balance Sheets
(in thousands)(unaudited)

## Assets:

Cash and due from banks
Federal funds sold and resale agreements Interest-bearing deposits at other banks

Cash and cash equivalents
Securities available for sale
Consumer loans
Less: Allowance for loan losses

Net loans
Premises and equipment, net
Interest receivable
Accounts receivable from securitizations Other

Total assets

## iabilities:

Interest-bearing deposits
Other borrowings
Senior notes
Deposit notes
Interest payable
Other
Total liabilities


| $\begin{gathered} \text { March } 31 \\ 1999 \end{gathered}$ |
| :---: |



March 31

CAPITAL ONE FINANCIAL CORPORATION
Consolidated Statements of Income
(in thousands, except per share data)(unaudited)

Interest Income:
Consumer loans, including fees
Federal funds sold and resale agreements Other

Total interest income
Interest Expense:
Deposits
Other borrowings
Senior and deposit notes
Total interest expense
Net interest income
Provision for loan losses
Net interest income after provision for loan losses
Non-Interest Income:
Servicing and securitizations
Service charges and other fees Interchange

Total non-interest income

| \$ | 325,067 | \$ | 269,016 |
| :---: | :---: | :---: | :---: |
|  | 1,487 |  | 4,389 |
|  | 26,517 |  | 25,542 |
|  | 353, 071 |  | 298,947 |
|  | 23,942 |  | 23,901 |
|  | 23,837 |  | 27,420 |
|  | 72,495 |  | 64,444 |
|  | 120,274 |  | 115,765 |
|  | 232,797 |  | 183,182 |
|  | 74,586 |  | 54,580 |
|  | 158,211 |  | 128,602 |
|  | 271,954 |  | 248,683 |
|  | 222,453 |  | 179,695 |
|  | 30,219 |  | 28,098 |
|  | 524,626 |  | 456,476 |
|  | 179,194 |  | 138,901 |
|  | 176,088 |  | 158,972 |
|  | 58, 072 |  | 47,602 |
|  | 36,704 |  | 29,702 |
|  | 13,914 |  | 12,488 |
|  | 85,996 |  | 80,205 |
|  | 549,968 |  | 467,870 |
|  | 132,869 |  | 117,208 |
|  | 50,490 |  | 44,539 |
| \$ | 82,379 | \$ | 72,669 |
| \$ | 1.25 | \$ | 1.11 |
| \$ | 1.18 | \$ | 1.04 |
| \$ | 0.08 | \$ | 0.08 |

March 31
1998
--------------2

| $\$$ | 229,638 |
| :--- | ---: |
| 5,078 |  |
| 23,326 |  |
| ----------- |  |
|  | 258,042 |


| 14,138 |
| :---: |
| 16,053 |
| 63,029 |
| 93,220 |
| 164,822 |
| 85,866 |
| 78,956 |
| 168,655 |
| 132,445 |
| 14,799 |
| 315,899 |


|  | 107,953 |
| :---: | :---: |
|  | 75,000 |
|  | 29,363 |
|  | 22,615 |
|  | 10,644 |
|  | 43,308 |
|  | 288,883 |
|  | 105,972 |
|  | 40,269 |
| \$ | 65,703 |


| $\$$ | 1.00 |
| :--- | :---: |
| $=============$ |  |
| $\$$ | 0.96 |
| $=============$ |  |
| $\$$ | 0.08 |
| $==============$ |  |

CAPITAL ONE FINANCIAL CORPORATION
Statements of Average Balances, Income and Expense, Yields and Rates (dollars in thousands)(unaudited)

Managed (1)
Earning assets:
Consumer loans
Federal funds sold and res
Other
Total earning assets
Interest-bearing liabilities:
Deposits
Other borrowings
Senior and deposit notes
Securitization liability

Total interest-bearing liabilities

Net interest spread

Interest income to average earning assets Interest expense to average earning assets

Net interest margin

Net interest margin



| \$ 1, 885, 960 | \$ | 23,901 | $5.07 \%$ |
| :---: | :---: | :---: | :---: |
| 1,605,798 |  | 27,420 | 6.83 |
| 3,741,707 |  | 64,444 | 6.89 |
| 10,751,360 |  | 160,625 | 5.98 |
| \$17,984, 825 | \$ | 276,390 | 6.15 \% |
|  |  |  | 9.25 \% |
|  |  |  | 15.40 \% |
|  |  |  | 5.92 |
|  |  |  | 9.48 \% |


| \$ 2, 101, 086 | \$ | 23,942 | 4.56 \% |
| :---: | :---: | :---: | :---: |
| 1,680,026 |  | 23,837 | 5.68 |
| 4,189,839 |  | 72,495 | 6.92 |
| 10,570,532 |  | 137,720 | 5.21 |
| \$18,541,483 | \$ | 257,994 | 5.57 \% |
|  |  |  | 10.31 \% |
|  |  |  | 15.88 \% |
|  |  |  | 5.29 |
|  |  |  | 10.59 \% |

9.25 \%
15.40 \%
5.92
$9.48 \%$
=======

| Average |  | Income/ | Yield/ |
| :---: | :---: | :---: | :---: |
| Balance |  | Expense | Rate |
| \$17,435,530 | \$ | 745,643 | 17.11 \% |
| 126,493 |  | 1,487 | 4.70 |
| 1,920,191 |  | 26,517 | 5.52 |
| \$19,482, 214 | \$ | 773,647 | 15.88 \% |

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(1) The information in this table reflects the adjustment to add back the effect of securitized loans.

