## CAPITAL ONE FINANCIAL CORPORATION (COF) FINANCIAL \& STATISTICAL SUMMARY REPORTED BASIS

| (in millions, except per share data and as noted) | $\begin{gathered} 2009 \\ \text { Q2 } \\ \hline \end{gathered}$ |  | $\begin{array}{r} 2009 \\ \text { Q1 }{ }^{(10)} \\ \hline \end{array}$ |  | $\begin{gathered} 2008 \\ \text { Q4 } \end{gathered}$ |  | $\begin{gathered} 2008 \\ \text { Q3 } \\ \hline \end{gathered}$ |  | $\begin{gathered} 2008 \\ \text { Q2 } \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Earnings (Reported Basis) |  |  |  |  |  |  |  |  |  |  |
| Net Interest Income | \$ | 1,946.6 | \$ | 1,786.8 | \$ | 1,802.4 | \$ | 1,806.6 | \$ | 1,727.8 |
| Non-Interest Income ${ }^{(2)}$ |  | $1,231.7{ }^{(5)}$ |  | 1,090.3 |  | 1,368.3 |  | 1,696.9 |  | 1,622.3 ${ }^{\text {(5) }}$ |
| Total Revenue ${ }^{(1)}$ |  | 3,178.3 |  | 2,877.1 |  | 3,170.7 |  | 3,503.5 |  | 3,350.1 |
| Provision for Loan Losses |  | 934.0 |  | 1,279.1 |  | 2,098.9 |  | 1,093.9 |  | 829.1 |
| Marketing Expenses |  | 134.0 |  | 162.7 |  | 264.9 |  | 267.4 |  | 288.1 |
| Restructuring Expenses |  | 43.4 |  | 17.6 |  | 52.8 |  | 15.3 |  | 13.6 |
| Goodwill Impairment Charge |  | - |  | - |  | $810.9{ }^{(7)}$ |  | - |  | - |
| Operating Expenses ${ }^{(3)}$ |  | 1,744.4 ${ }^{(11)}$ |  | 1,564.8 |  | 1,629.3 |  | 1,527.5 |  | 1,517.9 |
| Income (Loss) Before Taxes |  | 322.5 |  | (147.1) |  | $(1,686.1)$ |  | 599.4 |  | 701.4 |
| Tax Rate |  | 28.6 \% |  | 40.9 \% |  | 17.2 \% |  | 35.6 \% |  | 34.1 \% |
| Income (Loss) From Continuing Operations, Net of Tax | \$ | 230.2 | \$ | (86.9) | \$ | $(1,396.3)$ | \$ | 385.8 | \$ | 462.5 |
| Loss From Discontinued Operations, Net of Tax |  | (6.0) |  | (25.0) |  | (25.2) |  | (11.7) |  | (9.6) |
| Net Income (Loss) | \$ | 224.2 | \$ | (111.9) | \$ | $(1,421.5)$ | \$ | 374.1 | \$ | 452.9 |
| Net Income (Loss) Available to Common Shareholders ${ }^{(F)}$ | \$ | $(275.5){ }^{(13)}$ | \$ | (176.1) | \$ | $(1,454.3)$ | \$ | 374.1 | \$ | 452.9 |
| Common Share Statistics |  |  |  |  |  |  |  |  |  |  |
| Basic EPS: ${ }^{(6)}$ |  |  |  |  |  |  |  |  |  |  |
| Income (Loss) From Continuing Operations | \$ | (0.64) | \$ | (0.39) | \$ | (3.67) | \$ | 1.03 | \$ | 1.24 |
| Loss From Discontinued Operations | \$ | (0.01) | \$ | (0.06) | \$ | (0.07) | \$ | (0.03) | \$ | (0.03) |
| Net Income (Loss) | \$ | (0.65) | \$ | (0.45) | \$ | (3.74) | \$ | 1.00 | \$ | 1.21 |
| Diluted EPS: ${ }^{(G)}$ |  |  |  |  |  |  |  |  |  |  |
| Income (Loss) From Continuing Operations | \$ | (0.64) | \$ | (0.39) | \$ | (3.67) | \$ | 1.03 | \$ | 1.24 |
| Loss From Discontinued Operations | \$ | (0.01) | \$ | (0.06) | \$ | (0.07) | \$ | (0.03) | \$ | (0.03) |
| Net Income (Loss) | \$ | (0.65) | \$ | (0.45) | \$ | (3.74) | \$ | 1.00 | \$ | 1.21 |
| Dividends Per Common Share | \$ | 0.05 | \$ | 0.375 | \$ | 0.375 | \$ | 0.375 | \$ | 0.375 |
| Tangible Book Value Per Common Share (period end) | \$ | 25.34 | \$ | 25.11 | \$ | 28.24 | \$ | 31.63 | \$ | 30.77 |
| Stock Price Per Common Share (period end) | \$ | 21.88 | \$ | 12.24 | \$ | 31.89 | \$ | 51.00 | \$ | 38.01 |
| Total Market Capitalization (period end) | \$ | 9,826.3 | \$ | 4,806.6 | \$ | 12,411.6 | \$ | 19,833.9 | \$ | 14,280.4 |
| Common Shares Outstanding (period end) |  | 449.1 |  | 392.7 |  | 389.2 |  | 388.9 |  | 375.7 |
| Shares Used to Compute Basic EPS |  | 421.9 |  | 390.5 |  | 389.0 |  | 372.9 |  | 372.3 |
| Shares Used to Compute Diluted EPS |  | 421.9 |  | 390.5 |  | 389.0 |  | 374.3 |  | 373.7 |
| Reported Balance Sheet Statistics (period average) ${ }^{(A)}$ |  |  |  |  |  |  |  |  |  |  |
| Average Loans Held for Investment | \$ | 105,278 | \$ | 103,445 | \$ | 99,335 | \$ | 98,778 | \$ | 97,950 |
| Average Earning Assets | \$ | 151,400 | \$ | 145,374 | \$ | 137,799 | \$ | 133,277 | \$ | 131,629 |
| Average Assets | \$ | 177,589 | \$ | 168,454 | \$ | 161,976 | \$ | 156,958 | \$ | 154,288 |
| Average Interest Bearing Deposits | \$ | 107,040 | \$ | 100,852 | \$ | 93,144 | \$ | 84,655 | \$ | 78,675 |
| Total Average Deposits | \$ | 119,611 | \$ | 112,138 | \$ | 104,093 | \$ | 95,328 | \$ | 89,522 |
| Average Equity | \$ | 27,658 ${ }^{(9),(12)}$ | \$ | 27,002 | \$ | 26,658 ${ }^{(9)}$ | \$ | 25,046 | \$ | 24,839 |
| Return on Average Assets (ROA) |  | 0.52 \% |  | (0.21) \% |  | (3.45) \% |  | 0.98 \% |  | 1.20 \% |
| Return on Average Equity (ROE) |  | 3.33 \% |  | (1.29) \% |  | (20.95) \% |  | 6.16 \% |  | 7.45 \% |
| Reported Balance Sheet Statistics (period end) ${ }^{(A)}$ |  |  |  |  |  |  |  |  |  |  |
| Loans Held for Investment | \$ | 101,074 | \$ | 105,527 | \$ | 101,018 | \$ | 97,965 | \$ | 97,065 |
| Total Assets | \$ | 171,865 | \$ | 177,357 | \$ | 165,878 | \$ | 154,783 | \$ | 150,978 |
| Interest Bearing Deposits | \$ | 104,121 | \$ | 108,696 | \$ | 97,327 | \$ | 88,248 | \$ | 81,655 |
| Total Deposits | \$ | 116,724 | \$ | 121,119 | \$ | 108,621 | \$ | 98,913 | \$ | 92,407 |
| Performance Statistics (Reported) ${ }^{(A)}$ |  |  |  |  |  |  |  |  |  |  |
| Net Interest Income Growth (annualized) |  | 36 \% |  | (3) \% |  | (1) \% |  | 18 \% |  | (19) \% |
| Non Interest Income Growth (annualized) |  | 52 \% |  | (81) \% |  | (77) \% |  | 18 \% |  | (84) \% |
| Revenue Growth (annualized) |  | 42 \% |  | (37) \% |  | (38) \% |  | 18 \% |  | (54) \% |
| Net Interest Margin |  | 5.14 \% |  | 4.92 \% |  | 5.23 \% |  | 5.42 \% |  | 5.25 \% |
| Revenue Margin |  | 8.40 \% |  | 7.92 \% |  | 9.20 \% |  | 10.51 \% |  | 10.18 \% |
| Risk Adjusted Margin ${ }^{(B)}$ |  | 5.44 \% |  | 4.90 \% |  | 6.17 \% |  | 7.90 \% |  | 7.77 \% |
| Non Interest Expense as a \% of Average Loans Held for In (annualized) |  | 7.30 \% |  | 6.75 \% |  | 7.84 \% ${ }^{(8)}$ |  | 7.33 \% |  | 7.43 \% |
| Efficiency Ratio ${ }^{(C)}$ |  | 59.10 \% |  | 60.04 \% |  | $59.74 \%^{(8)}$ |  | 51.23 \% |  | 53.91 \% |
| Asset Quality Statistics (Reported) ${ }^{(A)}$ |  |  |  |  |  |  |  |  |  |  |
| Allowance | \$ | 4,482 | \$ | 4,648 | \$ | 4,524 | \$ | 3,520 | \$ | 3,311 |
| Allowance as a \% of Reported Loans Held for Investment |  | 4.84 \% ${ }^{(4)}$ |  | 4.84 \% ${ }^{(4)}$ |  | 4.48 \% |  | 3.59 \% |  | 3.41 \% |
| Net Charge-Offs | \$ | 1,119 ${ }^{(4)}$ | \$ | 1,097 ${ }^{(4)}$ | \$ | 1,045 | \$ | 872 | \$ | 793 |
| Net Charge-Off Rate |  | 4.66 \% ${ }^{(4)}$ |  | $4.41 \%^{(4)}$ |  | 4.21 \% |  | 3.53 \% |  | 3.24 \% |
| Delinquency Rate (30+ days) |  | $4.04 \%^{(4)}$ |  | 3.99 \% ${ }^{(4)}$ |  | 4.37 \% |  | 3.85 \% |  | 3.43 \% |
| Full-time equivalent employees (in thousands) |  | 26.6 |  | 27.5 |  | 23.7 |  | 23.5 |  | 24.0 |

## CAPITAL ONE FINANCIAL CORPORATION (COF) <br> FINANCIAL \& STATISTICAL SUMMARY <br> MANAGED BASIS (*)



[^0]
## CAPITAL ONE FINANCIAL CORPORATION (COF) <br> FINANCIAL \& STATISTICAL SUMMARY NOTES

(1) In accordance with the Company's finance charge and fee revenue recognition policy, the amounts billed to customers but not recognized as revenue were as follows: Q2 2009-\$571.9 million, Q1 2009-\$544.4 million, Q4 2008-\$591.0 million, Q3 2008-\$445.7 million, and Q2 2008 - $\$ 476.0$ million.
(2) Includes the impact from the decrease in fair value of retained interests, including the interest-only strips, of $\$ 127.0$ million in Q2 2009, $\$ 128.0$ million in Q1 2009, \$158.2 million in Q4 2008, \$73.5 million in Q3 2008 and \$71.7 million in Q2 2008.
(3) Includes core deposit intangible amortization expense of $\$ 57.4$ million in Q2 2009, $\$ 49.2$ million in Q1 2009, $\$ 46.0$ million in Q4 2008, $\$ 47.3$ million in Q3 2008, and $\$ 48.5$ million in Q2 2008, and integration costs of $\$ 8.8$ million in Q2 2009, $\$ 23.6$ million in Q1 2009, $\$ 3.2$ million in Q4 2008, $\$ 10.3$ million in Q3 2008, and $\$ 27.4$ million in Q2 2008.
(4) Excludes the impact from the Chevy Chase Bank, FSB acquired loan portfolio. See accompanying schedule Impact of Chevy Chase Bank, FSB (CCB) Acquisition.
(5) In Q2 2009 and 2008 the Company elected to convert and sell 404,508 shares and 154,991 shares of MasterCard class B common stock, respectively. The Company recognized gains of $\$ 65.5$ million and $\$ 44.9$ million in non-interest income from those transactions, respectively.
(6) The Q2 2009 TCE ratio reflects the issuance of $56,000,000$ common shares on May 14, 2009 at $\$ 27.75$ per share. The Q3 2008 TCE ratio reflects the issuance of $15,527,000$ shares on September 30, 2008 at $\$ 49$ per share.
(7) In Q4 2008 the Company recorded impairment of goodwill in its Auto Finance sub-segment of $\$ 810.9$ million.
(8) Excludes the impact of the goodwill impairment of $\$ 810.9$ million.
(9) Average equity includes the impact of the Company's participation in the U.S. Treasury's Capital Purchase Program. On November 14, 2008, the Company issued $3,555,199$ preferred shares and $12,657,960$ warrants to purchase common shares, while receiving proceeds of $\$ 3.56$ billion. The allocated fair value for the preferred shares and the warrants to purchase common shares was $\$ 3.06$ billion and $\$ 491.5$ million, respectively. On June 17, 2009, the Company repurchased all 3,555,199 preferred shares issued in Q4 2008 for approximately $\$ 3.57$ billion, including accrued dividends. The warrants to purchase common shares of $\$ 491.5$ million remain outstanding and are included in paid-in capital on the balance sheet.
(10) Effective February 27, 2009 the Company acquired Chevy Chase Bank, FSB for $\$ 475.9$ million, which included $\$ 9.8$ billion in loans and $\$ 13.6$ billion in deposits. The Company paid cash of $\$ 445.0$ million and issued 2.6 million shares valued at $\$ 30.9$ million.
(11) Includes the FDIC Special Assessment of $\$ 80.5$ million.
(12) Average equity includes the impact of the issuance of $56,000,000$ common shares on May 14,2009 at $\$ 27.75$ per share.
(13) The calculation of net income (loss) available to common shareholders includes the impact from dividends on preferred shares of $\$ 38.0$ million and from the accretion of the discount on preferred shares of $\$ 461.7$ million. With the repayment of the preferred shares to the U.S. Treasury, the remaining accretion was accelerated to Q2 2009 and treated as a dividend.

## STATISTICS / METRIC DEFINITIONS

(A) Based on continuing operations. Average equity and return on equity are based on the Company's stockholders' equity.
(B) Risk adjusted margin equals total revenue less net charge-offs as a percentage of average earning assets.
(C) Efficiency ratio equals non-interest expense less restructuring expense divided by total revenue.
(D) Tangible assets include managed assets less intangible assets and is considered a non-GAAP measure. See accompanying schedule Reconciliation to GAAP Financial Measures for a reconciliation of tangible assets.
(E) Includes stockholders' equity less preferred shares less intangible assets and related deferred tax liabilities. Tangible Common Equity on a reported and managed basis is the same and is considered a non-GAAP measure. See accompanying schedule Reconciliation To GAAP Financial Measures for a reconciliation of tangible common equity.
(F) Net income (loss) available to common shareholders equals net income (loss) less dividends on preferred shares.
(G) Earnings per share is based on net income (loss) available to common shareholders.
(H) Tangible Common Equity to Tangible Assets Ratio ("TCE Ratio") is considered a non-GAAP measure. See accompanying schedule Reconciliation To GAAP Financial Measures for a reconciliation of the TCE Ratio.

## CAPITAL ONE FINANCIAL CORPORATION (COF) IMPACT OF CHEVY CHASE BANK, FSB (CCB) ACQUISITION

| (in millions, except per share data and as noted) | Q2 2009 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | COF |  | CCB |  | COF w/out ССВ |  |
|  |  |  |  |  |  |  |
| Earnings (Reported Basis) |  |  |  |  |  |  |
| Total Revenue | \$ | 3,178.3 | \$ | 179.3 | \$ | 2,999.0 |
| Provision for Loan Losses |  | 934.0 |  | 2.8 |  | 931.2 |
| Marketing Expenses |  | 134.0 |  | 1.8 |  | 132.2 |
| Restructuring Expenses |  | 43.4 |  | - |  | 43.4 |
| Operating Expenses |  | 1,744.4 |  | 151.1 |  | 1,593.3 |
| Income (Loss) From Continuing Operations, Net of Tax |  | 230.2 |  | 15.3 |  | 214.9 |
| Loss From Discontinued Operations, Net of Tax |  | (6.0) |  | - |  | (6.0) |
| Net Income (Loss) | \$ | 224.2 | \$ | 15.3 | \$ | 208.9 |
| Net Income (Loss) Available to Common Shareholders | \$ | (275.5) | \$ | 15.3 | \$ | (290.8) |
| Common Share Statistics |  |  |  |  |  |  |
| Diluted EPS | \$ | (0.65) |  |  | \$ | (0.69) |
| Shares Used to Compute Diluted EPS |  | 421.9 |  |  |  | 419.3 |
| Reported Balance Sheet Statistics (period end) ${ }^{(2)}$ |  |  |  |  |  |  |
| Loans ${ }^{(1)}$ | \$ | 101,378 | \$ | 9,010 | \$ | 92,368 |
| Less: Allowance for Loan and Lease Losses | \$ | $(4,482)$ | \$ | (3) | \$ | $(4,479)$ |
| Net Loans | \$ | 96,896 | \$ | 9,007 | \$ | 87,889 |
| Goodwill | \$ | 13,381 | \$ | 1,405 | \$ | 11,976 |
| Core Deposit Intangible | \$ | 958 | \$ | 223 | \$ | 735 |
| Total Assets | \$ | 171,865 | \$ | 15,396 | \$ | 156,469 |
| Total Deposits | \$ | 116,724 | \$ | 13,873 | \$ | 102,851 |
| Borrowings | \$ | 23,338 | \$ | 932 | \$ | 22,406 |
| Return on Average Assets (ROA) (period average) ${ }^{(2)}$ |  |  |  |  |  |  |
| ROA (Reported) |  | 0.52 |  |  |  | 0.52 |
| ROA (Managed) |  | 0.42 |  |  |  | 0.41 |
| Managed Balance Sheet Statistics (period end) ${ }^{(2)}$ |  |  |  |  |  |  |
| Loans ${ }^{(1)}$ | \$ | 146,555 | \$ | 9,010 | \$ | 137,545 |
| Tangible Assets | \$ | 200,110 |  |  | \$ | 186,298 |
| Tangible Common Equity | \$ | 11,379 |  |  | \$ | 12,936 |
| Tangible Common Equity to Tangible Assets Ratio |  | 5.69 |  |  |  | 6.94 |
| Revenue \& Expense Statistics |  |  |  |  |  |  |
| Revenue Margin (Reported) |  | 8.40 |  |  |  | 8.53 |
| Revenue Margin (Managed) |  | 8.65 |  |  |  | 8.77 |
| Reconciliation of Credit Mark |  |  |  |  |  |  |
| Balance at beginning of period - March 31, 2009 |  |  | \$ | 2,165 |  |  |
| Charge-offs applied to credit mark |  |  | \$ | 151 |  |  |
| Balance at end of period - June 30, 2009 |  |  | \$ | 2,014 |  |  |
| Acquired Loan Portfolio Information |  |  |  |  |  |  |
| Loans 30 to 89 days past due |  |  | \$ | 254 |  |  |
| Loans 90+ days past due |  |  | \$ | 1,117 |  |  |
| Foreclosed assets |  |  | \$ | 162 |  |  |

[^1]CAPITAL ONE FINANCIAL CORPORATION (COF)

## SEGMENT FINANCIAL \& STATISTICAL SUMMARY FOR CONTINUING OPERATIONS

MANAGED BASIS ${ }^{(1)}$

| (in thousands) |  | $\begin{gathered} 2009 \\ \text { Q2 } \\ \hline \end{gathered}$ |  | 2009 Q1 |  | $\begin{gathered} 2008 \\ \text { Q4 } \\ \hline \end{gathered}$ |  | $\begin{gathered} 2008 \\ \text { Q3 } \\ \hline \end{gathered}$ |  | $\begin{gathered} 2008 \\ \text { Q2 } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Local Banking ${ }^{(6)}$ : |  |  |  |  |  |  |  |  |  |  |
| Interest Income | \$ | 1,317,886 | \$ | 1,324,980 | \$ | 1,512,139 | \$ | 1,519,217 | \$ | 1,489,612 |
| Interest Expense |  | 680,503 |  | 725,951 |  | 869,723 |  | 895,481 |  | 899,907 |
| Net interest income | \$ | 637,383 | \$ | 599,029 | \$ | 642,416 | \$ | 623,736 | \$ | 589,705 |
| Non-interest income |  | 189,475 |  | 184,510 |  | 189,814 |  | 215,701 |  | 192,758 |
| Provision for loan losses |  | 195,765 |  | 219,369 |  | 214,154 |  | 81,052 |  | 92,043 |
| Other non-interest expenses |  | 631,417 |  | 619,854 |  | 628,110 |  | 622,697 |  | 587,211 |
| Income tax provision |  | (113) |  | $(19,490)$ |  | $(3,512)$ |  | 47,491 |  | 36,123 |
| Net income (loss) | \$ | (211) | \$ | $(36,194)$ | \$ | $(6,522)$ | \$ | 88,197 | \$ | 67,086 |
| Loans Held for Investment | \$ | 43,662,945 | \$ | 44,458,675 | \$ | 45,082,981 | \$ | 44,662,818 | \$ | 44,270,734 |
| Average Loans Held for Investment | \$ | 44,171,188 | \$ | 44,836,954 | \$ | 44,810,117 | \$ | 44,319,475 | \$ | 44,250,451 |
| Core Deposits ${ }^{(2)}$ | \$ | 68,118,408 | \$ | 67,848,575 | \$ | 67,546,102 | \$ | 64,386,336 | \$ | 63,407,571 |
| Total Deposits | \$ | 78,502,170 | \$ | 79,114,684 | \$ | 78,938,391 | \$ | 75,045,812 | \$ | 74,245,677 |
| Loans Held for Investment Yield |  | 5.32\% |  | 5.36\% |  | 6.08\% |  | 6.25\% |  | 6.35\% |
| Deposit Interest Expense Rate |  | 1.59\% |  | 1.80\% |  | 2.23\% |  | 2.23\% |  | 2.28\% |
| Net Interest Margin - Loans ${ }^{(3)}$ |  | 2.20\% |  | 2.25\% |  | 2.11\% |  | 1.98\% |  | 1.99\% |
| Net Interest Margin - Deposits ${ }^{(4)}$ |  | 2.08\% |  | 1.87\% |  | 2.12\% |  | 2.18\% |  | 2.04\% |
| Efficiency Ratio ${ }^{(5)}$ |  | 76.36\% |  | 79.11\% |  | 75.47\% |  | 74.18\% |  | 75.05\% |
| Net charge-off rate |  | 1.10\% |  | 0.76\% |  | 0.90\% |  | 0.46\% |  | 0.34\% |
| Non Performing Loans | \$ | 1,026,177 | \$ | 785,279 | \$ | 565,791 | \$ | 430,211 | \$ | 359,017 |
| Foreclosed Assets |  | 72,116 |  | 63,173 |  | 63,970 |  | 41,290 |  | 29,607 |
| Non Performing Assets ${ }^{(8)}$ | \$ | 1,098,293 | \$ | 848,452 | \$ | 629,761 | \$ | 471,501 | \$ | 388,624 |
| Non Performing Loans as a \% of Loans Held for Investment |  | 2.35\% |  | 1.77\% |  | 1.25\% |  | 0.96\% |  | 0.81\% |
| Non Performing Asset Rate ${ }^{(8)}$ |  | 2.51\% |  | 1.91\% |  | 1.39\% |  | 1.05\% |  | 0.88\% |
| Number of Active ATMs |  | 1,345 |  | 1,338 |  | 1,311 |  | 1,310 |  | 1,303 |
| Number of Locations ${ }^{(12)}$ |  | 732 |  | 728 |  | 726 |  | 729 |  | 725 |
| National Lending : |  |  |  |  |  |  |  |  |  |  |
| Interest Income | \$ | 2,880,617 | \$ | 2,837,945 | \$ | 3,104,769 | \$ | 3,251,446 | \$ | 3,181,773 |
| Interest Expense |  | 710,301 |  | 776,254 |  | 921,542 |  | 1,019,911 |  | 1,014,244 |
| Net interest income | \$ | 2,170,316 | \$ | 2,061,691 | \$ | 2,183,227 | \$ | 2,231,535 | \$ | 2,167,529 |
| Non-interest income |  | 908,301 |  | 1,005,446 |  | 1,151,066 |  | 1,195,622 |  | 1,164,810 |
| Provision for loan losses |  | 1,646,258 |  | 1,848,955 |  | 2,602,101 |  | 1,678,513 |  | 1,470,642 |
| Goodwill impairment charge |  | - |  | - |  | 810,876 ${ }^{(9)}$ |  | - |  | - |
| Other non-interest expenses |  | 1,016,331 |  | 1,100,770 |  | 1,201,764 |  | 1,176,396 |  | 1,236,567 |
| Income tax provision |  | 145,198 |  | 41,532 |  | $(169,060)$ |  | 200,626 |  | 217,496 |
| Net income (loss) | \$ | 270,830 | \$ | 75,880 | \$ | (1,111,388) | \$ | 371,622 | \$ | 407,634 |
| Loans Held for Investment | \$ | 93,300,970 | \$ | 95,753,037 | \$ | 101,147,134 | \$ | 101,922,850 | \$ | 102,201,802 |
| Average Loans Held for Investment | \$ | 94,481,457 | \$ | 98,680,911 | \$ | 101,038,849 | \$ | 102,142,752 | \$ | 102,629,246 |
| Core Deposits ${ }^{(2)}$ | \$ | - | \$ | 478 | \$ | 2,219 | \$ | 2,171 | \$ | 1,954 |
| Total Deposits | \$ | 1,281,217 | \$ | 1,279,562 | \$ | 1,459,131 | \$ | 1,650,507 | \$ | 1,644,241 |
| Loans Held for Investment Yield |  | 12.20\% |  | 11.50\% |  | 12.29\% |  | 12.73\% |  | 12.40\% |
| Net Interest Margin |  | 9.19\% |  | 8.36\% |  | 8.64\% |  | 8.74\% |  | 8.45\% |
| Revenue Margin |  | 13.03\% |  | 12.43\% |  | 13.20\% |  | 13.42\% |  | 12.99\% |
| Risk Adjusted Margin |  | 4.99\% |  | 4.88\% |  | 6.54\% |  | 7.57\% |  | 7.31\% |
| Non-Interest Expenses as a \% of Average Loans Held for Investment |  | 4.30\% |  | 4.46\% |  | 4.76\% ${ }^{(10)}$ |  | 4.61\% |  | 4.82\% |
| Efficiency Ratio ${ }^{(5)}$ |  | 33.01\% |  | 35.89\% |  | $36.04 \%{ }^{(10)}$ |  | 34.33\% |  | 37.11\% |
| Net charge-off rate |  | 8.04\% |  | 7.55\% |  | 6.66\% |  | 5.85\% |  | 5.67\% |
| Delinquency Rate (30+ days) |  | 5.82\% |  | 5.70\% |  | 5.93\% |  | 5.43\% |  | 4.87\% |
| Number of Loan Accounts (000s) |  | 40,697 |  | 42,549 |  | 44,816 |  | 45,314 |  | 45,812 |
| Other ${ }^{(6)}$ : |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 151,494 | \$ | 83,033 | \$ | $(57,763)$ | \$ | 34,059 | \$ | 30,761 |
| Non-interest income |  | 91,239 |  | $(203,804)$ |  | $(157,700)$ |  | $(85,764)$ |  | $(55,594)$ |
| Provision for loan losses |  | 61,950 |  | 63,633 |  | 63,043 |  | 45,705 |  | 6,342 |
| Restructuring expenses |  | 43,374 |  | 17,627 |  | 52,839 |  | 15,306 |  | 13,560 |
| Other non-interest expenses |  | 230,634 |  | 6,841 |  | 64,354 |  | $(4,193)$ |  | $(17,737)$ |
| Income tax provision (benefit) |  | $(52,807)$ |  | $(82,265)$ |  | $(117,284)$ |  | $(34,493)$ |  | $(14,776)$ |
| Net income (loss) | \$ | $(40,418)$ | \$ | $(126,607)$ | \$ | $(278,415)$ | \$ | $(74,030)$ | \$ | $(12,222)$ |
| Loans Held for Investment | \$ | 9,286,809 | \$ | 10,123,282 | \$ | 706,639 | \$ | 760,078 | \$ | 774,724 |
| Core Deposits ${ }^{(2)}$ | \$ | 34,755,086 | \$ | 37,853,289 | \$ | 27,067,784 | \$ | 20,800,890 | \$ | 14,800,701 |
| Total Deposits | \$ | 36,940,803 | \$ | 40,724,652 | \$ | 28,223,267 | \$ | 22,216,655 | \$ | 16,517,143 |
| Total: |  |  |  |  |  |  |  |  |  |  |
| Interest Income | \$ | 3,994,692 | \$ | 3,888,885 | \$ | 4,205,821 | \$ | 4,346,261 | \$ | 4,270,572 |
| Interest Expense |  | 1,035,499 |  | 1,145,132 |  | 1,437,941 |  | 1,456,931 |  | 1,482,577 |
| Net interest income | \$ | 2,959,193 | \$ | 2,743,753 | \$ | 2,767,880 | \$ | 2,889,330 | \$ | 2,787,995 |
| Non-interest income |  | 1,189,015 |  | 986,152 |  | 1,183,180 |  | 1,325,559 |  | 1,301,974 |
| Provision for loan losses |  | 1,903,973 |  | 2,131,957 |  | 2,879,298 |  | 1,805,270 |  | 1,569,027 |
| Restructuring expenses |  | 43,374 |  | 17,627 |  | 52,839 |  | 15,306 |  | 13,560 |
| Goodwill impairment charge |  | - |  | - |  | 810,876 |  | - |  | - |
| Other non-interest expenses |  | 1,878,382 |  | 1,727,465 |  | 1,894,228 |  | 1,794,900 |  | 1,806,041 |
| Income tax provision |  | 92,278 |  | $(60,223)$ |  | $(289,856)$ |  | 213,624 |  | 238,843 |
| Net income (loss) | \$ | 230,201 | \$ | $(86,921)$ | \$ | $(1,396,325)$ | \$ | 385,789 | \$ | 462,498 |
| Loans Held for Investment | \$ | 146,250,724 | \$ | 150,334,994 | \$ | 146,936,754 | \$ | 147,345,746 | \$ | 147,247,260 |
| Core Deposits ${ }^{(2)}$ | \$ | 102,873,494 | \$ | 105,702,342 | \$ | 94,616,105 | \$ | 85,189,397 | \$ | 78,210,226 |
| Total Deposits | \$ | 116,724,190 | \$ | 121,118,898 | \$ | 108,620,789 | \$ | 98,912,974 | \$ | 92,407,061 |

## CAPITAL ONE FINANCIAL CORPORATION (COF)

## LOCAL BANKING SEGMENT FINANCIAL \& STATISTICAL INFORMATION

|  | 2009 | 2009 | 2008 | 2008 | 2008 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands) | Q2 | Q1 | Q4 | Q3 |  |


| Loans Held for Investment: |  |  |  |  |  |
| :--- | :---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Commercial Lending |  |  |  |  |  |
| Commercial and Multi-Family Real Estate |  |  |  |  |  |

## Non Performing Asset Rates ${ }^{(8)}$

| Commercial Lending |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial and Multi-Family Real Estate | 2.24\% | 1.98\% | 1.20\% | 1.06\% | 0.87\% |
| Middle Market | 1.21\% | 0.57\% | 0.43\% | 0.26\% | 0.31\% |
| Specialty Lending | 1.97\% | 1.16\% | 1.05\% | 0.38\% | 0.25\% |
| Total Commercial Lending | 1.83\% | 1.36\% | 0.89\% | 0.67\% | 0.58\% |
| Small Ticket Commercial Real Estate | 10.08\% | 8.00\% | 6.67\% | 4.49\% | 2.74\% |
| Small Business Lending | 2.20\% | 1.95\% | 1.79\% | 1.14\% | 1.17\% |
| Consumer Lending |  |  |  |  |  |
| Mortgages | 3.56\% | 2.36\% | 1.55\% | 1.41\% | 1.22\% |
| Branch Based Home Equity \& Other Consumer | 0.61\% | 0.58\% | 0.46\% | 0.40\% | 0.39\% |
| Total Consumer Lending | 2.53\% | 1.75\% | 1.18\% | 1.07\% | 0.95\% |
| Total Non Performing Asset Rate | 2.51\% | 1.91\% | 1.39\% | 1.05\% | 0.88\% |

## Net Charge Off Rates:

Commercial Lending
Commercial and Multi-Family Real Estate
Middle Market
Specialty Lending
Total Commercial Lending
Small Ticket Commercial Real Estate
Small Business Lending
Consumer Lending
Mortgages
Branch Based Home Equity \& Other Consumer
Total Consumer Lending
Total Net Charge Off Rate

| 0.95\% | 0.62\% | 1.15\% | 0.14\% | 0.10\% |
| :---: | :---: | :---: | :---: | :---: |
| 0.62\% | 0.07\% | 0.48\% | 0.15\% | 0.05\% |
| 0.99\% | 0.85\% | 0.47\% | 0.26\% | 0.16\% |
| 0.83\% | 0.45\% | 0.81\% | 0.16\% | 0.09\% |
| 1.90\% | 1.75\% | 0.90\% | 0.10\% | (0.03)\% |
| 1.99\% | 1.55\% | 1.12\% | 1.17\% | 0.91\% |
| 0.86\% | 0.46\% | 0.48\% | 0.50\% | 0.35\% |
| 1.47\% | 1.42\% | 1.34\% | 1.01\% | 1.02\% |
| 1.07\% | 0.79\% | 0.78\% | 0.67\% | 0.57\% |
| 1.10\% | 0.76\% | 0.90\% | 0.46\% | 0.34\% |

## CAPITAL ONE FINANCIAL CORPORATION (COF) NATIONAL LENDING SUB-SEGMENT FINANCIAL \& STATISTICAL SUMMARY FOR CONTINUING OPERATIONS MANAGED BASIS ${ }^{(1)}$

| (in thousands) |  | $\begin{gathered} 2009 \\ \text { Q2 } \end{gathered}$ |  | $\begin{gathered} 2009 \\ \text { Q1 } \end{gathered}$ |  | $\begin{gathered} 2008 \\ \text { Q4 } \end{gathered}$ |  | $\begin{gathered} 2008 \\ \text { Q3 } \end{gathered}$ |  | $\begin{gathered} 2008 \\ \text { Q2 } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| US Card: |  |  |  |  |  |  |  |  |  |  |
| Interest Income | \$ | 2,004,268 | \$ | 1,971,389 | \$ | 2,179,456 | \$ | 2,240,896 | \$ | 2,132,284 |
| Interest Expense |  | 417,582 |  | 466,694 |  | 570,751 |  | 624,858 |  | 608,655 |
| Net interest income | \$ | 1,586,686 | \$ | 1,504,695 | \$ | 1,608,705 | \$ | 1,616,038 | \$ | 1,523,629 |
| Non-interest income |  | 794,440 |  | 883,891 |  | 1,018,689 |  | 1,027,918 |  | 1,010,177 |
| Provision for loan losses |  | 1,336,736 |  | 1,521,997 |  | 2,000,928 |  | 1,240,580 |  | 1,099,453 |
| Non-interest expenses |  | 785,273 |  | 862,915 |  | 896,572 |  | 872,588 |  | 910,619 |
| Income tax provision |  | 90,691 |  | 1,286 |  | $(94,537)$ |  | 185,775 |  | 183,307 |
| Net income (loss) | \$ | 168,426 | \$ | 2,388 | \$ | $(175,569)$ | \$ | 345,013 | \$ | 340,427 |
| Loans Held for Investment | \$ | 64,760,128 | \$ | 67,015,166 | \$ | 70,944,581 | \$ | 69,361,743 | \$ | 68,059,998 |
| Average Loans Held for Investment | \$ | 65,862,569 | \$ | 69,187,704 | \$ | 69,643,290 | \$ | 68,581,983 | \$ | 67,762,384 |
| Loans Held for Investment Yield |  | 12.17\% |  | 11.40\% |  | 12.52\% |  | 13.07\% |  | 12.59\% |
| Net Interest Margin |  | 9.64\% |  | 8.70\% |  | 9.24\% |  | 9.43\% |  | 8.99\% |
| Revenue Margin |  | 14.46\% |  | 13.81\% |  | 15.09\% |  | 15.42\% |  | 14.96\% |
| Risk Adjusted Margin |  | 5.23\% |  | 5.42\% |  | 8.01\% |  | 9.29\% |  | 8.70\% |
| Non-Interest Expenses as a \% of Average Loans Held for Investment |  | 4.77\% |  | 4.99\% |  | 5.15\% |  | 5.09\% |  | 5.38\% |
| Efficiency Ratio ${ }^{(5)}$ |  | 32.98\% |  | 36.13\% |  | 34.12\% |  | 33.00\% |  | 35.94\% |
| Net charge-off rate |  | 9.23\% |  | 8.39\% |  | 7.08\% |  | 6.13\% |  | 6.26\% |
| Delinquency Rate (30+ days) |  | 4.77\% |  | 5.08\% |  | 4.78\% |  | 4.20\% |  | 3.85\% |
| Purchase Volume ${ }^{(7)}$ | \$ | 23,610,760 | \$ | 21,601,837 | \$ | 25,217,781 | \$ | 26,536,070 | \$ | 26,738,213 |
| Number of Loan Accounts (000s) |  | 33,709 |  | 35,273 |  | 37,436 |  | 37,916 |  | 38,415 |
| Auto Finance: |  |  |  |  |  |  |  |  |  |  |
| Interest Income | \$ | 596,900 | \$ | 606,392 | \$ | 622,244 | \$ | 635,305 | \$ | 666,499 |
| Interest Expense |  | 223,887 |  | 236,389 |  | 255,501 |  | 265,804 |  | 276,911 |
| Net interest income | \$ | 373,013 | \$ | 370,003 | \$ | 366,743 | \$ | 369,501 | \$ | 389,588 |
| Non-interest income |  | 10,861 |  | 19,965 |  | 12,846 |  | 14,607 |  | 15,672 |
| Provision for loan losses |  | 125,966 |  | 166,169 |  | 437,572 |  | 244,078 |  | 230,614 |
| Goodwill impairment charge |  | - |  | - |  | 810,876 ${ }^{(9)}$ |  | - |  | - |
| Non-interest expenses |  | 108,315 |  | 113,884 |  | 127,075 |  | 117,677 |  | 123,021 |
| Income tax (benefit) provision |  | 52,358 |  | 38,470 |  | $(71,290)$ |  | 7,824 |  | 18,069 |
| Net income (loss) | \$ | 97,235 | \$ | 71,445 | \$ | $(924,644)$ | \$ | 14,529 | \$ | 33,556 |
| Loans Held for Investment | \$ | 19,902,401 | \$ | 20,667,910 | \$ | 21,481,911 | \$ | 22,306,394 | \$ | 23,401,160 |
| Average Loans Held for Investment | \$ | 20,291,029 | \$ | 21,110,528 | \$ | 21,954,587 | \$ | 22,857,540 | \$ | 24,098,881 |
| Loans Held for Investment Yield |  | 11.77\% |  | 11.49\% |  | 11.34\% |  | 11.12\% |  | 11.06\% |
| Net Interest Margin |  | 7.35\% |  | 7.01\% |  | 6.68\% |  | 6.47\% |  | 6.47\% |
| Revenue Margin |  | 7.57\% |  | 7.39\% |  | 6.92\% |  | 6.72\% |  | 6.73\% |
| Risk Adjusted Margin |  | 3.91\% |  | 2.51\% |  | 1.24\% |  | 1.73\% |  | 2.88\% |
| Non-Interest Expenses as a \% of Average Loans Held for Investment |  | 2.14\% |  | 2.16\% |  | 2.32\% ${ }^{(10)}$ |  | 2.06\% |  | 2.04\% |
| Efficiency Ratio ${ }^{(5)}$ |  | 28.22\% |  | 29.20\% |  | $33.48 \%{ }^{(10)}$ |  | 30.64\% |  | 30.36\% |
| Net charge-off rate |  | 3.65\% |  | 4.88\% |  | 5.67\% |  | 5.00\% |  | 3.84\% |
| Delinquency Rate (30+ days) |  | 8.89\% |  | 7.52\% |  | 9.91\% |  | 9.32\% |  | 7.62\% |
| Auto Loan Originations | \$ | 1,341,583 | \$ | 1,463,402 | \$ | 1,476,136 | \$ | 1,444,291 | \$ | 1,513,686 |
| Number of Loan Accounts (000s) |  | 1,584 |  | 1,610 |  | 1,634 |  | 1,665 |  | 1,710 |
| International: |  |  |  |  |  |  |  |  |  |  |
| Interest Income | \$ | 279,449 | \$ | 260,164 | \$ | 303,069 | \$ | 375,245 | \$ | 382,990 |
| Interest Expense |  | 68,832 |  | 73,171 |  | 95,290 |  | 129,249 |  | 128,678 |
| Net interest income | \$ | 210,617 | \$ | 186,993 | \$ | 207,779 | \$ | 245,996 | \$ | 254,312 |
| Non-interest income |  | 103,000 |  | 101,590 |  | 119,531 |  | 153,097 |  | 138,961 |
| Provision for loan losses |  | 183,556 |  | 160,789 |  | 163,601 |  | 193,855 |  | 140,575 |
| Non-interest expenses |  | 122,743 |  | 123,971 |  | 178,117 |  | 186,131 |  | 202,927 |
| Income tax provision |  | 2,149 |  | 1,776 |  | $(3,233)$ |  | 7,027 |  | 16,120 |
| Net income (loss) | \$ | 5,169 | \$ | 2,047 | \$ | $(11,175)$ | \$ | 12,080 | \$ | 33,651 |
| Loans Held for Investment | \$ | 8,638,441 | \$ | 8,069,961 | \$ | 8,720,642 | \$ | 10,254,713 | \$ | 10,740,644 |
| Average Loans Held for Investment | \$ | 8,327,859 | \$ | 8,382,679 | \$ | 9,440,972 | \$ | 10,703,229 | \$ | 10,767,981 |
| Loans Held for Investment Yield |  | 13.42\% |  | 12.41\% |  | 12.84\% |  | 14.02\% |  | 14.23\% |
| Net Interest Margin |  | 10.12\% |  | 8.92\% |  | 8.80\% |  | 9.19\% |  | 9.45\% |
| Revenue Margin |  | 15.06\% |  | 13.77\% |  | 13.87\% |  | 14.91\% |  | 14.61\% |
| Risk Adjusted Margin |  | 5.75\% |  | 6.47\% |  | 8.02\% |  | 9.01\% |  | 8.54\% |
| Non-Interest Expenses as a \% of Average Loans Held for Investment |  | 5.90\% |  | 5.92\% |  | 7.55\% |  | 6.96\% |  | 7.54\% |
| Efficiency Ratio ${ }^{(5)}$ |  | 39.14\% |  | 42.96\% |  | 54.42\% |  | 46.64\% |  | 51.60\% |
| Net charge-off rate |  | 9.32\% |  | 7.30\% |  | 5.84\% |  | 5.90\% |  | 6.07\% |
| Delinquency Rate (30+ days) |  | 6.69\% |  | 6.25\% |  | 5.51\% |  | 5.24\% |  | 5.35\% |
| Purchase Volume ${ }^{(7)}$ | \$ | 2,136,039 | \$ | 1,871,723 | \$ | 2,346,969 | \$ | 2,857,975 | \$ | 2,879,223 |
| Number of Loan Accounts (000s) |  | 5,404 |  | 5,666 |  | 5,747 |  | 5,733 |  | 5,687 |

## CAPITAL ONE FINANCIAL CORPORATION (COF) SEGMENT AND NATIONAL LENDING SUB-SEGMENT FINANCIAL \& STATISTICAL SUMMARY FOR CONTINUING OPERATIONS NOTES

(1) The information in this financial and statistical summary reflects the adjustment to add back the effect of securitization transactions qualifying as sales under generally accepted accounting principles. See accompanying schedule - "Reconciliation to GAAP Financial Measures." In Q3 2007, the Company shutdown the mortgage origination operations of its wholesale mortgage banking unit, GreenPoint Mortgage. The results of the mortgage origination operation of GreenPoint have been accounted for as a discontinued operation and have been removed from the Company's results of continuing operations for all periods presented. The results of GreenPoint's mortgage servicing business are reported in continuing operations for all periods presented. Effective Q4 2007, GreenPoint's held for investment commercial and consumer loan portfolio results are included in continuing operations.
(2) Includes domestic non-interest bearing deposits, NOW accounts, money market deposit accounts, savings accounts, certificates of deposit of less than $\$ 100,000$ and other consumer time deposits.
(3) Net Interest Margin - Loans equals net interest income earned on loans divided by average managed loans.
(4) Net Interest Margin - Deposits equals net interest income earned on deposits divided by average deposits.
(5) Efficiency Ratio equals non-interest expenses divided by total managed revenue.
(6) The balances and results of Chevy Chase Bank, FSB are included in the Other segment
(7) Includes all purchase transactions net of returns and excludes cash advance transactions.
(8) Non performing assets is comprised of non performing loans and foreclosed assets. The non performing asset rate equals non performing assets divided by the sum of loans held for investment and foreclosed assets.
(9) In Q4 2008 the Company recorded impairment of goodwill in its Auto Finance sub-segment of $\$ 810.9$ million.
(10) Excludes the impact of the goodwill impairment of $\$ 810.9$ million recorded in the Auto Finance sub-segment of National Lending.
(11) Excludes acquired Chevy Chase Bank, FSB ATM locations of 911 in Q2 2009 and 907 in Q1 2009.
(12) Excludes drive-up locations of 18 in Q2 2009, 18 in Q1 2009, 19 in Q4 2008, 19 in Q3 2008 and 19 in Q2 2008.
(13) Excludes acquired Chevy Chase Bank, FSB branches of 251 in Q2 2009 and 250 in Q1 2009.

CAPITAL ONE FINANCIAL CORPORATION

## Reconciliation to GAAP Financial Measures

 For the Three Months Ended June 30, 2009(dollars in thousands)(unaudited)
The Company's consolidated financial statements prepared in accordance with generally accepted accounting principles ("GAAP") are referred to as its "reported" financial statements. Loans included in securitization transactions which qualified as sales under GAAP have been removed from the Company's "reported" balance sheet. However, servicing fees, finance charges, and other fees, net of charge-offs, and interest paid to investors of securitizations are recognized as servicing and securitizations income on the "reported" income statement.

The Company's "managed" consolidated financial statements reflect adjustments made related to effects of securitization transactions qualifying as sales under GAAP. The Company generates earnings from its "managed" loan portfolio which includes both the on-balance sheet loans and offbalance sheet loans. The Company's "managed" income statement takes the components of the servicing and securitizations income generated from the securitized portfolio and distributes the revenue and expense to appropriate income statement line items from which they originated. For this reason the Company believes the "managed" consolidated financial statements and related managed metrics to be useful to stakeholders

|  | Total Reported |  | Adjustments ${ }^{(1)}$ |  | Total Managed ${ }^{(2)}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement Measures ${ }^{(3)}$ |  |  |  |  |  |  |
| Net interest income | \$ | 1,946,586 | \$ | 1,012,607 | \$ | 2,959,193 |
| Non-interest income |  | 1,231,687 |  | $(42,672)$ |  | 1,189,015 |
| Total revenue |  | 3,178,273 |  | 969,935 |  | 4,148,208 |
| Provision for loan and lease losses |  | 934,038 |  | 969,935 |  | 1,903,973 |
| Net charge-offs | \$ | 1,119,155 | \$ | 969,935 | \$ | 2,089,090 |
| Balance Sheet Measures |  |  |  |  |  |  |
| Loans held for investment | \$ | 101,073,629 | \$ | 45,177,095 | \$ | 146,250,724 |
| Total assets | \$ | 171,911,307 | \$ | 42,229,427 | \$ | 214,140,734 |
| Total liabilities | \$ | 146,585,646 | \$ | 42,229,427 | \$ | 188,815,073 |
| Average loans held for investment | \$ | 105,278,045 | \$ | 43,331,087 | \$ | 148,609,132 |
| Average earning assets | \$ | 151,416,846 | \$ | 40,403,928 | \$ | 191,820,774 |
| Average total assets | \$ | 177,589,212 | \$ | 40,773,947 | \$ | 218,363,159 |
| Average total liabilities | \$ | 149,931,060 | \$ | 40,773,947 | \$ | 190,705,007 |
| Delinquencies | \$ | 3,745,697 | \$ | 2,241,752 | \$ | 5,987,449 |

The table below presents a reconciliation of tangible common equity and tangible assets, which are the components used to calculate the tangible common equity "TCE" ratio. The Company believes the TCE ratio is an important financial measure of capital strength to our investors and readers even though it is considered to be a non-GAAP measure.

| (dollars in millions)(unaudited) | $\begin{gathered} 2009 \\ \text { Q2 } \\ \hline \end{gathered}$ |  | $\begin{gathered} 2009 \\ \text { Q1 } \end{gathered}$ |  | $\begin{gathered} 2008 \\ \text { Q4 } \end{gathered}$ |  | $\begin{gathered} 2008 \\ \text { Q3 } \end{gathered}$ |  | $\begin{gathered} 2008 \\ \text { Q2 } \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equity | \$ | 25,326 | \$ | 26,744 | \$ | 26,612 | \$ | 25,612 | \$ | 24,921 |
| Less: preferred stock |  | 38 |  | $(3,159)$ |  | $(3,120)$ |  | - |  | - |
| Less: intangible assets ${ }^{(4)}$ |  | $(13,985)$ |  | $(13,723)$ |  | $(12,503)$ |  | $(13,311)$ |  | $(13,361)$ |
| Tangible common equity | \$ | 11,379 | \$ | 9,862 | \$ | 10,990 | \$ | 12,301 | \$ | 11,560 |
| Total assets |  | 214,141 |  | 219,914 |  | 209,875 |  | 203,472 |  | 200,556 |
| Less: discontinued ops assets |  | (46) |  | (31) |  | (35) |  | (20) |  | (136) |
| Total assets- continuing ops |  | 214,095 |  | 219,883 |  | 209,840 |  | 203,452 |  | 200,420 |
| Less: intangible assets ${ }^{(4)}$ |  | $(13,985)$ |  | $(13,723)$ |  | $(12,503)$ |  | $(13,311)$ |  | $(13,361)$ |
| Tangible assets | \$ | 200,110 | \$ | 206,160 | \$ | 197,337 | \$ | 190,141 | \$ | 187,059 |
| TCE ratio |  | 5.69 |  | 4.78 |  | 5.57 |  | 6.47 |  | 6.18 |

${ }^{(1)}$ Income statement adjustments reclassify the net of finance charges of $\$ 1,153.9$ million, past-due fees of $\$ 164.6$ million, other interest income of $\$(38.5)$ million and interest expense of $\$ 267.4$ million; and net charge-offs of $\$ 969.9$ million from non-interest income to net interest income and provision for loan and lease losses, respectively.
${ }^{(2)}$ The managed loan portfolio does not include auto loans which have been sold in whole loan sale transactions where the Company has retained servicing rights.
${ }^{(3)}$ Based on continuing operations.
${ }^{(4)}$ Includes impact from related deferred taxes.

## CAPITAL ONE FINANCIAL CORPORATION

## Consolidated Balance Sheets

(in thousands)(unaudited)

|  |  | As of June 30 2009 |  | As of Mar 31 2009 |  | As of June 30 2008 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets: |  |  |  |  |  |  |
| Cash and due from banks | \$ | 3,001,944 | \$ | 3,076,926 | \$ | 2,280,244 |
| Federal funds sold and resale agreements |  | 603,564 |  | 663,721 |  | 1,526,799 |
| Interest-bearing deposits at other banks |  | 1,166,419 |  | 4,013,678 |  | 718,070 |
| Cash and cash equivalents |  | 4,771,927 |  | 7,754,325 |  | 4,525,113 |
| Securities available for sale |  | 37,667,165 |  | 36,326,951 |  | 25,028,355 |
| Securities held to maturity |  | 87,545 |  | 90,990 |  | - |
| Mortgage loans held for sale |  | 319,975 |  | 289,337 |  | 111,824 |
| Loans held for investment ${ }^{(1)}$ |  | 101,073,629 |  | 105,526,911 |  | 97,065,238 |
| Less: Allowance for loan and lease losses |  | $(4,481,827)$ |  | $(4,648,031)$ |  | $(3,311,003)$ |
| Net loans held for investment |  | 96,591,802 |  | 100,878,880 |  | 93,754,235 |
| Accounts receivable from securitizations |  | 5,219,968 |  | 4,850,508 |  | 5,301,906 |
| Premises and equipment, net |  | 2,824,785 |  | 2,790,733 |  | 2,321,487 |
| Interest receivable |  | 951,201 |  | 815,738 |  | 778,595 |
| Goodwill ${ }^{(1)}$ |  | 13,381,056 |  | 13,076,754 |  | 12,826,738 |
| Other ${ }^{(1)}$ |  | 10,095,883 |  | 10,513,243 |  | 6,466,018 |
| Total assets |  | 171,911,307 | \$ | 177,387,459 | \$ | 151,114,271 |
|  |  |  |  |  |  |  |
| Liabilities: |  |  |  |  |  |  |
| Non-interest-bearing deposits | \$ | 12,603,548 | \$ | 12,422,456 | \$ | 10,752,059 |
| Interest-bearing deposits |  | 104,120,642 |  | 108,696,442 |  | 81,655,001 |
| Senior and subordinated notes |  | 10,092,619 |  | 8,258,212 |  | 8,506,339 |
| Other borrowings |  | 13,260,589 |  | 14,610,092 |  | 19,302,185 |
| Interest payable |  | 659,784 |  | 656,769 |  | 621,489 |
| Other |  | 5,848,464 |  | 5,999,327 |  | 5,355,733 |
| Total liabilities |  | 146,585,646 |  | 150,643,298 |  | 126,192,806 |
| Stockholders' Equity: |  |  |  |  |  |  |
| Preferred stock |  | - |  | 3,115,722 |  | - |
| Common stock |  | 5,019 |  | 4,425 |  | 4,223 |
| Paid-in capital, net |  | 18,891,333 |  | 17,348,217 |  | 15,966,810 |
| Retained earnings and cumulative other comprehensive income |  | 9,598,606 |  | 9,444,639 |  | 12,115,480 |
| Less: Treasury stock, at cost |  | $(3,169,297)$ |  | $(3,168,842)$ |  | $(3,165,048)$ |
| Total stockholders' equity |  | 25,325,661 |  | 26,744,161 |  | 24,921,465 |
| Total liabilities and stockholders' equity |  | 171,911,307 | \$ | 177,387,459 | \$ | 151,114,271 |

(1) Balances at June 30, 2009 reflect adjustments made to the allocation of purchase price of the Chevy Chase Bank acquisition. The balances at March 31, 2009 have not been adjusted, however, if the adjustments had been made at March 31, 2009, net loans held for investment would have been $\$ 100,410.3$ million (a decrease of $\$ 468.6$ million), goodwill would have been $\$ 13,367.9$ million (an increase of $\$ 291.1$ million) and other assets would have been $\$ 10,664.8$ million (an increase of $\$ 151.6$ million). The allocation of purchase price is still preliminary and will be finalized upon completion of the analysis of the fair values of Chevy Chase Bank's assets and liabilities.

## CAPITAL ONE FINANCIAL CORPORATIOA

## Consolidated Statements of Income

(in thousands, except per share data)(unaudited)

## Interest Income:

Loans held for investment, including past-due fees Investment securities
Other
Total interest income

## Interest Expense:

## Deposits

Senior and subordinated notes
Other borrowings
Total interest expense
Net interest income
Provision for loan and lease losses
Net interest income after provision for loan and lease losses

## Non-Interest Income:

Servicing and securitizations
Service charges and other customer-related fees
Mortgage servicing and other
Interchange
Other
Total non-interest income
Non-Interest Expense:
Salaries and associate benefits
Marketing
Communications and data processing
Supplies and equipment
Occupancy
Restructuring expense
Other
Total non-interest expense
Income (loss) from continuing operations before income taxes Income taxes
Income (loss) from continuing operations, net of tax
Loss from discontinued operations, net of tax
Net income (loss)
Net income (loss) available to common shareholders

## Basic earnings per common share

Income (loss) from continuing operations
Loss from discontinued operations
Net Income (loss) per common share
Diluted earnings per common share
Income (loss) from continuing operations
Loss from discontinued operations
Net Income (loss) per common share

Dividends paid per common share

|  | Three Months Ended |  |  |  |  |  | Six Months Ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June } 30 \\ 2009 \end{gathered}$ |  | $\begin{gathered} \text { Mar } 31 \\ 2009 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2008 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2009 \end{gathered}$ |  | June 30 <br> 2008 |
| \$ | 2,233,808 | \$ | 2,190,331 | \$ | 2,297,709 | \$ | 4,424,139 | \$ | 4,806,102 |
|  | 412,845 |  | 394,780 |  | 281,084 |  | 807,625 |  | 538,825 |
|  | 67,982 |  | 63,117 |  | 113,064 |  | 131,099 |  | 226,455 |
|  | 2,714,635 |  | 2,648,228 |  | 2,691,857 |  | 5,362,863 |  | 5,571,382 |
|  | 555,579 |  | 631,848 |  | 592,576 |  | 1,187,427 |  | 1,202,965 |
|  | 57,113 |  | 58,044 |  | 114,797 |  | 115,157 |  | 255,767 |
|  | 155,357 |  | 171,585 |  | 256,728 |  | 326,942 |  | 572,977 |
|  | 768,049 |  | 861,477 |  | 964,101 |  | 1,629,526 |  | 2,031,709 |
|  | 1,946,586 |  | 1,786,751 |  | 1,727,756 |  | 3,733,337 |  | 3,539,673 |
|  | 934,038 |  | 1,279,137 |  | 829,130 |  | 2,213,175 |  | 1,908,202 |
|  | 1,012,548 |  | 507,614 |  | 898,626 |  | 1,520,162 |  | 1,631,471 |
|  | 362,416 |  | 453,637 |  | 834,740 |  | 816,053 |  | 1,917,802 |
|  | 491,763 |  | 506,125 |  | 524,209 |  | 997,888 |  | 1,098,270 |
|  | 13,163 |  | 23,380 |  | 16,552 |  | 36,543 |  | 51,807 |
|  | 126,702 |  | 140,091 |  | 132,730 |  | 266,793 |  | 284,632 |
|  | 237,643 |  | $(32,899)$ |  | 114,085 |  | 204,744 |  | 326,283 |
|  | 1,231,687 |  | 1,090,334 |  | 1,622,316 |  | 2,322,021 |  | 3,678,794 |
|  | 633,819 |  | 554,431 |  | 578,572 |  | 1,188,250 |  | 1,189,852 |
|  | 133,970 |  | 162,712 |  | 288,100 |  | 296,682 |  | 585,893 |
|  | 194,578 |  | 199,104 |  | 195,102 |  | 393,682 |  | 382,345 |
|  | 128,483 |  | 118,900 |  | 131,937 |  | 247,383 |  | 262,868 |
|  | 114,885 |  | 100,251 |  | 80,137 |  | 215,136 |  | 168,217 |
|  | 43,374 |  | 17,627 |  | 13,560 |  | 61,001 |  | 66,319 |
|  | 672,647 |  | 592,067 |  | 532,193 |  | 1,264,714 |  | 986,384 |
|  | 1,921,756 |  | 1,745,092 |  | 1,819,601 |  | 3,666,848 |  | 3,641,878 |
|  | 322,479 |  | $(147,144)$ |  | 701,341 |  | 175,335 |  | 1,668,387 |
|  | 92,278 |  | $(60,223)$ |  | 238,843 |  | 32,055 |  | 573,334 |
|  | 230,201 |  | $(86,921)$ |  | 462,498 |  | 143,280 |  | 1,095,053 |
|  | $(5,998)$ |  | $(24,958)$ |  | $(9,593)$ |  | $(30,956)$ |  | $(93,644)$ |
| \$ | 224,203 | \$ | $(111,879)$ | \$ | 452,905 | \$ | 112,324 | \$ | 1,001,409 |
| \$ | $(275,515)$ | \$ | $(176,069)$ | \$ | 452,905 | \$ | $(451,584)$ | \$ | 1,001,409 |



## CAPITAL ONE FINANCIAL CORPORATION

## Statements of Average Balances, Income and Expense, Yields and Rates ${ }^{(1)}$

(dollars in thousands)(unaudited)

## Reported

## Earning assets:

Loans held for investment
Investment Securities ${ }^{(2)}$
Other
Total earning assets

## Interest-bearing liabilities:

Interest-bearing deposits
NOW accounts
Money market deposit accounts
Savings accounts
Other consumer time deposits
Public fund CD's of \$100,000 or more
CD's of \$100,000 or more
Foreign time deposits
Total interest-bearing deposits
Senior and subordinated notes
Other borrowings
Total interest-bearing liabilities
Net interest spread
Interest income to average earning assets Interest expense to average earning assets Net interest margin

| Quarter Ended 06/30/09 |  |  |  |
| ---: | ---: | ---: | ---: |
|  | Average | Income/ | Yield/ |
| Balance | Expense | Rate |  |
|  |  |  |  |
| $\$$ | $105,278,045$ | $\$ 2,233,808$ | $8.49 \%$ |
|  | $37,499,187$ | 412,845 | $4.40 \%$ |
| $8,623,100$ | 67,982 | $3.15 \%$ |  |
| 151,400,332 | $\$ 2,714,635$ | $7.17 \%$ |  |


| Quarter Ended 03/31/09 |  |  |  |
| ---: | ---: | ---: | :--- |
|  | Average | Income/ | Yield/ |
|  | Balance | Expense | Rate |
|  |  |  |  |
| $\$$ | $103,445,130$ | $\$ 2,190,331$ | $8.47 \%$ |
|  | $34,209,102$ | 394,780 | $4.62 \%$ |
|  | $7,720,249$ | 63,117 | $3.27 \%$ |
| $\$$ | $145,374,481$ | $\$ 2,648,228$ | $7.29 \%$ |


| $\$$ | $10,914,679$ | $\$$ | 14,602 | $0.54 \%$ |
| ---: | ---: | ---: | ---: | ---: |
|  | $35,751,007$ |  | 103,855 | $1.16 \%$ |
|  | $9,931,058$ |  | 13,399 | $0.54 \%$ |
|  | $35,841,099$ |  | 300,572 | $3.35 \%$ |
|  | $1,117,460$ |  | 3,450 | $1.23 \%$ |
|  | $11,097,722$ |  | 108,228 | $3.90 \%$ |
|  | $2,387,093$ |  | 11,473 | $1.92 \%$ |
| $\$ 107,040,118$ | $\$$ | 555,579 | $2.08 \%$ |  |
|  | $8,322,746$ |  | 57,113 | $2.74 \%$ |
|  | $16,274,845$ |  | 155,357 | $3.82 \%$ |
| $\$$ | $131,637,709$ | $\$$ | 768,049 | $2.33 \%$ |


| $\$$ | $10,842,553$ | $\$$ | 11,554 | $0.43 \%$ |
| :--- | ---: | :--- | ---: | ---: |
|  | $30,839,817$ |  | 115,017 | $1.49 \%$ |
|  | $7,631,999$ |  | 7,210 | $0.38 \%$ |
|  | $37,097,765$ |  | 371,194 | $4.00 \%$ |
|  | $1,209,347$ |  | 5,146 | $1.70 \%$ |
|  | $10,673,089$ |  | 107,215 | $4.02 \%$ |
|  | $2,557,479$ |  | 14,512 | $2.27 \%$ |
| $\$$ | $100,852,049$ | $\$$ | 631,848 | $2.51 \%$ |
|  | $7,771,343$ |  | 58,044 | $2.99 \%$ |
|  | $15,697,078$ |  | 171,585 | $4.37 \%$ |
| $\$$ | $124,320,470$ | $\$$ | 861,477 | $2.77 \%$ |



| $\$$ | $8,769,608$ | $\$$ | 24,802 | $1.13 \%$ |
| :--- | ---: | :--- | ---: | ---: |
|  | $24,881,125$ |  | 165,871 | $2.67 \%$ |
|  | $8,191,586$ |  | 19,521 | $0.95 \%$ |
|  | $22,676,841$ |  | 243,921 | $4.30 \%$ |
|  | $1,476,155$ |  | 10,313 | $2.79 \%$ |
|  | $9,124,586$ |  | 98,516 | $4.32 \%$ |
|  | $3,555,189$ |  | 29,632 | $3.33 \%$ |
| $\$$ | $78,675,090$ | $\$$ | 592,576 | $3.01 \%$ |
|  | $9,125,017$ |  | 114,797 | $5.03 \%$ |
|  | $24,851,821$ |  | 256,728 | $4.13 \%$ |
| $\$$ | $112,651,928$ | $\$$ | 964,101 | $3.42 \%$ |

(1) Average balances, income and expenses, yields and rates are based on continuing operations
(2) Includes securities available for sale and securities held to maturity.

## CAPITAL ONE FINANCIAL CORPORATION

## Statements of Average Balances, Income and Expense, Yields and Rates ${ }^{(2)}$

(dollars in thousands)(unaudited)

## Managed ${ }^{(1)}$

## Earning assets:

Loans held for investment
Investment Securities ${ }^{(3)}$
Other

Other
Total earning assets

## Interest-bearing liabilities:

Interest-bearing deposits
NOW accounts
Money market deposit accounts

Savings accounts
Other consumer time deposits
Public fund CD's of \$100,000 or more
CD's of $\$ 100,000$ or more
Foreign time deposits
Total interest-bearing deposits
Senior and subordinated notes
Other borrowings
Securitization liability
Total interest-bearing liabilities

Net interest spread

Interest income to average earning assets
Interest expense to average earning assets Net interest margin

| Quarter Ended 06/30/09 |  |  |  |
| :---: | :---: | :---: | :---: |
| Average |  | Income/ | Yield/ |
| Balance |  | Expense | Rate |
| \$ 148,609,132 | \$ | 3,564,773 | 9.60\% |
| 37,499,187 |  | 412,845 | 4.40\% |
| 5,695,941 |  | 17,074 | 1.20\% |
| \$ 191,804,260 | \$ | 3,994,692 | 8.33\% |


| Quarter Ended 03/31/09 |  |  |
| ---: | ---: | ---: |
| Average | Income/ | Yield/ |
| Balance | Expense | Rate |
|  |  |  |
|  |  |  |
| $\$ 147,384,816$ | $\$ 3,478,362$ | $9.44 \%$ |
| $34,209,102$ | 394,780 | $4.62 \%$ |
| $5,222,716$ | 15,743 | $1.21 \%$ |
| $186,816,634$ | $\$ 3,888,885$ | $8.33 \%$ |


| $\$ 8,769,608$ | $\$$ | 24,802 | $1.13 \%$ |
| ---: | ---: | ---: | ---: |
| $24,881,125$ |  | 165,871 | $2.67 \%$ |
| $8,191,586$ |  | 19,521 | $0.95 \%$ |
| $22,676,841$ |  | 243,921 | $4.30 \%$ |
| $1,476,155$ |  | 10,313 | $2.79 \%$ |
| $9,124,586$ |  | 98,516 | $4.32 \%$ |
| $3,555,189$ |  | 29,632 | $3.33 \%$ |
| $\$ 78,675,090$ | $\$$ | 592,576 | $3.01 \%$ |
| $9,125,017$ |  | 114,797 | $5.03 \%$ |
| $24,851,821$ | 256,728 | $4.13 \%$ |  |
| $49,317,336$ | 518,477 | $4.21 \%$ |  |
| $\$ 161,969,264$ | $\$ 1,482,578$ | $3.66 \%$ |  |


| Quarter Ended 06/30/08 |  |  |  |
| ---: | ---: | ---: | ---: |
| Average |  | Income/ | Yield/ |
| Balance | Expense | Rate |  |
|  |  |  |  |
|  |  |  |  |
| $\$ 147,715,693$ | $\$ 3,929,069$ | $10.64 \%$ |  |
| $24,165,083$ | 281,084 | $4.65 \%$ |  |
| $7,539,750$ | 60,419 | $3.21 \%$ |  |
| $\$ 179,420,526$ | $\$ 4,270,572$ | $9.52 \%$ |  |


| $5.57 \%$ |
| ---: |
| $8.33 \%$ |
| $2.46 \%$ |
| $5.87 \%$ |


| $3.30 \%$ |
| ---: |
| $6.22 \%$ |

(1) The information in this table reflects the adjustment to add back the effect of securitized loans.
(2) Average balances, income and expenses, yields and rates are based on continuing operations
(3) Includes securities available for sale and securities held to maturity.


[^0]:    (*) The information in this statistical summary reflects the adjustment to add back the effect of securitization transactions qualifying as sales under generally accepted accounting principles. See accompanying schedule - "Reconciliation to GAAP Financial Measures".

[^1]:    (1) Loans include loans held for investment of $\$ 8.7$ billion and loans held for sale of $\$ 304.0$ million. Loans represent acquired and originated loans. Loans held for investment originated since acquisition total $\$ 301.3$ million. Total loans are inclusive of the credit mark of $\$ 2.0$ billion at June 30, 2009.
    (2) Based on continuing operations.

