### CAPITAL ONE FINANCIAL CORPORATION (COF) FINANCIAL & STATISTICAL SUMMARY GAAP BASIS

| (in millions, except per share data and as noted) (unaudited)                         |          | 2010<br>Q2         |        |          | 2010<br>Q1         |         |          | 2009<br>Q4         |        |          | 2009<br>Q3         |        |          | 2009<br>Q2                              |           |
|---|----------|--------------------|--------|----------|--------------------|---------|----------|--------------------|--------|----------|--------------------|--------|----------|---|-----------|
| Earnings  |          | ·                  |        |          |                    | •       |          | ·                  |        |          |                    | •      |          |   |           |
| Net Interest Income   | \$       | 3,097              |        | \$       | 3,228              |         | \$       | 1,954              |        | \$       | 2,005              |        | \$       | 1,945                                   |           |
| Non-Interest Income (1)   | \$       | 807                | (7)    | \$       | 1,061              | (7) (8) | \$       | 1,412              |        | \$       | 1,553              |        | \$       | 1,232                                   | (9)       |
| Total Revenue (2)   | \$       | 3,904              |        | \$       | 4,289              |         | \$       | 3,366              |        | \$       | 3,558              |        | \$       | 3,177                                   |           |
| Provision for Loan Losses   | \$       | 723                |        | \$       | 1,478              |         | \$       | 844                |        | \$       | 1,173              |        | \$       | 934                                     |           |
| Marketing Expenses  | \$       | 219                |        | \$       | 180                |         | \$       | 188                |        | \$       | 104                |        | \$       | 134                                     |           |
| Restructuring Expenses (3)  | \$       | -                  |        | \$       | -                  |         | \$       | 32                 |        | \$       | 26                 |        | \$       | 44                                      | (10)      |
| Operating Expenses (4)  | \$       | 1,781              |        | \$       | 1,667              | -       | \$       | 1,728              |        | \$       | 1,672              | -      | \$       | 1,744                                   | (10)      |
| Income Before Taxes   | \$       | 1,181              | 0/     | \$       | 964                | 0/      | \$       | 574                | 0/     | \$       | 583                | 0/     | \$       | 321                                     | 0/        |
| Effective Tax Rate Income From Continuing Operations, Net of Tax                      | \$       | 31.2<br>812        | %      | \$       | 25.3<br>720        | 70      | \$       | 29.6<br>404        | %      | \$       | 25.0<br>437        | 70     | \$       | 28.7<br>229                             | 70        |
| Loss From Discontinued Operations, Net of Tax   | \$       | (204)              | (7)    | \$       | (84)               | (7)     | \$       | (28)               |        | \$       | (43)               |        | \$       | (6)                                     |           |
| Net Income  | \$       | 608                |        | \$       | 636                | -       | \$       | 376                |        | \$       | 394                | -      | \$       | 223                                     |           |
| Net Income (Loss) Available to Common Shareholders (A)                                | \$       | 608                |        | \$       | 636                | -       | \$       | 376                |        | \$       | 394                | -      | \$       | (277)                                   | (11)      |
| Common Share Statistics Basic EPS: (B)  |          |                    |        |          |                    |         |          |                    |        |          |                    |        |          |   |           |
| Income (Loss) From Continuing Operations  | \$       | 1.79               |        | \$       | 1.59               |         | \$       | 0.90               |        | \$       | 0.97               |        | \$       | (0.64)                                  |           |
| Loss From Discontinued Operations   | \$       | (0.45)             |        | \$       | (0.18)             | _       | \$       | (0.07)             |        | \$       | (0.09)             |        | \$       | (0.01)                                  |           |
| Net Income (Loss)   | \$       | 1.34               |        | \$       | 1.41               |         | \$       | 0.83               |        | \$       | 0.88               |        | \$       | (0.66)                                  |           |
| Diluted EPS: (B)  |          |                    |        |          |                    |         |          |                    |        |          |                    |        |          |   |           |
| Income (Loss) From Continuing Operations  | \$       | 1.78               |        | \$       | 1.58               |         | \$       | 0.89               |        | \$       | 0.96               |        | \$       | (0.64)                                  |           |
| Loss From Discontinued Operations   | \$       | (0.45)             |        | \$       | (0.18)             |         | \$       | (0.06)             |        | \$       | (0.09)             |        | \$       | (0.01)                                  |           |
| Net Income (Loss)   | \$       | 1.33               |        | \$       | 1.40               |         | \$       | 0.83               |        | \$       | 0.87               |        | \$       | (0.66)                                  |           |
| Dividends Per Common Share  | \$       | 0.05               |        | \$       | 0.05               |         | \$       | 0.05               |        | \$       | 0.05               |        | \$       | 0.05                                    |           |
| Tangible Book Value Per Common Share (period end) (C)                                 | \$       | 24.89              |        | \$       | 22.86              |         | \$       | 27.72              |        | \$       | 26.86              |        | \$       | 24.95                                   |           |
| Stock Price Per Common Share (period end)   | \$<br>\$ | 40.30              |        | \$<br>\$ | 41.41              |         | \$<br>\$ | 38.34              |        | \$<br>\$ | 35.73              |        | \$<br>\$ | 21.88                                   |           |
| Total Market Capitalization (period end)  Common Shares Outstanding (period end)      | Ф        | 18,228<br>452.3    |        | Ф        | 18,713<br>451.9    |         | Ф        | 17,268<br>450.4    |        | Ф        | 16,064<br>449.6    |        | Ф        | 9,826<br>449.1                          |           |
| Shares Used to Compute Basic EPS  |          | 452.1              |        |          | 451.0              |         |          | 450.0              |        |          | 449.4              |        |          | 421.9                                   |           |
| Shares Used to Compute Diluted EPS  |          | 456.4              |        |          | 455.4              | -       |          | 454.9              |        |          | 453.7              | -      |          | 421.9                                   |           |
| Reported Balance Sheet Statistics (period average)                                    |          |                    |        |          |                    |         |          |                    |        |          |                    |        |          |   |           |
| Average Loans Held for Investment   | \$       | 128,203            |        | \$       | 134,206            |         | \$       | 94,732             |        | \$       | 99,354             |        | \$       | 104,682                                 |           |
| Average Earning Assets  | \$       | 174,650            |        | \$       | 181,881            |         | \$       | 143,663            |        | \$       | 145,280            |        | \$       | 150,804                                 |           |
| Total Average Assets  | \$       | 199,329            |        | \$       | 207,207            |         | \$       | 169,856            |        | \$       | 173,428            |        | \$       | 177,628                                 |           |
| Average Interest Bearing Deposits Total Average Deposits                              | \$<br>\$ | 104,163<br>118,484 |        | \$<br>\$ | 104,018<br>117,530 |         | \$<br>\$ | 101,144<br>114,598 |        | \$<br>\$ | 103,105<br>115,882 |        | \$<br>\$ | 107,033<br>119,604                      |           |
| Average Equity  | \$       | 24,526             |        | \$       | 23,681             |         | \$       | 26,518             |        | \$       | 26,002             |        | \$       |   | (12), (13 |
| Return on Average Assets (ROA)  | Ψ        | 1.63               | %      | Ψ        | 1.39               | %       | Ψ        | 0.95               | %      | Ψ        | 1.01               | %      | Ψ        | 0.52                                    | %         |
| Return on Average Equity (ROE)  |          | 13.24              | %      |          | 12.16              | %       |          | 6.09               | %      |          | 6.72               | %      |          | 3.31                                    |           |
| Return on Average Tangible Common Equity (D)  |          | 30.97              | %      |          | 29.98              | %       |          | 13.02              |        |          | 14.75              | %      |          | 6.75                                    |           |
| Reported Balance Sheet Statistics (period end)  |          |                    |        |          |                    |         |          |                    |        |          |                    |        |          |   |           |
| Loans Held for Investment   | \$       | 127,140            |        | \$       | 130,115            |         | \$       | 90,619             |        | \$       | 96,714             |        | \$       | 100,940                                 |           |
| Total Assets (E)  | \$       | 197,479            |        | \$       | 200,691            |         | \$       | 169,622            |        | \$       | 168,432            |        | \$       | 171,948                                 |           |
| Interest Bearing Deposits   | \$       | 103,172            |        | \$       | 104,013            |         | \$       | 102,370            |        | \$       | 101,769            |        | \$       | 104,121                                 |           |
| Total Deposits  | \$       | 117,331            |        | \$       | 117,787            |         | \$       | 115,809            |        | \$       | 114,503            |        | \$       | 116,725                                 |           |
| Tangible Assets <sup>(E) (F)</sup> Tangible Common Equity (TCE) <sup>(E) (G)</sup>    | \$       | 183,468            |        | \$       | 186,647            |         | \$       | 155,516            |        | \$       | 154,315            |        | \$       | 157,782                                 |           |
| Tangible Common Equity (TCE)  Tangible Common Equity to Tangible Assets Ratio (E) (H) | \$       | 11,259<br>6.14     | %      | \$       | 10,330<br>5.53     | %       | \$       | 12,483<br>8.03     | %      | \$       | 12,075<br>7.82     | %      | \$       | 11,204<br>7.10                          | % (12)    |
| Performance Statistics (Reported) Quarter over Quarter                                |          |                    |        |          |                    | _       |          |                    |        |          |                    | -      |          |   |           |
| Net Interest Income Growth (5)  |          | (4)                | %      |          | 65                 | %       |          | (3)                | %      |          | 3                  | %      |          | 8                                       | %         |
| Non- Interest Income Growth (5)   |          | (24)               | %      |          | (25)               | %       |          | (9)                | %      |          | 26                 | %      |          | 13                                      | %         |
| Revenue Growth (5)  |          | (9)                | %      |          | 27                 | %       |          | (5)                | %      |          | 12                 | %      |          | 10                                      | %         |
| Net Interest Margin   |          | 7.09               | %      |          | 7.10               | %       |          | 5.44               | %      |          | 5.52               | %      |          | 5.16                                    | %         |
| Revenue Margin  |          | 8.94               | %      |          | 9.43               | %       |          | 9.37               | %      |          | 9.80               | %      |          | 8.43                                    | %         |
| Risk-Adjusted Margin <sup>(I)</sup>   |          | 5.01               | %      |          | 4.99               | %       |          | 6.07               | %      |          | 6.69               | %      |          | 5.46                                    | %         |
| Non-Interest Expense as a % of Average Loans Held for Investment                      |          |                    |        |          |                    |         |          |                    |        |          |                    |        |          |   |           |
| (annualized) Efficiency Ratio <sup>(J)</sup>  |          | 6.24<br>51.23      | %<br>% |          | 5.50<br>43.06      | %<br>%  |          | 8.23<br>56.92      | %<br>% |          | 7.25<br>49.92      | %<br>% |          | 7.34 <sup>1</sup><br>59.11 <sup>1</sup> |           |
| Asset Quality Statistics (Reported) <sup>(6)</sup>                                    |          | 01.20              | ,0     |          | 70.00              |         |          | 00.02              | ,,     |          | 70.02              | - ,0   |          | 50.11                                   |           |
| Allowance   | \$       | 6,799              |        | \$       | 7,752              |         | \$       | 4,127              |        | \$       | 4,513              |        | \$       | 4,482                                   |           |
| Allowance as a % of Reported Loans Held for Investment                                | *        | 5.35               | %      | *        | 5.96               | %       | -        | 4.55               | %      | •        | 4.67               | %      | •        | 4.44                                    | %         |
| Net Charge-Offs   | \$       | 1,717              |        | \$       | 2,018              |         | \$       | 1,185              |        | \$       | 1,128              |        | \$       | 1,117                                   | -         |
| Net Charge-Off Rate   |          | 5.36               | %      |          | 6.01               | %       |          | 5.00               | %      |          | 4.54               | %      |          | 4.28                                    | %         |
| 30+ day performing delinquency rate   |          | 3.81               | %      |          | 4.22               | %       |          | 4.13               | %      |          | 4.12               | %      |          | 3.71                                    | %         |
| Full-time equivalent employees (in thousands)   |          | 25.7               |        |          | 25.9               | _       |          | 25.9               |        |          | 26.0               | _      |          | 26.6                                    |           |
| <del></del>   |          |                    |        |          | _                  | -       |          |                    |        |          | _                  | -      |          | _                                       |           |

<sup>\*</sup> Effective January 1, 2010, Capital One prospectively adopted two new accounting standards that resulted in the consolidation of the majority of the Company's credit card securitization trusts. The adoption of these new accounting standards resulted in the addition of approximately \$41.9 billion of assets, consisting primarily of credit card loan receivables, and a reduction of \$2.9 billion in stockholders' equity as of January 1, 2010. As the new accounting standards were adopted prospectivley, prior period results have not been adjusted. See the accompanying schedule "Impact of Adopting New Accounting Guidance." While the adoption of these new accounting standards has a significant impact on the comparability of the Company's GAAP financial results prior to and subsequent to adoption, the Company's reported GAAP results after adoption are now comparable to the prior "managed" results.

## CAPITAL ONE FINANCIAL CORPORATION (COF) FINANCIAL & STATISTICAL SUMMARY MANAGED BASIS (for 2009 data)

| (in millions, except per share data and as noted) (unaudited)                              |          | 2010<br>Q2           |                 | 2010<br>Q1          |          | 2009<br>Q4         |          | 2009<br>Q3         |           | 2009<br>Q2                  |
|--|----------|----------------------|-----------------|---------------------|----------|--------------------|----------|--------------------|-----------|-----------------------------|
| Earnings   |          |                      |                 |                     |          |                    |          |                    |           |                             |
| Net Interest Income  | \$       | 3,097                | \$              | 3,228               | \$       | 3,170              | \$       | 3,212              | \$        | 2,957                       |
| Non-Interest Income (1)  | \$       | 807 (7)              | \$              | 1,061 (7) (8)       | Ψ        | 1,199              | \$       | 1,373              | \$        | 1,190                       |
| Total Revenue (2)  | \$       | 3,904                | \$              | 4,289               | \$       | 4,369              | \$       | 4,585              | \$        | 4,147                       |
| Provision for Loan and Lease Losses  | \$       | 723                  | \$              | 1,478               | \$       | 1,847              | \$       | 2,200              | \$        | 1,904                       |
| Marketing Expenses   | \$       | 219                  | \$              | 180                 | \$       | 188                | \$       | 104                | \$        | 134                         |
| Restructuring Expenses (3) Operating Expenses (4)  | \$       | - 1 701              | \$              | 1 667               | \$       | 32                 | \$<br>\$ | 26                 | \$        | 44<br>1,744 <sup>(10)</sup> |
| Income Before Taxes  | \$       | 1,781<br>1,181       | <u>\$</u><br>\$ | 1,667<br>964        | \$<br>\$ | 1,728<br>574       | \$       | 1,672<br>583       | <u>\$</u> | 321                         |
| Effective Tax Rate   | Ψ        | 31.2 %               | Ψ               | 25.3 %              | Ψ        | 29.6 %             | Ψ        | 25.0 %             | Ψ         | 28.7 %                      |
| Income From Continuing Operations, Net of Tax  | \$       | 812                  | \$              | 720                 | \$       | 404                | \$       | 437                | \$        | 229                         |
| Loss From Discontinued Operations, Net of Tax  | \$       | (204) <sup>(7)</sup> | \$              | (84) <sup>(7)</sup> | \$       | (28)               | \$       | (43)               | \$        | (6)                         |
| Net Income   | \$       | 608                  | \$              | 636                 | \$       | 376                | \$       | 394                | \$        | 223                         |
| Net Income (Loss) Available to Common Shareholders (A)                                     | \$       | 608                  | \$              | 636                 | \$       | 376                | \$       | 394                | \$        | (277) (11)                  |
| Common Share Statistics Basic EPS: (B)   |          |                      |                 |                     |          |                    |          |                    |           |                             |
| Income (Loss) From Continuing Operations   | \$       | 1.79                 | \$              | 1.59                | \$       | 0.90               | \$       | 0.97               | \$        | (0.64)                      |
| Loss From Discontinued Operations  | \$       | (0.45)               | \$              | (0.18)              | \$       | (0.07)             | \$       | (0.09)             | \$        | (0.01)                      |
| Net Income (Loss)<br>Diluted EPS: <sup>(B)</sup>   | \$       | 1.34                 | \$              | 1.41                | \$       | 0.83               | \$       | 0.88               | \$        | (0.66)                      |
| Income (Loss) From Continuing Operations   | \$       | 1.78                 | \$              | 1.58                | \$       | 0.89               | \$       | 0.96               | \$        | (0.64)                      |
| Loss From Discontinued Operations  | \$       | (0.45)               | \$              | (0.18)              | \$       | (0.06)             | \$       | (0.09)             | \$        | (0.01)                      |
| Net Income (Loss)  | \$       | 1.33                 | \$              | 1.40                | \$       | 0.83               | \$       | 0.87               | \$        | (0.66)                      |
| Dividends Per Common Share   | \$       | 0.05                 | \$              | 0.05                | \$       | 0.05               | \$       | 0.05               | \$        | 0.05                        |
| Tangible Book Value Per Common Share (period end) (C)                                      | \$       | 24.89                | \$              | 22.86               | \$       | 27.72              | \$       | 26.86              | \$        | 24.95                       |
| Stock Price Per Common Share (period end)  | \$       | 40.30                | \$              | 41.41               | \$       | 38.34              | \$       | 35.73              | \$        | 21.88                       |
| Total Market Capitalization (period end)   | \$       | 18,228               | \$              | 18,713              | \$       | 17,268             | \$       | 16,064             | \$        | 9,826                       |
| Common Shares Outstanding (period end)   |          | 452.3                |                 | 451.9               |          | 450.4              |          | 449.6              |           | 449.1                       |
| Shares Used to Compute Basic EPS Shares Used to Compute Diluted EPS                        |          | 452.1<br>456.4       |                 | 451.0<br>455.4      |          | 450.0<br>454.9     |          | 449.4<br>453.7     |           | 421.9<br>421.9              |
|  |          | 430.4                |                 | 433.4               | _        | 434.9              |          | 455.7              | _         | 421.9                       |
| Managed Balance Sheet Statistics (period average) Average Loans Held for Investment        | \$       | 128,203              | \$              | 134,206             | \$       | 138,184            | \$       | 143,540            | \$        | 148,013                     |
| Average Earning Assets   | \$       | 174,650              | \$              | 181,881             | \$       | 183,899            | \$       | 185,874            | \$        | 191,208                     |
| Total Average Assets   | \$       | 199,329              | \$              | 207,207             | \$       | 210,425            | \$       | 214,655            | \$        | 218,402                     |
| Average Interest Bearing Deposits  | \$       | 104,163              | \$              | 104,018             | \$       | 101,144            | \$       | 103,105            | \$        | 107,033                     |
| Total Average Deposits   | \$       | 118,484              | \$              | 117,530             | \$       | 114,598            | \$       | 115,882            | \$        | 119,604                     |
| Average Equity   | \$       | 24,526               | \$              | 23,681              | \$       | 26,518             | \$       | 26,002             | \$        | 27,668 (12), (13)           |
| Return on Average Assets (ROA)   |          | 1.63 %               |                 | 1.39 %              |          | 0.77 %             |          | 0.81 %             |           | 0.42 %                      |
| Return on Average Equity (ROE)   |          | 13.24 %              |                 | 12.16 %             |          | 6.09 %             |          | 6.72 %             |           | 3.31 %                      |
| Return on Average Tangible Common Equity (D)   |          | 30.97_%              |                 | 29.98 %             | _        | 13.02 %            |          | 14.75_%            |           | 6.75_%                      |
| Managed Balance Sheet Statistics (period end)  |          | 107.110              | •               | 100.115             | •        | 400.000            | •        | 440.000            | •         | 140.447                     |
| Loans Held for Investment<br>Total Assets <sup>(E)</sup>                                   | \$<br>\$ | 127,140              | \$<br>\$        | 130,115             | \$       | 136,803            | \$<br>\$ | 140,990            | \$        | 146,117<br>214,178          |
|  |          | 197,479              |                 | 200,691             | \$       | 212,389            |          | 209,683            | \$        | •                           |
| Interest Bearing Deposits Total Deposits   | \$<br>\$ | 103,172<br>117,331   | \$<br>\$        | 104,013<br>117,787  | \$<br>\$ | 102,370<br>115,809 | \$<br>\$ | 101,769<br>114,503 | \$<br>\$  | 104,121<br>116,725          |
| Tangible Assets <sup>(E) (F)</sup>   | \$       | 183,468              | \$              | 186,647             | \$       | 198,283            | \$       | 195,566            | \$        | 200,012                     |
| Tangible Common Equity (TCE) (E) (G)   | \$       | 11,259               | \$              | 10,330              | \$       | 12,483             | \$       | 12,075             | \$        | 11,204                      |
| Tangible Common Equity to Tangible Assets Ratio (E) (H)                                    | Ψ        | 6.14 %               |                 | 5.53 %              | _        | 6.30 %             |          | 6.17_%             |           | 5.60 % (12)                 |
| Performance Statistics (Managed) Quarter over Quarter                                      |          |                      |                 |                     |          |                    |          |                    |           |                             |
| Net Interest Income Growth (5)   |          | (4) %                |                 | 2 %                 |          | (1) %              |          | 9 %                |           | 8 %                         |
| Non-Interest Income Growth (5)   |          | (24) %               |                 | (12) %              |          | (13) %             |          | 15 %               |           | 21 %                        |
| Revenue Growth (5)   |          | (9) %                |                 | (2) %               |          | (5) %              |          | 11 %               |           | 11 %                        |
| Net Interest Margin  |          | 7.09 %               |                 | 7.10 %              |          | 6.90 %             |          | 6.91 %             |           | 6.19 %                      |
| Revenue Margin Risk-Adjusted Margin (1)  |          | 8.94 %               |                 | 9.43 %              |          | 9.50 %             |          | 9.87 %             |           | 8.68 %                      |
| ,  |          | 5.01 %               |                 | 4.99 %              |          | 4.74 %             |          | 5.23 %<br>5.02 %   |           | 4.31 %<br>5.19 %            |
| Non-Interest Expense as a % of Average Loans Held for Investment Efficiency Ratio $^{(J)}$ |          | 6.24 %<br>51.23 %    |                 | 5.50 %<br>43.06 %   |          | 5.64 %<br>43.85 %  |          | 38.74 %            |           | 45.29 %                     |
| Asset Quality Statistics (Managed) (6)   |          |                      |                 |                     |          |                    |          |                    |           |                             |
| Net Charge-Offs  | \$       | 1,717                | \$              | 2,018               | \$       | 2,188              | \$       | 2,155              | \$        | 2,087                       |
| Net Charge-Off Rate  |          | 5.36 %               |                 | 6.01 %              |          | 6.33 %             |          | 6.00 %             |           | 5.64 %                      |
| 30+ day performing delinquency rate  |          | 3.81_%               |                 | 4.22 %              |          | 4.73_%             |          | 4.55_%             |           | 4.10_%                      |
| Full-time equivalent employees (in thousands)  |          | 25.7                 |                 | 25.9                | _        | 25.9               |          | 26.0               | _         | 26.6                        |
|  |          |                      |                 |                     | _        |                    | _        |                    | _         |                             |

<sup>&</sup>quot;Prior to the adoption of the new consolidation accounting standards, management evaluated the Company and each of its lines of business results on a "managed" basis, which is a non-GAAP measure. With the adoption of the new consolidation accounting standards, the Company's reported results are comparable to the "managed" basis, which reflect the consolidation of the majority of the Company's credit card securitization trusts. The accompanying Exhibit "Reconciliation to GAAP Financial Measures" presents a reconciliation of the Company's non-GAAP "managed" results for results for periods prior to January 1, 2010. See the accompanying schedule "Impact of Adopting New Accounting Guidance" for additional information on the impact of new accounting standards.

#### CAPITAL ONE FINANCIAL CORPORATION (COF) FINANCIAL & STATISTICAL SUMMARY NOTES

- (1) Includes the impact from the change in fair value of retained interests, including the interest-only strips, which totaled \$17.4 million in Q2 2010, \$(35.7) million in Q1 2010, \$55.3 million in Q4 2009, \$37.3 million in Q3 2009 and \$(114.5) million in Q2 2009.
- (2) In accordance with the Company's finance charge and fee revenue recognition policy, amounts billed not included in revenue totaled: \$261.2 million in Q2 2010, \$354.4 million in Q1 2010, \$490.4 million in Q4 2009, \$517.0 million in Q3 2009 and \$571.9 million in Q2 2009.
- (3) The Company completed its 2007 restructuring initiative during 2009.
- (4) Includes core deposit intangible amortization expense of \$50.4 million in Q2 2010, \$52.1 million in Q1 2010, \$53.8 million in Q4 2009, \$55.5 million in Q3 2009 and \$57.2 million in Q2 2009. and integration costs of \$22.4 million in Q2 2010, \$16.7 million in Q1 2010, \$22.1 million in Q4 2009, \$10.7 million in Q3 2009 and \$8.8 million in Q2 2009.
- (5) Prior period amounts have been reclassified to conform with the current period presentation and adjusted to reflect purchase accounting refinements related to the acquisition of Chevy Chase Bank, FSB ("CCB").
- (6) The denominator used in calculating the allowance as a % of Loans Held for Investment, Net Charge-off Rate and 30+ Day Performing Delinquency Rate include loans acquired as part of the CCB acquisition. The metrics excluding such loans are as follows.

|   | <br>2 2010  | <br>1 2010  | Q  | 4 2003 | <br>3 2003  | <br>2 2003  |  |
|---|-------------|-------------|----|--------|-------------|-------------|--|
| CCB period end acquired loan portfolio (in millions)(unaudited) | \$<br>6,381 | \$<br>6,799 | \$ | 7,251  | \$<br>7,885 | \$<br>8,644 |  |
| CCB average acquired loan portfolio (in millions)(unaudited)    | \$<br>6,541 | \$<br>7,037 | \$ | 7,512  | \$<br>8,029 | \$<br>8,499 |  |
| Allowance as a % of loans held for investment, excluding CCB    | 5.63%       | 6.29%       |    | 4.95%  | 5.08%       | 4.86%       |  |
| Net charge-off rate (GAAP), excluding CCB                       | 5.64%       | 6.35%       |    | 5.44%  | 4.94%       | 4.65%       |  |
| Net charge-off rate (Managed), excluding CCB                    | 5.64%       | 6.35%       |    | 6.70%  | 6.36%       | 5.98%       |  |
| 30+ day performing delinquency rate (GAAP), excluding CCB       | 4.01%       | 4.46%       |    | 4.49%  | 4.48%       | 4.06%       |  |
| 30+ day performing delinquency rate (Managed), excluding CCB    | 4.01%       | 4.46%       |    | 4.99%  | 4.82%       | 4.36%       |  |
|   |             |             |    |        |             |             |  |

- (7) During Q2 and Q1 2010, the Company recorded charges of \$403.6 million and \$224.4 million, respectively, related to representation and warranty matters. A portion of this expense is included in Discontinued Operations and the remainder is included in Non-Interest Income.
- (8) During Q1 2010, certain mortgage trusts were deconsolidated based on the sale of interest-only bonds associated with the trusts. The net effect of the deconsolidation resulted in \$128 million of income which is included in non-interest income.
- (9) In Q2 2009, the Company elected to convert and sell 404,508 shares of MasterCard class B common stock, which resulted in a gain of \$65.5 million that is included in non-interest income.
- (10) Includes the FDIC Special Assessment of \$80.5 million.
- (11) Includes the impact from dividends of \$38.0 million on preferred shares and from the accretion of \$461.7 million of the discount on preferred shares. With the repayment of the preferred shares to the U.S. Treasury as described in note 13 below, the recognition of the remaining accretion was accelerated to Q2 2009 and accounted for as a dividend. Subsequent to this transaction, there is no difference between net income (loss) and net income (loss) available to common shareholders.
- (12) Includes the impact of the issuance of 56,000,000 common shares at \$27.75 per share on May 14, 2009.
- (13) Average equity includes the impact of the Company's participation in the U.S. Treasury's Capital Purchase Program. On June 17, 2009, the Company repurchased from the U.S. Treasury for approximately \$3.57 billion all 3,555,199 preferred shares issued in Q4 2008, including accrued dividends. The warrants to purchase common shares were sold by the U.S. Treasury on December 11, 2009 at a price of \$11.75 per warrant. The sale by the US Treasury had no impact on the Company's equity. The warrants remain outstanding and are included in paid-in capital on the balance sheet.

### STATISTICS / METRIC CALCULATIONS

- (A) Consists of net income (loss) less dividends on preferred shares.
- (B) Calculated based on net income (loss) available to common shareholders.
- (C) Calculated based on tangible common equity divided by common shares outstanding.
- (D) Calculated based on income from continuing operations divided by average tangible common equity, which is a non-GAAP measure. See page 4.Reconciliation To GAAP Financial Measures for a reconciliation of average equity to average tangible common equity.
- (E) Calculated based on continuing operations, except for Average Equity and Return on Average Equity (ROE), which are based on average stockholders' equity.
- (F) Consists of reported or managed assets less intangible assets and is a non-GAAP measure. See page 4, Reconciliation To GAAP Financial Measures for a reconciliation of this measure to the reported common equity ratio.
- (G) Consists of stockholders' equity less preferred shares and intangible assets and the related deferred tax liabilities.
- (H) Tangible Common Equity to Tangible Assets Ratio ("TCE Ratio") is a non-GAAP measure. See page 4, Reconciliation To GAAP Financial Measures for a reconciliation of this measure to the reported common equity ratio
- (I) Calculated based on total revenue less net charge-offs divided by average earning assets, expressed as a percentage.
- (J) Calculated based on non-interest expense less restructuring expense divided by total revenue

### CAPITAL ONE FINANCIAL CORPORATION

### **Reconciliation to GAAP Financial Measures**

(dollars in millions)(unaudited)

The table below presents a reconciliation of tangible common equity and tangible assets, which are the components used to reconcile the non-GAAP tangible common equity "TCE" ratio to the comparable GAAP measure. The Company believes the non-GAAP TCE ratio is an important measure for investors to use in assessing the Company's capital strength. This measure may not be comparable to similarly titled measures used by other companies.

|   |             | 2010<br>Q2 |    | 2010<br>Q1 |    | 2009<br>Q4 |    | 2009<br>Q3 |    | 2009<br>Q2 |
|---|-------------|------------|----|------------|----|------------|----|------------|----|------------|
| Reconciliation of Average Equity to Average Tangible Common Equity Average Equity | \$          | 24,526     | \$ | 23,681     | \$ | 26,518     | \$ | 26,002     | \$ | 27,668     |
| Less: Preferred Stock   |             | -          |    | -          |    | -          |    | -          |    | 41         |
| Less: Average Intangible Assets (1)   |             | (14,039)   |    | (14,075)   |    | (14,105)   |    | (14,151)   |    | (14,129)   |
| Average Tangible Common Equity  | \$          | 10,487     | \$ | 9,606      | \$ | 12,413     | \$ | 11,851     | \$ | 13,580     |
| Reconciliation of Period End Equity to Tangible Common Equity                     |             |            |    |            |    |            |    |            |    |            |
| Stockholders' Equity  | \$          | 25,270     | \$ | 24,374     | \$ | 26,589     | \$ | 26,192     | \$ | 25,332     |
| Less: Preferred Stock   |             | -          |    | -          |    | -          |    | -          |    | 38         |
| Less: Intangible Assets (1)   |             | (14,011)   |    | (14,044)   |    | (14,106)   |    | (14,117)   |    | (14,166)   |
| Period End Tangible Common Equity   | \$          | 11,259     | \$ | 10,330     | \$ | 12,483     | \$ | 12,075     | \$ | 11,204     |
| Reconciliation of Period End Assets to Tangible Assets                            |             |            |    |            |    |            |    |            |    |            |
| Total Assets  | \$          | 197,489    | \$ | 200,707    | \$ | 169,646    | \$ | 168,463    | \$ | 171,994    |
| Less: Discontinued Operations Assets  |             | (10)       |    | (16)       |    | (24)       |    | (31)       |    | (46)       |
| Total Assets- Continuing Operations   |             | 197,479    |    | 200,691    |    | 169,622    |    | 168,432    |    | 171,948    |
| Less: Intangible Assets (1)   |             | (14,011)   |    | (14,044)   |    | (14,106)   |    | (14,117)   |    | (14,166)   |
| Period End Tangible Assets  | \$          | 183,468    | \$ | 186,647    | \$ | 155,516    | \$ | 154,315    | \$ | 157,782    |
| TCE ratio (2)   |             | 6.14       | %  | 5.53       | %  | 8.03       | %  | 7.82       | %  | 7.10 %     |
| Reconciliation of Period End Assets to Tangible Assets on a Managed Bas           | is (for 200 | 19) *      |    |            |    |            |    |            |    |            |
| Total Assets  | \$          | 197,489    | \$ | 200,707    | \$ | 169,646    | \$ | 168,463    | \$ | 171,994    |
| Securitization Adjustment (3)   |             | -          |    | -          |    | 42,767     |    | 41,251     |    | 42,230     |
| Total Assets on a Managed Basis   |             | 197,489    |    | 200,707    |    | 212,413    |    | 209,714    |    | 214,224    |
| Less: Assets-Discontinued Operations  |             | (10)       |    | (16)       |    | (24)       |    | (31)       |    | (46)       |
| Total Assets- Continuing Operations   |             | 197,479    |    | 200,691    |    | 212,389    |    | 209,683    |    | 214,178    |
| Less: Intangible Assets (1)   |             | (14,011)   |    | (14,044)   |    | (14,106)   |    | (14,117)   |    | (14,166)   |
| Period End Tangible Assets  | \$          | 183,468    | \$ | 186,647    | \$ | 198,283    | \$ | 195,566    | \$ | 200,012    |
| TCE ratio <sup>(2)</sup>  |             | 6.14       | %  | 5.53       | %  | 6.30       | %  | 6.17       | %  | 5.60 %     |

<sup>&</sup>lt;sup>(1)</sup> Includes impact from related deferred taxes.

 $<sup>\</sup>ensuremath{^{(2)}}\mbox{Calculated}$  based on tangible common equity divided by tangible assets.

<sup>(3)</sup> Adjustments to our GAAP results to reflect loans that have been securitized and sold as though the loans remained on our consolidated balance sheet.

<sup>\*</sup> In addition to analyzing the Company's results on a reported basis, management previously evaluated Capital One's results on a "managed" basis, which consisted of non-GAAP financial measures. Capital One's managed results reflected the Company's reported results, adjusted to reflect the consolidation of the majority of the Company's credit securitization trusts. Because of the January 1, 2010, adoption of the new consolidation accounting standards, the Company's consolidated reported results subsequent to January 1, 2010 are comparable to its "managed" results. The accompanying Exhibit "Reconciliation to GAAP Financial Measures" presents a reconciliation of the Company's non-GAAP "managed" results to its GAAP results for periods prior to January 1, 2010.

## **Capital One Financial Corporation Impact of Adopting New Accounting Guidance**

### Consolidation of VIEs

| (dollars in millions)(unaudited)           | <br>Balance Sheet<br>Jary 1, 2010 | <br>onsolidation<br>Impact | Ending Balance Sheet<br>December 31, 2009 |         |  |
|--|-----------------------------------|----------------------------|---|---------|--|
| Assets:                                    |                                   |                            |   |         |  |
| Cash and due from banks                    | \$<br>12,683                      | \$<br>3,998                | \$  | 8,685   |  |
| Loans held for investment                  | 138,184                           | 47,565                     |   | 90,619  |  |
| Allowance for loan and lease losses        | (8,391)                           | $(4,264)^{(3)}$            |   | (4,127) |  |
| Net loans held for investment              | 129,793                           | 43,301                     |   | 86,492  |  |
| Accounts receivable from securitizations   | 166                               | (7,463)                    |   | 7,629   |  |
| Other assets                               | 68,869 <sup>(1)</sup>             | 2,029                      |   | 66,840  |  |
| Total assets                               | <br>211,511                       | 41,865                     |   | 169,646 |  |
| Liabilities:                               | <br>                              | <br>                       |   |         |  |
| Securitization liability                   | 48,300                            | 44,346                     |   | 3,954   |  |
| Other liabilities                          | <br>139,561                       | <br>458                    |   | 139,103 |  |
| Total liabilities                          | 187,861                           | 44,804                     |   | 143,057 |  |
| Stockholders' equity                       | 23,650                            | (2,939) (3)                |   | 26,589  |  |
| Total liabilities and stockholders' equity | \$<br>211,511                     | \$<br>41,865               | \$  | 169,646 |  |

### Allocation of the Allowance by Segment

| (dollars in millions)(unaudited)        | Janu | ary 1, 2010 | Consolid | dation Impact        | Dece | mber 31, 2009 |
|---|------|-------------|----------|----------------------|------|---------------|
| Domestic credit card                    | \$   | 5,590       | \$       | 3,663 <sup>(3)</sup> | \$   | 1,927         |
| International credit card               |      | 727         |          | 528                  |      | 199           |
| Total credit card                       |      | 6,317       | <u> </u> | 4,191                |      | 2,126         |
| Commercial and multi-family real estate |      | 471         | <u> </u> | -                    |      | 471           |
| Middle market                           |      | 131         |          | -                    |      | 131           |
| Specialty lending                       |      | 90          |          | -                    |      | 90            |
| Total commercial lending                |      | 692         | <u> </u> | -                    |      | 692           |
| Small ticket commercial real estate     |      | 93          | <u> </u> | -                    |      | 93            |
| Total commercial banking                |      | 785         |          | -                    |      | 785           |
| Automobile                              |      | 665         |          | -                    |      | 665           |
| Mortgage (inc all new CCB originations) |      | 248         |          | 73 <sup>(2)</sup>    |      | 175           |
| Other retail                            |      | 236         |          | -                    |      | 236           |
| Total consumer banking                  |      | 1,149       | <u> </u> | 73                   |      | 1,076         |
| Other                                   |      | 140         |          | -                    |      | 140           |
| Total company                           | \$   | 8,391       | \$       | 4,264                | \$   | 4,127         |

<sup>(1)</sup> Included within the "Other assets" line item is a deferred tax asset of \$3.9 billion, of which \$1.6 billion related to the January 1, 2010, adoption of the new consolidation accounting standards.

<sup>(2) \$73</sup> million of the reduction in the allowance for the first quarter is associated with the deconsolidation of certain mortgage trusts. This reduction in the allowance is recorded in non-interest income.

<sup>(3)</sup> An adjustment for \$34 million to retained earnings and the allowance for loan and lease losses was made in the second quarter for the impact of impairment on consolidated loans accounted for troubled debt restructurings. These adjustments are not reflected in the above table.

### **CAPITAL ONE FINANCIAL CORPORATION Consolidated Statements of Income**

(in millions, except per share data)(unaudited)

|   |                | Thr      | ree Months Ended |          |      | Six Months | Ended    |
|---|----------------|----------|------------------|----------|------|------------|----------|
|   |                | June 30, | March 31,        | June 30, |      | June 30,   | June 30, |
|   |                | 2010     | 2010             | 2009 (1) |      | 2010       | 2009 (1) |
|   |                |          |                  |          |      |            |          |
| Interest Income:  |                |          |                  |          |      |            |          |
| Loans held for investment, including past-due fees                    | \$             | 3,476 \$ | 3,658 \$         | 2,237    | \$   | 7,134 \$   | 4,428    |
| Investment securities   |                | 342      | 349              | 412      |      | 691        | 808      |
| Other   | _              | 17       | 23               | 68       | _    | 40         | 131      |
| Total interest income   |                | 3,835    | 4,030            | 2,717    |      | 7,865      | 5,367    |
| Interest Expense:   |                |          |                  |          |      |            |          |
| Deposits  |                | 368      | 399              | 560      |      | 767        | 1,187    |
| Securitized debt  |                | 212      | 242              | 74       |      | 454        | 165      |
| Senior and subordinated notes   |                | 72       | 68               | 57       |      | 140        | 115      |
| Other borrowings  | _              | 86       | 93               | 81       | _    | 179        | 162      |
| Total interest expense  | _              | 738      | 802              | 772      | _    | 1,540      | 1,629    |
| Net interest income   |                | 3,097    | 3,228            | 1,945    |      | 6,325      | 3,738    |
| Provision for loan and lease losses                                   | _              | 723      | 1,478            | 934      | _    | 2,201      | 2,213    |
| Net interest income after provision for loan and lease losses         |                | 2,374    | 1,750            | 1,011    |      | 4,124      | 1,525    |
| Non-Interest Income:  |                |          |                  |          |      |            |          |
| Servicing and securitizations   |                | 21       | (36)             | 363      |      | (15)       | 816      |
| Service charges and other customer-related fees                       |                | 496      | 585              | 492      |      | 1,081      | 998      |
| Interchange   |                | 333      | 311              | 126      |      | 644        | 267      |
| Net other-than-temporary impairment losses recognized in earnings (2) |                | (26)     | (31)             | (10)     |      | (57)       | (10)     |
| Other   |                | (17)     | 232              | 261      |      | 215        | 251      |
| Total non-interest income   | _              | 807      | 1,061            | 1,232    | _    | 1,868      | 2,322    |
| Non-Interest Expense:   |                |          |                  |          |      |            |          |
| Salaries and associate benefits                                       |                | 650      | 646              | 634      |      | 1,296      | 1,188    |
| Marketing   |                | 219      | 180              | 134      |      | 399        | 297      |
| Communications and data processing                                    |                | 164      | 169              | 195      |      | 333        | 394      |
| Supplies and equipment  |                | 129      | 124              | 128      |      | 253        | 247      |
| Occupancy   |                | 117      | 120              | 115      |      | 237        | 215      |
| Restructuring expense (3)   |                | _        | <u>.</u>         | 43       |      | -          | 61       |
| Other   |                | 721      | 608              | 673      |      | 1,329      | 1,265    |
| Total non-interest expense  | _              | 2,000    | 1,847            | 1,922    | _    | 3,847      | 3,667    |
| Income from continuing operations before income taxes                 | _              | 1,181    | 964              | 321      | _    | 2,145      | 180      |
| Income tax provision  |                | 369      | 244              | 92       |      | 613        | 34       |
| Income from continuing operations, net of tax                         | _              | 812      | 720              | 229      | _    | 1,532      | 146      |
| Loss from discontinued operations, net of tax                         |                | (204)    | (84)             | (6)      |      | (288)      | (31)     |
| Net income  | \$             | 608 \$   | 636 \$           | 223      | \$ _ | 1,244 \$   | 115      |
| Preferred stock dividends   | Ψ              |          | -                | (500)    | •    | ·, ↓       | (564)    |
| Net income (loss) available to common shareholders                    | \$             | 608 \$   | 636 \$           | (277)    | \$   | 1,244 \$   | (449)    |
|   | _              |          |                  |          | _    |            |          |
|   |                |          |                  |          |      |            |          |
| Basic earnings per common share:                                      |                |          |                  |          |      |            |          |
| Income (loss) from continuing operations                              | \$             | 1.79 \$  | 1.59 \$          | (0.64)   | \$   | 3.38 \$    | (1.03)   |
| Loss from discontinued operations                                     | _              | (0.45)   | (0.18)           | (0.01)   | _    | (0.63)     | (0.07)   |
| Net Income (loss) per common share                                    | \$             | 1.34 \$  | 1.41 \$          | (0.66)   | \$   | 2.75 \$    | (1.11)   |
| Diluted earnings per common share:                                    |                |          |                  |          |      |            |          |
| Income (loss) from continuing operations                              | \$             | 1.78 \$  | 1.58 \$          | (0.64)   | \$   | 3.36 \$    | (1.03)   |
| Loss from discontinued operations                                     | •              | (0.45)   | (0.18)           | (0.01)   | *    | (0.63)     | (0.07)   |
| Net Income (loss) per common share                                    | \$             | 1.33 \$  | 1.40 \$          | (0.66)   | \$   | 2.73 \$    | (1.11)   |
| <b>\</b>  | · <del>-</del> |          |                  | <u> </u> | `=   |            | <u> </u> |
| Dividends paid per common share                                       | \$_            | 0.05 \$  | 0.05             | 0.05     | \$ _ | 0.10 \$    | 0.43     |

<sup>(1)</sup> Certain prior period amounts have been revised to conform to the current period presentation.

<sup>(2)</sup> For the three and six months ended June 30, 2010, the Company recorded other-than-temporary impairment losses of \$26.2 million and \$57.4 million, respectively. Additional unrealized losses of \$119.7 million on these securities was recognized in other comprehensive income as a component of stockholders' equity at June 30, 2010.

<sup>(3)</sup> The Company completed its 2007 restructuring initiative during 2009.

## **CAPITAL ONE FINANCIAL CORPORATION Consolidated Balance Sheets**

(in millions)(unaudited)

|  |    | As of<br>June 30<br>2010 |     | As of cember 31 2009 (1) |          | As of June 30 2009 (1) |
|--|----|--------------------------|-----|--------------------------|----------|------------------------|
| Assets:  |    |                          |     |                          |          |                        |
| Cash and due from banks                                      | \$ | 2,668                    | \$  | 3,100                    | \$       | 2,432                  |
| Federal funds sold and repurchase agreements                 |    | 384                      |     | 542                      |          | 604                    |
| Interest-bearing deposits at other banks                     |    | 2,147                    |     | 5,043                    |          | 1,166                  |
| Cash and cash equivalents                                    |    | 5,199                    | · · | 8,685                    | <u> </u> | 4,202                  |
| Restricted cash for securitization investors                 |    | 3,446                    |     | 501                      |          | 570                    |
| Securities available for sale                                |    | 39,424                   |     | 38,830                   |          | 37,667                 |
| Securities held to maturity                                  |    | -                        |     | 80                       |          | 88                     |
| Loans held for sale  |    | 249                      |     | 268                      |          | 320                    |
| Loans held for investment                                    |    | 71,491                   |     | 75,097                   |          | 81,838                 |
| Restricted loans for securitization investors                |    | 55,649                   |     | 15,522                   |          | 19,102                 |
| Less: Allowance for loan and lease losses                    |    | (6,799)                  |     | (4,127)                  |          | (4,482)                |
| Net loans held for investment                                | '  | 120,341                  |     | 86,492                   |          | 96,458                 |
| Accounts receivable from securitizations                     |    | 206                      |     | 7,128                    |          | 5,220                  |
| Premises and equipment, net                                  |    | 2,730                    |     | 2,736                    |          | 2,827                  |
| Interest receivable  |    | 1,077                    |     | 936                      |          | 951                    |
| Goodwill   |    | 13,588                   |     | 13,596                   |          | 13,568                 |
| Other  |    | 11,229                   |     | 10,394                   |          | 10,123                 |
| Total assets   | \$ | 197,489                  | \$  | 169,646                  | \$       | 171,994                |
| Liabilities:   |    |                          |     |                          |          |                        |
| Non-interest-bearing deposits                                | \$ | 14,159                   | \$  | 13,439                   | \$       | 12,604                 |
| Interest-bearing deposits                                    | •  | 103,172                  | *   | 102,370                  | ,        | 104,121                |
| Senior and subordinated notes                                |    | 9,424                    |     | 9,045                    |          | 10,092                 |
| Other borrowings   |    | 5,585                    |     | 8,015                    |          | 7,990                  |
| Securitized debt obligations                                 |    | 33,009                   |     | 3,954                    |          | 5,270                  |
| Interest payable   |    | 543                      |     | 509                      |          | 660                    |
| Other  |    | 6,327                    |     | 5,725                    |          | 5,925                  |
| Total liabilities  |    | 172,219                  |     | 143,057                  |          | 146,662                |
| Stockholders' Equity:  |    |                          |     |                          |          |                        |
| Preferred stock  |    | -                        |     | -                        |          | -                      |
| Common stock   |    | 5                        |     | 5                        |          | 5                      |
| Paid-in capital, net   |    | 19,029                   |     | 18,955                   |          | 18,891                 |
| Retained earnings and accumulated other comprehensive income |    | 9,436                    |     | 10,809                   |          | 9,605                  |
| Less: Treasury stock, at cost                                |    | (3,200)                  |     | (3,180)                  |          | (3,169)                |
| Total stockholders' equity                                   |    | 25,270                   |     | 26,589                   |          | 25,332                 |
| Total liabilities and stockholders' equity                   | \$ | 197,489                  | \$  | 169,646                  | \$       | 171,994                |

<sup>(1)</sup> Certain prior period amounts have been revised to conform to the current period presentation.

### **CAPITAL ONE FINANCIAL CORPORATION**

### Statements of Average Balances, Income and Expense, Yields and Rates (1)

(dollars in millions)(unaudited)

|   |          | Quarter          | Ende     | ed 06/30/10 | )              |    | Quarter          | Ende       | 3/31/10       |                |    | Quarter E       | nded       | 06/30/09 (3)  |                |
|---|----------|------------------|----------|-------------|----------------|----|------------------|------------|---------------|----------------|----|-----------------|------------|---------------|----------------|
| GAAP Basis                                      | -        | Average          | In       | ncome/      | Yield/         |    | Average          | In         | come/         | Yield/         |    | Average         |            | icome/        | Yield/         |
|   |          | Balance          | E        | xpense      | Rate           | ļ  | Balance Palance  | <u>E</u> : | <u>kpense</u> | Rate           |    | Balance         | <u>E</u> : | <u>xpense</u> | Rate           |
| Interest-earning assets:                        |          |                  |          |             |                |    |                  |            |               |                |    |                 |            |               |                |
| Loans held for investment                       | \$       | 128,203          | \$       | 3,476       | 10.85%         | \$ | 134,206          | \$         | 3,658         | 10.90%         | \$ | 104,682         | \$         | 2,237         | 8.55%          |
| Investment securities (2)                       | •        | 39,022           | Ψ        | 342         | 3.51%          | •  | 38,087           | Ψ          | 349           | 3.67%          | Ψ  | 37,499          | *          | 412           | 4.39%          |
| Other   |          | 7,425            |          | 17          | 0.92%          |    | 9,588            |            | 23            | 0.96%          |    | 8,623           |            | 68            | 3.15%          |
| Total interest-earning assets                   | \$       | 174,650          | \$       | 3,835       | 8.78%          | \$ | 181,881          | \$         | 4,030         | 8.86%          | \$ | 150,804         | \$         | 2,717         | 7.21%          |
|   |          |                  |          |             |                |    |                  |            |               |                | -  |                 |            |               |                |
| Interest-bearing liabilities:                   |          |                  |          |             |                |    |                  |            |               |                |    |                 |            |               |                |
| Interest-bearing deposits                       | æ        | 44.004           | r.       | 10          | 0.240/         | æ  | 40.070           | •          | 40            | 0.500/         | æ  | 10.915          | œ          | 4.5           | 0.550/         |
| NOW accounts  Money market deposit accounts     | \$       | 11,601<br>42,127 | Ф        | 10<br>99    | 0.34%<br>0.94% | \$ | 12,276<br>39,364 | Ф          | 16<br>96      | 0.52%<br>0.98% | \$ | 35,751          | Ф          | 15<br>104     | 0.55%<br>1.16% |
| Savings accounts                                |          | 21,017           |          | 44          | 0.84%          |    | 18,627           |            | 41            | 0.88%          |    | 9,931           |            | 13            | 0.52%          |
| Other consumer time deposits                    |          | 20,744           |          | 150         | 2.89%          |    | 24,253           |            | 174           | 2.87%          |    | 35,834          |            | 305           | 3.40%          |
| Public fund CD's of \$100,000 or more           |          | 240              |          | 1           | 1.67%          |    | 400              |            | 2             | 2.00%          |    | 1,117           |            | 3             | 1.07%          |
| CD's of \$100,000 or more                       |          | 7,601            |          | 63          | 3.32%          |    | 8,180            |            | 68            | 3.33%          |    | 11,098          |            | 108           | 3.89%          |
| Foreign time deposits                           |          | 833              |          | 1           | 0.48%          |    | 918              |            | 2             | 0.87%          |    | 2,387           |            | 12            | 2.01%          |
| Total interest-bearing deposits                 | \$       | 104,163          | \$       | 368         | 1.41%          | \$ | 104,018          | \$         | 399           | 1.53%          | \$ | 107,033         | \$         | 560           | 2.09%          |
| Senior and subordinated notes                   |          | 8,760            |          | 72          | 3.29%          |    | 8,757            |            | 68            | 3.11%          |    | 8,323           |            | 57            | 2.74%          |
| Other borrowings                                |          | 6,375            |          | 86          | 5.40%          |    | 7,431            |            | 93            | 5.01%          |    | 10,399          |            | 81            | 3.12%          |
| Securitization liability                        |          | 35,248           |          | 212         | 2.41%          |    | 43,764           |            | 242           | 2.21%          |    | 5,876           |            | 74            | 5.04%          |
| Total interest-bearing liabilities              | \$       | 154,546          | \$       | 738         | 1.91%          | \$ | 163,970          | \$         | 802           | 1.96%          | \$ | 131,631         | \$         | 772           | 2.35%          |
| Net interest spread                             |          |                  |          | -           | 6.87%          |    |                  |            |               | 6.90%          |    |                 |            | -             | 4.86%          |
| Net interest spread                             |          |                  |          | =           | 0.07%          |    |                  |            |               | 0.90%          |    |                 |            | =             | 4.00%          |
| Interest income to average interest-earning ass | ets      |                  |          |             | 8.78%          |    |                  |            |               | 8.86%          |    |                 |            |               | 7.21%          |
| Interest expense to average interest-earning as |          |                  |          |             | 1.69%          |    |                  |            |               | 1.76%          |    |                 |            |               | 2.05%          |
| Net interest margin                             |          |                  |          | _           | 7.09%          |    |                  |            |               | 7.10%          |    |                 |            | -             | 5.16%          |
|   |          |                  |          | _           |                |    |                  |            |               |                |    |                 |            | -             |                |
| Managed Basis                                   |          |                  |          |             |                |    |                  |            |               |                |    |                 |            |               |                |
| Interest-earning assets:                        |          |                  |          |             |                |    |                  |            |               |                |    |                 |            |               |                |
| Loans held for investment                       | \$       | 128,203          | \$       | 3,476       | 10.85%         | \$ | 134,206          | \$         | 3,658         | 10.90%         | \$ | 148,013         | \$         | 3,568         | 9.64%          |
| Investment securities (2)                       | \$       | 39,022           |          | 342         | 3.51%          | •  | 38,087           | •          | 349           | 3.67%          | •  | 37,499          | •          | 412           | 4.39%          |
| Other   | \$       | 7,425            | \$       | 17          | 0.92%          |    | 9,588            |            | 23            | 0.96%          |    | 5,696           |            | 17            | 1.19%          |
| Total interest-earning assets                   | \$       | 174,650          | \$       | 3,835       | 8.78%          | \$ | 181,881          | \$         | 4,030         | 8.86%          | \$ | 191,208         | \$         | 3,997         | 8.36%          |
|   |          |                  |          |             |                |    |                  |            |               |                | -  |                 |            |               |                |
| Interest-bearing liabilities:                   |          |                  |          |             |                |    |                  |            |               |                |    |                 |            |               |                |
| Interest-bearing deposits                       | _        |                  |          |             |                | _  |                  | _          |               |                |    |                 | _          |               |                |
| NOW accounts                                    | \$       | 11,601           | \$       | 10          | 0.34%          | \$ | 12,276           | \$         | 16            | 0.52%          | \$ | 10,915          | \$         | 15            | 0.55%          |
| Money market deposit accounts                   | \$       | 42,127           | \$       | 99<br>44    | 0.94%          |    | 39,364           |            | 96            | 0.98%          |    | 35,751          |            | 104           | 1.16%          |
| Savings accounts Other consumer time deposits   | \$<br>\$ | 21,017<br>20,744 | \$<br>\$ | 150         | 0.84%<br>2.89% |    | 18,627<br>24,253 |            | 41<br>174     | 0.88%<br>2.87% |    | 9,931<br>35,834 |            | 13<br>305     | 0.52%<br>3.40% |
| Public fund CD's of \$100,000 or more           | \$       | 240              | \$       | 130         | 1.67%          |    | 400              |            | 2             | 2.00%          |    | 1,117           |            | 3             | 1.07%          |
| CD's of \$100,000 or more                       | \$       | 7,601            | \$       | 63          | 3.32%          |    | 8,180            |            | 68            | 3.33%          |    | 11,098          |            | 108           | 3.89%          |
| Foreign time deposits                           | \$       | 833              | \$       | 1           | 0.48%          |    | 918              |            | 2             | 0.87%          |    | 2,387           |            | 12            | 2.01%          |
| Total interest-bearing deposits                 | \$       | 104,163          | \$       | 368         | 1.41%          | \$ | 104,018          | \$         | 399           | 1.53%          | \$ | 107,033         | \$         | 560           | 2.09%          |
| Senior and subordinated notes                   | \$       | 8,760            |          | 72          | 3.29%          |    | 8,757            |            | 68            | 3.11%          | -  | 8,323           |            | 57            | 2.74%          |
| Other borrowings                                | \$       | 6,375            |          | 86          | 5.40%          |    | 7,431            |            | 93            | 5.01%          |    | 10,399          |            | 81            | 3.12%          |
| Securitization liability                        | \$       | 35,248           |          | 212         | 2.41%          |    | 43,764           |            | 242           | 2.21%          |    | 46,682          |            | 342           | 2.93%          |
| Total interest-bearing liabilities              | \$       | 154,546          | \$       | 738         | 1.91%          | \$ | 163,970          | \$         | 802           | 1.96%          | \$ | 172,437         | \$         | 1,040         | 2.41%          |
| Not interest agency d                           |          |                  |          | _           | 0.070/         |    |                  |            | _             | 0.000/         |    |                 |            | _             | 5.050/         |
| Net interest spread                             |          |                  |          | =           | 6.87%          |    |                  |            |               | 6.90%          |    |                 |            | =             | 5.95%          |
| Interest income to average interest-earning ass | ets      |                  |          |             | 8.78%          |    |                  |            |               | 8.86%          |    |                 |            |               | 8.36%          |
| Interest expense to average interest-earning as |          |                  |          |             | 1.69%          |    |                  |            |               | 1.76%          |    |                 |            |               | 2.17%          |
| Net interest margin                             |          |                  |          | -           | 7.09%          |    |                  |            |               | 7.10%          |    |                 |            | -             | 6.19%          |
|   |          |                  |          | =           |                |    |                  |            |               |                |    |                 |            | =             |                |

<sup>(1)</sup> Reflects amounts based on continuing operations.

<sup>(2)</sup> Consists of available-for-sale and held-to-maturity securities.

<sup>(3)</sup> Certain prior period amounts have been revised to conform to the current period presentation.

<sup>\*</sup> Prior to the adoption of the new consolidation accounting standards, management evaluated the Company and each of its lines of business results on a "managed" basis. With the adoption of the new consolidation accounting standards, the Company's reported results are comparable to the "managed" basis which now reflect the consolidation of the majority of the Company's credit card securitization trusts. The accompanying Exhibit "Reconciliation to GAAP Financial Measures" presents a reconciliation of the Company's non-GAAP "managed" results to its reported results for periods prior to January 1, 2010.

### CAPITAL ONE FINANCIAL CORPORATION (COF) LENDING INFORMATION AND STATISTICS MANAGED BASIS <sup>(1)</sup>

| (Dollars in millions) (unaudited)  Period end loans held for investment | 2010<br>Q2 |                  | 2010<br>Q1 |                  | 2009<br>Q4 |                  | 2009<br>Q3 |                  | 2009<br>Q2 |                  |
|---|------------|------------------|------------|------------------|------------|------------------|------------|------------------|------------|------------------|
| · · · · · · · · · · · · · · · · · · ·                                   |            |                  |            |                  |            |                  |            |                  |            |                  |
| Domestic credit card  | \$         | 54,628           | \$         | 56,228           | \$         | 60,300           | \$         | 61,892           | \$         | 64,760           |
| International credit card   |            | 7,269            |            | 7,578            |            | 8,224            |            | 8,477            |            | 8,639            |
| Total Credit Card   | \$         | 61,897           | \$         | 63,806           | \$         | 68,524           | \$         | 70,369           | \$         | 73,399           |
| Commercial and multifamily real estate                                  | \$         | 13,580<br>10,203 | \$         | 13,618           | \$         | 13,843           | \$         | 13,978           | \$         | 14,225           |
| Middle market Specialty lending   |            | 3,815            |            | 10,310<br>3,619  |            | 10,062<br>3,555  |            | 10,023<br>3,399  |            | 10,219<br>3,228  |
| Total Commercial Lending  | \$         | 27,598           | \$         | 27,547           | \$         | 27,460           | \$         | 27,400           | \$         | 27,672           |
| Small-ticket commercial real estate                                     |            | 1,977            |            | 2,065            |            | 2,153 (7)        |            | 2,413            |            | 2,503            |
| Total Commercial Banking  | \$         | 29,575           | \$         | 29,612           | \$         | 29,613           | \$         | 29,813           | \$         | 30,175           |
| Automobile<br>Mortgages   | \$         | 17,221<br>13,322 | \$         | 17,446<br>13,967 | \$         | 18,186<br>14,893 | \$         | 19,295<br>15,639 | \$         | 19,902<br>16,579 |
| Retail banking  |            | 4,770            |            | 4,970            |            | 5,135            |            | 5,215            |            | 5,367            |
| Total Consumer Banking  | \$         | 35,313           | \$         | 36,383           | \$         | 38,214           | \$         | 40,149           | \$         | 41,848           |
| Other loans (2)   | \$         | 470              | \$         | 464              | \$         | 452              | \$         | 659              | \$         | 695              |
| Total   | \$         | 127,255          | \$         | 130,265          | \$         | 136,803          | \$         | 140,990          | \$         | 146,117          |
| Average loans held for investment                                       |            |                  |            |                  |            |                  |            |                  |            |                  |
| Domestic credit card  | \$         | 55,252           | \$         | 58,108           | \$         | 60,443           | \$         | 63,299           | \$         | 65,862           |
| International credit card Total Credit Card                             | \$         | 7,427<br>62,679  | \$         | 7,814<br>65,922  | \$         | 8,300<br>68,743  | \$         | 8,609<br>71,908  | \$         | 8,328<br>74,190  |
| Commercial and multifamily real estate                                  | \$         | 13,543           | \$         | 13,716           | \$         | 13,926           | \$         | 13,938           | \$         | 14,122           |
| Middle market   | Ψ          | 10,276           | Ψ          | 10,324           | Ψ          | 10,052           | Ψ          | 9,911            | Ψ          | 10,429           |
| Specialty lending   |            | 3,654            |            | 3,609            |            | 3,535            |            | 3,753            |            | 3,472            |
| Total Commercial Lending Small-ticket commercial real estate            | \$         | 27,473           | \$         | 27,649           | \$         | 27,513           | \$         | 27,602           | \$         | 28,023           |
| Total Commercial Banking  | \$         | 2,060<br>29,533  | \$         | 2,074<br>29,723  | \$         | 2,354<br>29,867  | \$         | 2,471<br>30,073  | \$         | 2,542<br>30,565  |
| Automobile  | \$         | 17,276           | \$         | 17,769           | \$         | 18,768           | \$         | 19,636           | \$         | 20.303           |
| Mortgages   | •          | 13,573           | •          | 15,434           | •          | 15,170           | Ψ          | 15,925           | •          | 16,707           |
| Retail banking  |            | 4,811            |            | 5,042            |            | 5,176            | _          | 5,515            |            | 5,712            |
| Total Consumer Banking  | \$         | 35,660           | \$         | 38,245           | \$         | 39,114           | \$         | 41,076           | \$         | 42,722           |
| Other loans <sup>(2)</sup><br>Total                                     | \$         | 464<br>128,336   | \$         | 489<br>134,379   | \$<br>\$   | 460<br>138,184   | \$<br>\$   | 483<br>143,540   | \$         | 536<br>148,013   |
| Net charge-off rates  |            |                  |            |                  |            |                  |            |                  |            |                  |
| Domestic credit card  |            | 9.49%            |            | 10.48%           |            | 9.59%            |            | 9.64%            |            | 9.23%            |
| International credit card Total Credit Card                             |            | 8.38%<br>9.36%   |            | 8.83%<br>10.29%  |            | 9.52%<br>9.58%   |            | 9.19%<br>9.59%   |            | 9.32%<br>9.24%   |
| Commercial and multifamily real estate (3)                              |            | 1.17%            |            | 1.45%            |            | 3.02%            |            | 1.37%            |            | 0.92%            |
| Middle market (3)   |            | 0.78%            |            | 0.82%            |            | 0.75%            |            | 0.56%            |            | 0.58%            |
| Specialty lending   |            | 0.87%            |            | 0.90%            |            | 1.85%            |            | 1.39%            |            | 0.99%            |
| Total Commercial Lending <sup>(3)</sup>                                 |            | 0.98%            |            | 1.14%            |            | 2.04%            |            | 1.08%            |            | 0.80%            |
| Small-ticket commercial real estate                                     |            | 4.21%            |            | 4.43%            |            | 13.08% (7)       |            | 5.19%            |            | 1.86%            |
| Total Commercial Banking (3)  |            | 1.21%            | -          | 1.37%            |            | 2.91%            |            | 1.42%            |            | 0.89%            |
| Automobile<br>Mortgages <sup>(3)</sup>                                  |            | 2.09%<br>0.46%   |            | 2.97%<br>0.94%   |            | 4.55%<br>0.72%   |            | 4.38%<br>0.69%   |            | 3.65%<br>0.43%   |
| Retail banking <sup>(3)</sup>   |            | 2.11%            |            | 2.11%            |            | 2.93%            |            | 2.44%            |            | 2.42%            |
| Total Consumer Banking <sup>(3)</sup>                                   |            | 1.47%            |            | 2.03%            |            | 2.85%            |            | 2.69%            |            | 2.23%            |
| Other loans   |            | 27.95%           |            | 18.82%           |            | 28.25%           |            | 28.53%           |            | 37.00%           |
| Total   |            | 5.36%            |            | 6.02%            |            | 6.33%            |            | 6.00%            |            | 5.64%            |
| 30+ day performing delinquency rate                                     |            |                  |            |                  |            |                  |            |                  |            |                  |
| Domestic credit card International credit card                          |            | 4.79%<br>6.03%   |            | 5.30%<br>6.39%   |            | 5.78%<br>6.55%   |            | 5.38%<br>6.63%   |            | 4.77%<br>6.69%   |
| Total Credit Card   | -          | 4.94%            |            | 5.43%            | -          | 5.88%            |            | 5.53%            | -          | 4.99%            |
| Automobile  |            | 7.74%            |            | 7.58%            |            | 10.03%           |            | 9.52%            |            | 8.89%            |
| Mortgages (3)   |            | 0.68%            |            | 0.93%            |            | 1.26%            |            | 1.17%            |            | 0.97%            |
| Retail banking <sup>(3)</sup>   |            | 0.87%            |            | 1.02%            |            | 1.23%            |            | 1.26%            |            | 0.91%            |
| Total Consumer Banking <sup>(3)</sup>                                   |            | 4.15%            |            | 4.13%            |            | 5.43%            |            | 5.19%            |            | 4.73%            |
| Nonperforming asset rates (5) (6)                                       |            |                  |            |                  |            | 0.050/           |            |                  |            |                  |
| Commercial and multifamily real estate (3) Middle market (3)            |            | 2.82%<br>1.20%   |            | 3.65%<br>1.15%   |            | 3.25%<br>1.09%   |            | 2.66%<br>1.25%   |            | 2.15%<br>1.15%   |
| Specialty lending   |            | 1.20%            |            | 2.18%            |            | 2.25%            |            | 2.12%            |            | 2.11%            |
| Total Commercial Lending <sup>(3)</sup>                                 |            | 2.10%            | -          | 2.52%            |            | 2.33%            |            | 2.08%            |            | 1.78%            |
| Small-ticket commercial real estate                                     |            | 3.57%            |            | 4.18%            |            | 4.87% (7)        |            | 11.39%           |            | 10.08%           |
| Total Commercial Banking (3)  |            | 2.20%            |            | 2.64%            |            | 2.52%            |            | 2.84%            |            | 2.47%            |
| Automobile (4)  |            | 0.56%            |            | 0.55%            |            | 0.92%            |            | 0.87%            |            | 0.78%            |
| Mortgages (3)   |            | 3.78%            |            | 3.17%            |            | 2.24%            |            | 1.83%            |            | 1.51%            |
| Retail banking (3) Total Consumer Banking (3)                           |            | 2.25%            |            | 2.07%            |            | 2.11%            |            | 1.98%            |            | 1.88%            |
| Total Consumer Danking  |            | 2.00%            |            | 1.76%            |            | 1.60%            |            | 1.39%            |            | 1.21%            |

# CAPITAL ONE FINANCIAL CORPORATION (COF) CREDIT CARD SEGMENT FINANCIAL & STATISTICAL SUMMARY FOR CONTINUING OPERATIONS MANAGED BASIS (1)

| (Dollars in millions) (unaudited)                 |          | 2010<br>Q2   |         | 2010<br>Q1   |         | 2009<br>Q4   |         | 2009<br>Q3   |          | 2009<br>Q2       |
|---|----------|--------------|---------|--------------|---------|--------------|---------|--------------|----------|------------------|
| Credit Card:                                      |          |              |         |              |         |              |         |              |          |                  |
| Earnings  | <b>c</b> | 2,232        | ¢       | 2,453        | ¢       | 2.442        | ď       | 2.472        | ¢        | 2,283            |
| Interest income<br>Interest expense               | \$       | 2,232<br>255 | \$      | 2,453<br>340 | \$      | 2,442<br>413 | \$      | 2,472<br>448 | \$       | 2,263<br>486     |
| Net interest income                               | \$       | 1,977        | \$      | 2,113        | \$      | 2,029        | \$      | 2,024        | \$       | 1,797            |
| Non-interest income                               | Ψ        | 659          | Ψ       | 718          | Ψ       | 897          | Ψ       | 967          | Ψ        | 898              |
| Total revenue                                     | \$       | 2,636        | \$      | 2,831        | \$      | 2,926        | \$      | 2,991        | \$       | 2,695            |
| Provision for loan and lease losses               | Ψ        | 765          | Ψ       | 1,175        | Ψ       | 1,204        | Ψ       | 1,644        | Ψ        | 1,520            |
| Non-interest expense                              |          | 1,002        |         | 914          |         | 943          |         | 897          |          | 910              |
| Income before taxes                               | -        | 869          |         | 742          |         | 779          |         | 450          |          | 265              |
| Income tax provision                              |          | 301          |         | 253          |         | 269          |         | 158          |          | 92               |
| Net income  | \$       | 568          | \$      | 489          | \$      | 510          | \$      | 292          | \$       | 173              |
| Selected Metrics                                  |          |              |         |              |         |              | -       |              |          |                  |
| Period end loans held for investment              | \$       | 61,897       | \$      | 63,806       | \$      | 68,524       | \$      | 70,369       | \$       | 73,399           |
| Average loans held for investment                 | э<br>\$  | 62,679       | э<br>\$ | 65,922       | э<br>\$ | 68,743       | э<br>\$ | 70,369       | \$<br>\$ | 73,399<br>74,190 |
| Loans held for investment yield                   | Φ        | 14.24%       | Φ       | 14.88%       | Φ       | 14.21%       | φ       | 13.75%       | φ        | 12.31%           |
| Revenue margin                                    |          | 16.82%       |         | 17.18%       |         | 17.03%       |         | 16.64%       |          | 14.53%           |
| Net charge-off rate                               |          | 9.36%        |         | 10.29%       |         | 9.58%        |         | 9.59%        |          | 9.24%            |
| 30+ day performing delinquency rate               |          | 4.94%        |         | 5.43%        |         | 5.88%        |         | 5.53%        |          | 4.99%            |
| Purchase volume (8)                               | \$       | 26,570       | \$      | 23,924       | \$      | 26,866       | \$      | 25,982       | \$       | 25,747           |
| Fulcilase volume                                  | Φ        | 20,570       | φ       | 23,924       | Ψ       | 20,000       | φ       | 25,962       | φ        | 25,747           |
| Domestic Card Sub-segment<br>Earnings             |          |              |         |              |         |              |         |              |          |                  |
| Net interest income                               | \$       | 1,735        | \$      | 1,865        | \$      | 1,781        | \$      | 1,797        | \$       | 1,586            |
| Non-interest income                               |          | 560          |         | 618          |         | 794          |         | 856          |          | 795              |
| Total revenue                                     | \$       | 2,295        | \$      | 2,483        | \$      | 2,575        | \$      | 2,653        | \$       | 2,381            |
| Provision for loan and lease losses               |          | 675          |         | 1,096        |         | 1,033        |         | 1,437        |          | 1,336            |
| Non-interest expense                              |          | 869          |         | 809          |         | 833          |         | 770          |          | 788              |
| Income before taxes                               |          | 751          |         | 578          |         | 709          |         | 446          |          | 257              |
| Income tax provision                              |          | 268          |         | 206          |         | 248          |         | 156          |          | 90               |
| Net income  | \$       | 483          | \$      | 372          | \$      | 461          | \$      | 290          | \$       | 167              |
| Selected Metrics                                  |          |              |         |              |         |              |         |              |          |                  |
| Period end loans held for investment              | \$       | 54,628       | \$      | 56,228       | \$      | 60,300       | \$      | 61,892       | \$       | 64,760           |
| Average loans held for investment                 | \$       | 55,252       | \$      | 58,108       | \$      | 60,443       | \$      | 63,299       | \$       | 65,862           |
| Loans held for investment yield                   |          | 13.98%       |         | 14.78%       |         | 14.08%       |         | 13.74%       |          | 12.17%           |
| Revenue margin                                    |          | 16.61%       |         | 17.09%       |         | 17.04%       |         | 16.76%       |          | 14.46%           |
| Net charge-off rate                               |          | 9.49%        |         | 10.48%       |         | 9.59%        |         | 9.64%        |          | 9.23%            |
| 30+ day performing delinquency rate               |          | 4.79%        |         | 5.30%        |         | 5.78%        |         | 5.38%        |          | 4.77%            |
| Purchase volume (8)                               | \$       | 24,513       | \$      | 21,988       | \$      | 24,593       | \$      | 23,761       | \$       | 23,611           |
| International Card Sub-segment                    |          |              |         |              |         |              |         |              |          |                  |
| Earnings  | œ.       | 242          | ¢.      | 240          | •       | 240          | æ       | 207          | •        | 211              |
| Net interest income                               | \$       | 242<br>99    | \$      | 248<br>100   | \$      | 248<br>103   | \$      | 227          | \$       | 103              |
| Non-interest income                               | Ф.       |              | Φ.      |              | •       |              | Φ.      | 111          | •        |                  |
| Total revenue Provision for loan and lease losses | \$       | 341<br>90    | \$      | 348<br>79    | \$      | 351<br>171   | \$      | 338<br>207   | \$       | 314<br>184       |
| Non-interest expense                              |          | 133          |         | 105          |         | 110          |         | 127          |          | 122              |
| Income before taxes                               | -        | 118          |         | 164          |         | 70           |         | 4            |          | 8                |
| Income tax provision                              |          | 33           |         | 47           |         | 21           |         | 2            |          | 2                |
| Net income  | \$       |              | \$      | 117          | \$      | 49           | \$      | 2            | \$       | 6                |
|   | <u> </u> |              | Ψ       |              | Ψ       |              | Ψ       |              | Ψ        |                  |
| Selected Metrics                                  | _        |              |         |              |         |              | _       |              |          |                  |
| Period end loans held for investment              | \$       | 7,269        | \$      | 7,578        | \$      | 8,224        | \$      | 8,477        | \$       | 8,639            |
| Average loans held for investment                 | \$       | 7,427        | \$      | 7,814        | \$      | 8,300        | \$      | 8,609        | \$       | 8,328            |
| Loans held for investment yield                   |          | 16.21%       |         | 15.66%       |         | 15.18%       |         | 13.80%       |          | 13.40%           |
| Revenue margin                                    |          | 18.37%       |         | 17.81%       |         | 16.92%       |         | 15.70%       |          | 15.08%           |
| Net charge-off rate                               |          | 8.38%        |         | 8.83%        |         | 9.52%        |         | 9.19%        |          | 9.32%            |
| 30+ day performing delinquency rate               | _        | 6.03%        | _       | 6.39%        | •       | 6.55%        | •       | 6.63%        | •        | 6.69%            |
| Purchase volume (8)                               | \$       | 2,057        | \$      | 1,936        | \$      | 2,273        | \$      | 2,221        | \$       | 2,136            |

## CAPITAL ONE FINANCIAL CORPORATION (COF) COMMERCIAL BANKING SEGMENT FINANCIAL & STATISTICAL SUMMARY FOR CONTINUING OPERATIONS MANAGED BASIS (1)

|  | 2010         |    | 2010   | 2009         | 2009         | 2009         |
|--|--------------|----|--------|--------------|--------------|--------------|
| (Dollars in millions) (unaudited)                                    | Q2           |    | Q1     | Q4           | Q3           | Q2           |
| Commercial Banking:  |              |    |        |              |              |              |
| Earnings   |              |    |        |              |              |              |
| Net interest income  | \$<br>319    | \$ | 312    | \$<br>318    | \$<br>301    | \$<br>279    |
| Non-interest income  | 60           |    | 42     | <br>38       | 43           | <br>49       |
| Total revenue  | \$<br>379    | \$ | 354    | \$<br>356    | \$<br>344    | \$<br>328    |
| Provision for loan and lease losses                                  | 62           |    | 238    | 368          | 375          | 122          |
| Non-interest expense   | 198          |    | 192    | <br>197      | <br>166      | 156          |
| Income (loss) before taxes   | 119          |    | (76)   | (209)        | (197)        | 50           |
| Income tax provision (benefit)                                       | <br>42       |    | (27)   | <br>(73)     | <br>(69)     | <br>17       |
| Net income (loss)  | \$<br>77     | \$ | (49)   | \$<br>(136)  | \$<br>(128)  | \$<br>33     |
| Selected Metrics   |              |    |        |              |              |              |
| Period end loans held for investment                                 | \$<br>29,575 | \$ | 29,612 | \$<br>29,613 | \$<br>29,813 | \$<br>30,175 |
| Average loans held for investment                                    | \$<br>29,533 | \$ | 29,723 | \$<br>29,867 | \$<br>30,073 | \$<br>30,565 |
| Loans held for investment yield                                      | 4.94%        |    | 5.03%  | 5.11%        | 5.06%        | 5.01%        |
| Period end deposits  | \$<br>21,527 | \$ | 21,605 | \$<br>20,480 | \$<br>18,617 | \$<br>16,897 |
| Average deposits   | \$<br>22,171 | \$ | 21,859 | \$<br>19,420 | \$<br>17,761 | \$<br>17,021 |
| Deposit interest expense rate  | 0.67%        |    | 0.72%  | 0.80%        | 0.75%        | 0.77%        |
| Core deposit intangible amortization                                 | \$<br>14     | \$ | 14     | \$<br>14     | \$<br>10     | \$<br>10     |
| Net charge-off rate (3)  | 1.21%        |    | 1.37%  | 2.91%        | 1.42%        | 0.89%        |
| Nonperforming loans as a percentage of loans held for investment (3) | 2.04%        |    | 2.48%  | 2.37%        | 2.65%        | 2.33%        |
| Nonperforming asset rate (3)   | 2.20%        |    | 2.64%  | 2.52%        | 2.84%        | 2.47%        |

# CAPITAL ONE FINANCIAL CORPORATION (COF) CONSUMER BANKING SEGMENT FINANCIAL & STATISTICAL SUMMARY FOR CONTINUING OPERATIONS MANAGED BASIS (1)

|   |    | 2010<br>Q2 |    | 2010   |    | 2009   |    | 2009   |    | 2009   |  |  |
|---|----|------------|----|--------|----|--------|----|--------|----|--------|--|--|
| (Dollars in millions) (unaudited)                 |    |            |    | Q1     | Q4 |        | Q3 |        | Q2 |        |  |  |
| Consumer Banking:                                 |    |            |    |        |    |        |    |        |    |        |  |  |
| Earnings  |    |            |    |        |    |        |    |        |    |        |  |  |
| Net interest income                               | \$ | 935        | \$ | 896    | \$ | 833    | \$ | 848    | \$ | 826    |  |  |
| Non-interest income                               |    | 162        |    | 316    |    | 153    |    | 212    |    | 226    |  |  |
| Total revenue                                     | \$ | 1,097      | \$ | 1,212  | \$ | 986    | \$ | 1,060  | \$ | 1,052  |  |  |
| Provision for loan and lease losses               |    | (112)      |    | 50     |    | 249    |    | 156    |    | 202    |  |  |
| Non-interest expenses                             |    | 735        |    | 688    |    | 749    |    | 681    |    | 725    |  |  |
| Income (loss) before taxes                        |    | 474        |    | 474    |    | (12)   |    | 223    |    | 125    |  |  |
| Income tax provision (benefit)                    |    | 169        |    | 169    |    | (4)    |    | 78     |    | 44     |  |  |
| Net income (loss)                                 | \$ | 305        | \$ | 305    | \$ | (8)    | \$ | 145    | \$ | 81     |  |  |
| Selected Metrics                                  |    |            |    |        |    |        |    |        |    |        |  |  |
| Period end loans held for investment              | \$ | 35,313     | \$ | 36,383 | \$ | 38,214 | \$ | 40,149 | \$ | 41,848 |  |  |
| Average loans held for investment                 | \$ | 35,660     | \$ | 38,245 | \$ | 39,114 | \$ | 41,076 | \$ | 42,722 |  |  |
| Loans held for investment yield                   |    | 8.99%      |    | 8.96%  |    | 8.83%  |    | 8.89%  |    | 8.69%  |  |  |
| Auto loan originations                            |    | 1,765      |    | 1,343  |    | 1,018  |    | 1,513  |    | 1,342  |  |  |
| Period end deposits                               | \$ | 77,407     | \$ | 76,883 | \$ | 74,145 | \$ | 72,253 | \$ | 73,883 |  |  |
| Average deposits                                  | \$ | 77,082     | \$ | 75,115 | \$ | 72,976 | \$ | 73,284 | \$ | 74,321 |  |  |
| Deposit interest expense rate                     |    | 1.18%      |    | 1.27%  |    | 1.41%  |    | 1.58%  |    | 1.76%  |  |  |
| Core deposit intangible amortization              | \$ | 36         | \$ | 38     | \$ | 40     | \$ | 46     | \$ | 47     |  |  |
| Net charge-off rate (3)                           |    | 1.47%      |    | 2.03%  |    | 2.85%  |    | 2.69%  |    | 2.23%  |  |  |
| Nonperforming loans as a percentage of loans held | d  |            |    |        |    |        |    |        |    |        |  |  |
| for investment (3) (4)                            |    | 1.82%      |    | 1.62%  |    | 1.45%  |    | 1.26%  |    | 1.08%  |  |  |
| Nonperforming asset rate (3) (4)                  |    | 2.00%      |    | 1.76%  |    | 1.60%  |    | 1.39%  |    | 1.21%  |  |  |
| 30+ day performing delinquency rate (3) (4)       |    | 4.15%      |    | 4.13%  |    | 5.43%  |    | 5.19%  |    | 4.73%  |  |  |
| Period end loans serviced for others              | \$ | 23,730     | \$ | 26,778 | \$ | 30,283 | \$ | 30,659 | \$ | 31,492 |  |  |

# CAPITAL ONE FINANCIAL CORPORATION (COF) OTHER AND TOTAL SEGMENT FINANCIAL & STATISTICAL SUMMARY FOR CONTINUING OPERATIONS MANAGED BASIS (1)

|  | 2010<br>Q2 |         |    | 2010    |    | 2009    |    | 2009    | 2009 |         |  |
|--|------------|---------|----|---------|----|---------|----|---------|------|---------|--|
| (Dollars in millions) (unaudited)        |            |         | Q1 |         |    | Q4      | Q3 |         | Q2   |         |  |
| Other:                                   |            |         |    |         |    |         |    |         |      |         |  |
| Earnings                                 |            |         |    |         |    |         |    |         |      |         |  |
| Net interest income (expense)            | \$         | (132)   | \$ | (91)    | \$ | (11)    | \$ | 39      | \$   | 55      |  |
| Non-interest income (expense)            |            | (74)    |    | (14)    |    | 111     |    | 150     |      | 17      |  |
| Total revenue                            | \$         | (206)   | \$ | (105)   | \$ | 100     | \$ | 189     | \$   | 72      |  |
| Provision for loan and lease losses      |            | 10      |    | 18      |    | 24      |    | 26      |      | 60      |  |
| Restructuring expenses (9)               |            | -       |    | -       |    | 32      |    | 26      |      | 43      |  |
| Non-interest expense                     |            | 65      |    | 53      |    | 27      |    | 31      |      | 88      |  |
| Income (loss) before taxes               |            | (281)   |    | (176)   |    | 17      |    | 106     |      | (119)   |  |
| Income tax benefit                       |            | (143)   |    | (151)   |    | (21)    |    | (22)    |      | (61)    |  |
| Net income (loss)                        | \$         | (138)   | \$ | (25)    | \$ | 38      | \$ | 128     | \$   | (58)    |  |
| Selected Metrics                         |            |         |    |         |    |         |    |         |      |         |  |
| Period end loans held for investment (2) | \$         | 470     | \$ | 464     | \$ | 452     | \$ | 659     | \$   | 695     |  |
| Average loans held for investment (2)    | \$         | 464     | \$ | 489     | \$ | 460     | \$ | 483     | \$   | 536     |  |
| Period end deposits                      | \$         | 18,397  | \$ | 19,299  | \$ | 21,184  | \$ | 23,633  | \$   | 25,945  |  |
| Average deposits                         | \$         | 19,231  | \$ | 20,556  | \$ | 22,202  | \$ | 24,837  | \$   | 28,262  |  |
| Total:                                   |            |         |    |         |    |         |    |         |      |         |  |
| Earnings                                 |            |         |    |         |    |         |    |         |      |         |  |
| Net interest income                      | \$         | 3,099   | \$ | 3,230   | \$ | 3,169   | \$ | 3,212   | \$   | 2,957   |  |
| Non-interest income                      |            | 807     |    | 1,062   |    | 1,199   |    | 1,372   |      | 1,190   |  |
| Total revenue                            | \$         | 3,906   | \$ | 4,292   | \$ | 4,368   | \$ | 4,584   | \$   | 4,147   |  |
| Provision for loan and lease losses      |            | 725     |    | 1,481   |    | 1,845   |    | 2,201   |      | 1,904   |  |
| Restructuring expenses (9)               |            | -       |    | -       |    | 32      |    | 26      |      | 43      |  |
| Non-interest expense                     |            | 2,000   |    | 1,847   |    | 1,916   |    | 1,775   |      | 1,879   |  |
| Income before taxes                      |            | 1,181   |    | 964     |    | 575     |    | 582     |      | 321     |  |
| Income tax provision                     |            | 369     |    | 244     |    | 171     |    | 145     |      | 92      |  |
| Net income                               | \$         | 812     | \$ | 720     | \$ | 404     | \$ | 437     | \$   | 229     |  |
| Selected Metrics                         |            |         |    |         | -  |         |    |         |      |         |  |
| Period end loans held for investment     | \$         | 127,255 | \$ | 130,265 | \$ | 136,803 | \$ | 140,990 | \$   | 146,117 |  |
| Average loans held for investment        | \$         | 128,336 | \$ | 134,379 | \$ | 138,184 | \$ | 143,540 | \$   | 148,013 |  |
| Period end deposits                      | \$         | 117,331 | \$ | 117,787 | \$ | 115,809 | \$ | 114,503 | \$   | 116,725 |  |
| Average deposits                         | \$         | 118,484 | \$ | 117,530 | \$ | 114,598 | \$ | 115,882 | \$   | 119,604 |  |

## CAPITAL ONE FINANCIAL CORPORATION (COF) LOAN DISCLOSURES AND SEGMENT FINANCIAL & STATISTICAL SUMMARY FOR CONTINUING OPERATIONS NOTES

- (1) Prior to the adoption of the new consolidation accounting standards management evaluated the Company and each of its lines of business results on a "managed" basis, which is a non-GAAP measure. With the adoption of the new consolidation accounting standards, the Company's reported results are comparable to the "managed" basis, which now reflect the consolidation of the majority of the Company's credit card securitization trusts. However, the Company's total segment results differs from its reported consolidated results because our segment results include the loans underlying one of our securitization trusts that remains unconsolidated. The outstanding balance of the loans in this off-balance sheet trust are reflected in our segment results was \$114.8 million as of June 30, 2010. The accompanying Exhibit "Reconciliation to GAAP Financial Measures" presents a reconciliation of the Company's non-GAAP "managed" results to its GAAP results for periods prior to January 1, 2010.
- (2) Other loans held for investment includes unamortized premiums and discounts on loans acquired as part of North Fork and Hibernia acquisitions.
- (3) The denominator used in calculating the allowance as a % of Loans Held for Investment, Net Charge-off Rate and 30+ Day Performing Delinquency Rate include loans acquired as part of the Chevy Chase Bank, FSB ("CCB") acquisition. The metrics excluding such loans are as follows.

|  | Q2 2010 |       | Q1 2010 |       | Q4 2009 |       | Q3 2009 |       | Q2 2009 |       |
|--|---------|-------|---------|-------|---------|-------|---------|-------|---------|-------|
| CCB period end acquired loan portfolio (in millions)(unaudited)  | \$      | 6,381 | \$      | 6,799 | \$      | 7,251 | \$      | 7,885 | \$      | 8,644 |
| CCB average acquired loan portfolio (in millions)(unaudited)     | \$      | 6,541 | \$      | 7,037 | \$      | 7,512 | \$      | 8,029 | \$      | 8,499 |
| Net charge-off rate  |         |       |         |       |         |       |         |       |         |       |
| Commercial and Multifamily Real Estate                           |         | 1.19% |         | 1.48% |         | 3.05% |         | 1.38% |         | 0.95% |
| Middle Market  |         | 0.82% |         | 0.87% |         | 0.75% |         | 0.56% |         | 0.61% |
| Total Commercial Lending   |         | 1.01% |         | 1.48% |         | 2.05% |         | 1.08% |         | 0.83% |
| Total Commercial Banking   | -       | 1.24% |         | 1.41% |         | 2.93% |         | 1.43% |         | 0.92% |
| Mortgage   |         | 0.77% |         | 1.02% |         | 1.24% |         | 1.24% |         | 0.77% |
| Retail Banking   |         | 2.23% |         | 2.22% |         | 3.20% |         | 2.57% |         | 2.56% |
| Total Consumer Banking   |         | 1.76% |         | 2.28% |         | 3.45% |         | 3.28% |         | 2.72% |
| 30+ day performing delinquency rate                              |         |       |         |       |         |       |         |       |         |       |
| Mortgage   |         | 1.14% |         | 1.58% |         | 2.18% |         | 2.06% |         | 1.76% |
| Retail Banking   |         | 0.91% |         | 1.07% |         | 1.30% |         | 1.33% |         | 0.96% |
| Total Consumer Banking   |         | 4.93% |         | 4.95% |         | 6.56% |         | 6.27% |         | 5.61% |
| Nonperforming asset rate   |         |       |         |       |         |       |         |       |         |       |
| Commercial and Multifamily Real Estate                           |         | 2.90% |         | 3.71% |         | 3.34% |         | 2.79% |         | 2.25% |
| Middle Market  |         | 1.25% |         | 1.23% |         | 1.13% |         | 1.30% |         | 1.21% |
| Total Commercial Lending   |         | 2.16% |         | 2.60% |         | 2.39% |         | 2.15% |         | 1.85% |
| Total Commercial Banking   |         | 2.26% |         | 2.72% |         | 2.62% |         | 2.95% |         | 2.54% |
| Mortgage   |         | 6.30% |         | 5.36% |         | 3.88% |         | 3.24% |         | 2.73% |
| Retail Banking   |         | 2.37% |         | 2.17% |         | 2.23% |         | 2.09% |         | 1.88% |
| Total Consumer Banking   |         | 2.38% |         | 2.11% |         | 1.93% |         | 1.68% |         | 1.47% |
| Nonperforming loans as a percentage of loans held for investment |         |       |         |       |         |       |         |       |         |       |
| Commercial Banking   |         | 2.09% |         | 2.55% |         | 2.43% |         | 2.72% |         | 2.41% |
| Consumer Banking   |         | 2.16% |         | 1.93% |         | 1.75% |         | 1.53% |         | 1.32% |
| <u>v</u>   |         |       |         |       |         |       |         |       |         |       |

- (4) Includes nonaccrual consumer auto loans 90+ days past due.
- (5) Nonperforming assets consist of nonperforming loans and real estate owned ("REO") and foreclosed assets. The nonperforming asset ratios are calculated based on nonperforming assets for each segment divided by the combined total of loans held for investment, REO and foreclosed assets for the segment.
- (6) The Company's policy is not to classify delinquent credit card loans as nonperforming as permitted by regulatory guidance. Instead, we continue to accrue finance charges and fees on credit card loans until the loan is charged off, typically when the account becomes 180 days past due. Billed finance charges and fees considered uncollectible are not recognized in income.
- (7) During Q4 2009, the Company reclassified \$127.5 million of small ticket commercial real estate from loans held for investment to loans held for sale and recognized charge-offs of \$79.5 million.
- (8) Includes all purchase transactions net of returns. Excludes cash advance transactions.
- (9) The Company completed its 2007 restructuring initiative during 2009.