

Capital One Financial Corporation
Financial Supplement⁽¹⁾⁽²⁾
Second Quarter 2019
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⁽¹⁾ The information contained in this Financial Supplement is preliminary and based on data available at the time of the earnings presentation. Investors should refer to our Quarterly Report on Form 10-Q for the period ended June 30, 2019 once it is filed with the Securities and Exchange Commission.

⁽²⁾ This Financial Supplement includes non-GAAP measures. We believe these non-GAAP measures are useful to investors and users of our financial information as they provide an alternate measurement of our performance and assist in assessing our capital adequacy and the level of return generated. These non-GAAP measures should not be viewed as a substitute for reported results determined in accordance with generally accepted accounting principles in the U.S. (“GAAP”), nor are they necessarily comparable to non-GAAP measures that may be presented by other companies.

CAPITAL ONE FINANCIAL CORPORATION (COF)
Table 1: Financial Summary—Consolidated

| | | | | | | 2019 Q2 vs. | | Six Months Ended June 30, | | |
|---|------------|------------|------------|------------|------------|-------------|------------|---------------------------|-----------|------------------|
| | 2019 Q2 | 2019 Q1 | 2018 Q4 | 2018 Q3 | 2018 Q2 | 2019 Q1 | 2018 Q2 | 2019 | 2018 | 2019 vs. 2018 |
| <i>(Dollars in millions, except per share data and as noted)</i> | | | | | | | | | | |
| Income Statement | | | | | | | | | | |
| Net interest income | \$ 5,746 | \$ 5,791 | \$ 5,820 | \$ 5,786 | \$ 5,551 | (1)% | 4% | \$ 11,537 | \$ 11,269 | 2% |
| Non-interest income | 1,378 | 1,292 | 1,193 | 1,176 | 1,641 | 7 | (16) | 2,670 | 2,832 | (6) |
| Total net revenue ⁽¹⁾ | 7,124 | 7,083 | 7,013 | 6,962 | 7,192 | 1 | (1) | 14,207 | 14,101 | 1 |
| Provision for credit losses | 1,342 | 1,693 | 1,638 | 1,268 | 1,276 | (21) | 5 | 3,035 | 2,950 | 3 |
| Non-interest expense: | | | | | | | | | | |
| Marketing | 546 | 517 | 831 | 504 | 425 | 6 | 28 | 1,063 | 839 | 27 |
| Operating expense | 3,233 | 3,154 | 3,301 | 3,269 | 2,999 | 3 | 8 | 6,387 | 6,158 | 4 |
| Total non-interest expense | 3,779 | 3,671 | 4,132 | 3,773 | 3,424 | 3 | 10 | 7,450 | 6,997 | 6 |
| Income from continuing operations before income taxes | 2,003 | 1,719 | 1,243 | 1,921 | 2,492 | 17 | (20) | 3,722 | 4,154 | (10) |
| Income tax provision (benefit) | 387 | 309 | (21) | 420 | 575 | 25 | (33) | 696 | 894 | (22) |
| Income from continuing operations, net of tax | 1,616 | 1,410 | 1,264 | 1,501 | 1,917 | 15 | (16) | 3,026 | 3,260 | (7) |
| Income (loss) from discontinued operations, net of tax | 9 | 2 | (3) | 1 | (11) | ** | ** | 11 | (8) | ** |
| Net income | 1,625 | 1,412 | 1,261 | 1,502 | 1,906 | 15 | (15) | 3,037 | 3,252 | (7) |
| Dividends and undistributed earnings allocated to participating securities ⁽²⁾ | (12) | (12) | (9) | (9) | (12) | — | — | (24) | (23) | 4 |
| Preferred stock dividends | (80) | (52) | (80) | (53) | (80) | 54 | — | (132) | (132) | — |
| Net income available to common stockholders | \$ 1,533 | \$ 1,348 | \$ 1,172 | \$ 1,440 | \$ 1,814 | 14 | (15) | \$ 2,881 | \$ 3,097 | (7) |
| Common Share Statistics | | | | | | | | | | |
| Basic earnings per common share:⁽²⁾ | | | | | | | | | | |
| Net income from continuing operations | \$ 3.24 | \$ 2.87 | \$ 2.50 | \$ 3.01 | \$ 3.76 | 13% | (14)% | \$ 6.11 | \$ 6.39 | (4)% |
| Income (loss) from discontinued operations | 0.02 | — | (0.01) | — | (0.02) | ** | ** | 0.02 | (0.02) | ** |
| Net income per basic common share | \$ 3.26 | \$ 2.87 | \$ 2.49 | \$ 3.01 | \$ 3.74 | 14 | (13) | \$ 6.13 | \$ 6.37 | (4) |
| Diluted earnings per common share:⁽²⁾ | | | | | | | | | | |
| Net income from continuing operations | \$ 3.22 | \$ 2.86 | \$ 2.49 | \$ 2.99 | \$ 3.73 | 13 | (14) | \$ 6.08 | \$ 6.35 | (4) |
| Income (loss) from discontinued operations | 0.02 | — | (0.01) | — | (0.02) | ** | ** | 0.02 | (0.02) | ** |
| Net income per diluted common share | \$ 3.24 | \$ 2.86 | \$ 2.48 | \$ 2.99 | \$ 3.71 | 13 | (13) | \$ 6.10 | \$ 6.33 | (4) |
| Weighted-average common shares outstanding (in millions): | | | | | | | | | | |
| Basic | 470.8 | 469.4 | 470.0 | 477.8 | 485.1 | — | (3) | 470.1 | 485.9 | (3) |
| Diluted | 473.0 | 471.6 | 472.7 | 480.9 | 488.3 | — | (3) | 472.3 | 489.6 | (4) |
| Common shares outstanding (period-end, in millions) | 470.3 | 469.6 | 467.7 | 473.7 | 478.4 | — | (2) | 470.3 | 478.4 | (2) |
| Dividends declared and paid per common share | \$ 0.40 | \$ 0.40 | \$ 0.40 | \$ 0.40 | \$ 0.40 | — | — | \$ 0.80 | \$ 0.80 | — |
| Tangible book value per common share (period-end) ⁽³⁾ | 77.65 | 72.86 | 69.20 | 66.15 | 63.86 | 7 | 22 | 77.65 | 63.86 | 22 |

| | 2019 | 2019 | 2018 | 2018 | 2018 | 2019 Q2 vs. | | Six Months Ended June 30, | | |
|---|------------|------------|------------|------------|------------|-------------|------|---------------------------|------------|----------|
| | | | | | | 2019 | 2018 | 2019 | 2018 | 2019 vs. |
| <i>(Dollars in millions)</i> | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q2 | 2019 | 2018 | 2018 |
| Balance Sheet (Period-End) | | | | | | | | | | |
| Loans held for investment | \$ 244,460 | \$ 240,273 | \$ 245,899 | \$ 238,761 | \$ 236,124 | 2% | 4% | \$ 244,460 | \$ 236,124 | 4% |
| Interest-earning assets | 339,160 | 340,071 | 341,293 | 331,293 | 332,167 | — | 2 | 339,160 | 332,167 | 2 |
| Total assets | 373,619 | 373,191 | 372,538 | 362,909 | 363,989 | — | 3 | 373,619 | 363,989 | 3 |
| Interest-bearing deposits | 231,161 | 230,199 | 226,281 | 222,356 | 222,605 | — | 4 | 231,161 | 222,605 | 4 |
| Total deposits | 254,535 | 255,107 | 249,764 | 247,195 | 248,225 | — | 3 | 254,535 | 248,225 | 3 |
| Borrowings | 49,233 | 50,358 | 58,905 | 52,205 | 53,310 | (2) | (8) | 49,233 | 53,310 | (8) |
| Common equity | 51,406 | 49,120 | 47,307 | 46,277 | 45,566 | 5 | 13 | 51,406 | 45,566 | 13 |
| Total stockholders' equity | 55,767 | 53,481 | 51,668 | 50,638 | 49,926 | 4 | 12 | 55,767 | 49,926 | 12 |
| Balance Sheet (Average Balances) | | | | | | | | | | |
| Loans held for investment | \$ 242,653 | \$ 241,959 | \$ 241,371 | \$ 236,766 | \$ 240,758 | — | 1% | \$ 242,307 | \$ 245,218 | (1)% |
| Interest-earning assets | 338,026 | 337,793 | 334,714 | 330,272 | 333,495 | — | 1 | 337,913 | 331,850 | 2 |
| Total assets | 371,095 | 370,394 | 365,243 | 360,937 | 363,929 | — | 2 | 370,746 | 362,988 | 2 |
| Interest-bearing deposits | 230,452 | 227,572 | 222,827 | 221,431 | 223,079 | 1% | 3 | 229,020 | 221,384 | 3 |
| Total deposits | 253,634 | 251,410 | 247,663 | 246,720 | 248,790 | 1 | 2 | 252,528 | 247,040 | 2 |
| Borrowings | 49,982 | 53,055 | 53,994 | 51,684 | 52,333 | (6) | (4) | 51,510 | 53,454 | (4) |
| Common equity | 50,209 | 48,359 | 46,753 | 46,407 | 45,466 | 4 | 10 | 49,289 | 45,070 | 9 |
| Total stockholders' equity | 54,570 | 52,720 | 51,114 | 50,768 | 49,827 | 4 | 10 | 53,650 | 49,431 | 9 |

CAPITAL ONE FINANCIAL CORPORATION (COF)
Table 2: Selected Metrics—Consolidated

| | | | | | | 2019 Q2 vs. | | Six Months Ended June 30, | | |
|---|------------|------------|------------|------------|------------|-------------|------------|---------------------------|----------|------------------|
| | 2019 Q2 | 2019 Q1 | 2018 Q4 | 2018 Q3 | 2018 Q2 | 2019 Q1 | 2018 Q2 | 2019 | 2018 | 2019 vs. 2018 |
| <i>(Dollars in millions, except as noted)</i> | | | | | | | | | | |
| Performance Metrics | | | | | | | | | | |
| Net interest income growth (period over period) | (1)% | — | 1% | 4% | (3)% | ** | ** | 2% | 3% | ** |
| Non-interest income growth (period over period) | 7 | 8% | 1 | (28) | 38 | ** | ** | (6) | 24 | ** |
| Total net revenue growth (period over period) | 1 | 1 | 1 | (3) | 4 | ** | ** | 1 | 7 | ** |
| Total net revenue margin ⁽⁴⁾ | 8.43 | 8.39 | 8.38 | 8.43 | 8.63 | 4bps | (20)bps | 8.41 | 8.50 | (9)bps |
| Net interest margin ⁽⁵⁾ | 6.80 | 6.86 | 6.96 | 7.01 | 6.66 | (6) | 14 | 6.83 | 6.79 | 4 |
| Return on average assets | 1.74 | 1.52 | 1.38 | 1.66 | 2.11 | 22 | (37) | 1.63 | 1.80 | (17) |
| Return on average tangible assets ⁽⁶⁾ | 1.82 | 1.59 | 1.44 | 1.74 | 2.20 | 23 | (38) | 1.70 | 1.87 | (17) |
| Return on average common equity ⁽⁷⁾ | 12.14 | 11.13 | 10.05 | 12.40 | 16.06 | 101 | (392) | 11.65 | 13.78 | (213) |
| Return on average tangible common equity ⁽⁸⁾ | 17.26 | 16.11 | 14.78 | 18.32 | 23.99 | 115 | (673) | 16.70 | 20.70 | (400) |
| Non-interest expense as a percentage of average loans held for investment | 6.23 | 6.07 | 6.85 | 6.37 | 5.69 | 16 | 54 | 6.15 | 5.71 | 44 |
| Efficiency ratio ⁽⁹⁾ | 53.05 | 51.83 | 58.92 | 54.19 | 47.61 | 122 | 544 | 52.44 | 49.62 | 282 |
| Operating efficiency ratio ⁽¹⁰⁾ | 45.38 | 44.53 | 47.07 | 46.95 | 41.70 | 85 | 368 | 44.96 | 43.67 | 129 |
| Effective income tax rate for continuing operations | 19.3 | 18.0 | (1.7) | 21.9 | 23.1 | 130 | (380) | 18.7 | 21.5 | (280) |
| Employees (in thousands), period-end | 50.7 | 48.8 | 47.6 | 47.6 | 47.8 | 4% | 6% | 50.7 | 47.8 | 6% |
| Credit Quality Metrics | | | | | | | | | | |
| Allowance for loan and lease losses | \$ 7,133 | \$ 7,313 | \$ 7,220 | \$ 7,219 | \$ 7,368 | (2)% | (3)% | \$ 7,133 | \$ 7,368 | (3)% |
| Allowance as a percentage of loans held for investment | 2.92% | 3.04% | 2.94% | 3.02% | 3.12% | (12)bps | (20)bps | 2.92% | 3.12% | (20)bps |
| Net charge-offs | \$ 1,508 | \$ 1,599 | \$ 1,610 | \$ 1,425 | \$ 1,459 | (6)% | 3% | \$ 3,107 | \$ 3,077 | 1% |
| Net charge-off rate ⁽¹¹⁾ | 2.48% | 2.64% | 2.67% | 2.41% | 2.42% | (16)bps | 6bps | 2.56% | 2.51% | 5bps |
| 30+ day performing delinquency rate | 3.15 | 3.23 | 3.62 | 3.28 | 2.88 | (8) | 27 | 3.15 | 2.88 | 27 |
| 30+ day delinquency rate | 3.35 | 3.40 | 3.84 | 3.48 | 3.05 | (5) | 30 | 3.35 | 3.05 | 30 |
| Capital Ratios⁽¹²⁾ | | | | | | | | | | |
| Common equity Tier 1 capital | 12.3% | 11.9% | 11.2% | 11.2% | 11.1% | 40bps | 120bps | 12.3% | 11.1% | 120bps |
| Tier 1 capital | 13.8 | 13.4 | 12.7 | 12.8 | 12.6 | 40 | 120 | 13.8 | 12.6 | 120 |
| Total capital | 16.2 | 15.8 | 15.1 | 15.2 | 15.1 | 40 | 110 | 16.2 | 15.1 | 110 |
| Tier 1 leverage | 11.4 | 11.0 | 10.7 | 10.6 | 10.3 | 40 | 110 | 11.4 | 10.3 | 110 |
| Tangible common equity ("TCE") ⁽¹³⁾ | 10.2 | 9.6 | 9.1 | 9.0 | 8.8 | 60 | 140 | 10.2 | 8.8 | 140 |

CAPITAL ONE FINANCIAL CORPORATION (COF)
Table 3: Consolidated Statements of Income

| | | | | | | 2019 Q2 vs. | | Six Months Ended June 30, | | |
|---|-----------------|-----------------|-----------------|-----------------|-----------------|-------------|-------------|---------------------------|-----------------|------------------|
| | 2019 Q2 | 2019 Q1 | 2018 Q4 | 2018 Q3 | 2018 Q2 | 2019 Q1 | 2018 Q2 | 2019 | 2018 | 2019 vs. 2018 |
| <i>(Dollars in millions, except per share data and as noted)</i> | | | | | | | | | | |
| Interest income: | | | | | | | | | | |
| Loans, including loans held for sale | \$ 6,383 | \$ 6,368 | \$ 6,358 | \$ 6,247 | \$ 5,989 | — | 7% | \$ 12,751 | \$ 12,123 | 5% |
| Investment securities | 629 | 655 | 627 | 593 | 539 | (4)% | 17 | 1,284 | 991 | 30 |
| Other | 64 | 69 | 63 | 55 | 68 | (7) | (6) | 133 | 119 | 12 |
| Total interest income | 7,076 | 7,092 | 7,048 | 6,895 | 6,596 | — | 7 | 14,168 | 13,233 | 7 |
| Interest expense: | | | | | | | | | | |
| Deposits | 870 | 817 | 756 | 681 | 622 | 6 | 40 | 1,687 | 1,161 | 45 |
| Securitized debt obligations | 139 | 143 | 138 | 127 | 124 | (3) | 12 | 282 | 231 | 22 |
| Senior and subordinated notes | 310 | 314 | 297 | 288 | 289 | (1) | 7 | 624 | 540 | 16 |
| Other borrowings | 11 | 27 | 37 | 13 | 10 | (59) | 10 | 38 | 32 | 19 |
| Total interest expense | 1,330 | 1,301 | 1,228 | 1,109 | 1,045 | 2 | 27 | 2,631 | 1,964 | 34 |
| Net interest income | 5,746 | 5,791 | 5,820 | 5,786 | 5,551 | (1) | 4 | 11,537 | 11,269 | 2 |
| Provision for credit losses | 1,342 | 1,693 | 1,638 | 1,268 | 1,276 | (21) | 5 | 3,035 | 2,950 | 3 |
| Net interest income after provision for credit losses | 4,404 | 4,098 | 4,182 | 4,518 | 4,275 | 7 | 3 | 8,502 | 8,319 | 2 |
| Non-interest income: | | | | | | | | | | |
| Interchange fees, net | 820 | 758 | 743 | 714 | 723 | 8 | 13 | 1,578 | 1,366 | 16 |
| Service charges and other customer-related fees | 352 | 353 | 352 | 410 | 391 | — | (10) | 705 | 823 | (14) |
| Net securities gains (losses) | 15 | 24 | (20) | (196) | (1) | (38) | ** | 39 | 7 | ** |
| Other | 191 | 157 | 118 | 248 | 528 | 22 | (64) | 348 | 636 | (45) |
| Total non-interest income | 1,378 | 1,292 | 1,193 | 1,176 | 1,641 | 7 | (16) | 2,670 | 2,832 | (6) |
| Non-interest expense: | | | | | | | | | | |
| Salaries and associate benefits | 1,558 | 1,573 | 1,345 | 1,432 | 1,430 | (1) | 9 | 3,131 | 2,950 | 6 |
| Occupancy and equipment | 521 | 493 | 610 | 515 | 503 | 6 | 4 | 1,014 | 993 | 2 |
| Marketing | 546 | 517 | 831 | 504 | 425 | 6 | 28 | 1,063 | 839 | 27 |
| Professional services | 314 | 291 | 426 | 275 | 234 | 8 | 34 | 605 | 444 | 36 |
| Communications and data processing | 329 | 303 | 326 | 311 | 317 | 9 | 4 | 632 | 623 | 1 |
| Amortization of intangibles | 29 | 30 | 43 | 44 | 43 | (3) | (33) | 59 | 87 | (32) |
| Other | 482 | 464 | 551 | 692 | 472 | 4 | 2 | 946 | 1,061 | (11) |
| Total non-interest expense | 3,779 | 3,671 | 4,132 | 3,773 | 3,424 | 3 | 10 | 7,450 | 6,997 | 6 |
| Income from continuing operations before income taxes | 2,003 | 1,719 | 1,243 | 1,921 | 2,492 | 17 | (20) | 3,722 | 4,154 | (10) |
| Income tax provision (benefit) | 387 | 309 | (21) | 420 | 575 | 25 | (33) | 696 | 894 | (22) |
| Income from continuing operations, net of tax | 1,616 | 1,410 | 1,264 | 1,501 | 1,917 | 15 | (16) | 3,026 | 3,260 | (7) |
| Income (loss) from discontinued operations, net of tax | 9 | 2 | (3) | 1 | (11) | ** | ** | 11 | (8) | ** |
| Net income | 1,625 | 1,412 | 1,261 | 1,502 | 1,906 | 15 | (15) | 3,037 | 3,252 | (7) |
| Dividends and undistributed earnings allocated to participating securities ⁽²⁾ | (12) | (12) | (9) | (9) | (12) | — | — | (24) | (23) | 4 |
| Preferred stock dividends | (80) | (52) | (80) | (53) | (80) | 54 | — | (132) | (132) | — |
| Net income available to common stockholders | \$ 1,533 | \$ 1,348 | \$ 1,172 | \$ 1,440 | \$ 1,814 | 14 | (15) | \$ 2,881 | \$ 3,097 | (7) |

| | 2019 Q2 | 2019 Q1 | 2018 Q4 | 2018 Q3 | 2018 Q2 | 2019 Q2 vs. | | Six Months Ended June 30, | | |
|--|----------------|----------------|----------------|----------------|----------------|-------------|------------|---------------------------|----------------|------------------|
| | | | | | | 2019 Q1 | 2018 Q2 | 2019 | 2018 | 2019 vs. 2018 |
| <i>(Dollars in millions, except per share data and as noted)</i> | | | | | | | | | | |
| Basic earnings per common share:⁽²⁾ | | | | | | | | | | |
| Net income from continuing operations | \$ 3.24 | \$ 2.87 | \$ 2.50 | \$ 3.01 | \$ 3.76 | 13% | (14)% | \$ 6.11 | \$ 6.39 | (4)% |
| Income (loss) from discontinued operations | 0.02 | — | (0.01) | — | (0.02) | ** | ** | 0.02 | (0.02) | ** |
| Net income per basic common share | <u>\$ 3.26</u> | <u>\$ 2.87</u> | <u>\$ 2.49</u> | <u>\$ 3.01</u> | <u>\$ 3.74</u> | 14 | (13) | <u>\$ 6.13</u> | <u>\$ 6.37</u> | (4) |
| Diluted earnings per common share:⁽²⁾ | | | | | | | | | | |
| Net income from continuing operations | \$ 3.22 | \$ 2.86 | \$ 2.49 | \$ 2.99 | \$ 3.73 | 13 | (14) | \$ 6.08 | \$ 6.35 | (4) |
| Income (loss) from discontinued operations | 0.02 | — | (0.01) | — | (0.02) | ** | ** | 0.02 | (0.02) | ** |
| Net income per diluted common share | <u>\$ 3.24</u> | <u>\$ 2.86</u> | <u>\$ 2.48</u> | <u>\$ 2.99</u> | <u>\$ 3.71</u> | 13 | (13) | <u>\$ 6.10</u> | <u>\$ 6.33</u> | (4) |
| Weighted-average common shares outstanding (in millions): | | | | | | | | | | |
| Basic common shares | 470.8 | 469.4 | 470.0 | 477.8 | 485.1 | — | (3) | 470.1 | 485.9 | (3) |
| Diluted common shares | 473.0 | 471.6 | 472.7 | 480.9 | 488.3 | — | (3) | 472.3 | 489.6 | (4) |

CAPITAL ONE FINANCIAL CORPORATION (COF)
Table 4: Consolidated Balance Sheets

| <i>(Dollars in millions)</i> | 2019 Q2 vs. | | | | | | |
|--|-------------------|-------------------|-------------------|-------------------|-------------------|-------------|------------|
| | 2019 Q2 | 2019 Q1 | 2018 Q4 | 2018 Q3 | 2018 Q2 | 2019 Q1 | 2018 Q2 |
| Assets: | | | | | | | |
| Cash and cash equivalents: | | | | | | | |
| Cash and due from banks | \$ 5,184 | \$ 4,572 | \$ 4,768 | \$ 4,547 | \$ 4,499 | 13% | 15% |
| Interest-bearing deposits and other short-term investments | 9,927 | 12,897 | 8,418 | 6,335 | 7,774 | (23) | 28 |
| Total cash and cash equivalents | 15,111 | 17,469 | 13,186 | 10,882 | 12,273 | (13) | 23 |
| Restricted cash for securitization investors | 710 | 1,969 | 303 | 746 | 1,023 | (64) | (31) |
| Investment securities: | | | | | | | |
| Securities available for sale | 45,658 | 45,888 | 46,150 | 47,384 | 50,691 | (1) | (10) |
| Securities held to maturity | 35,475 | 36,503 | 36,771 | 34,631 | 33,464 | (3) | 6 |
| Total investment securities | 81,133 | 82,391 | 82,921 | 82,015 | 84,155 | (2) | (4) |
| Loans held for investment: | | | | | | | |
| Unsecuritized loans held for investment | 211,556 | 208,591 | 211,702 | 204,796 | 201,222 | 1 | 5 |
| Loans held in consolidated trusts | 32,904 | 31,682 | 34,197 | 33,965 | 34,902 | 4 | (6) |
| Total loans held for investment | 244,460 | 240,273 | 245,899 | 238,761 | 236,124 | 2 | 4 |
| Allowance for loan and lease losses | (7,133) | (7,313) | (7,220) | (7,219) | (7,368) | (2) | (3) |
| Net loans held for investment | 237,327 | 232,960 | 238,679 | 231,542 | 228,756 | 2 | 4 |
| Loans held for sale, at lower of cost or fair value | 1,829 | 905 | 1,192 | 1,402 | 1,480 | 102 | 24 |
| Premises and equipment, net | 4,243 | 4,205 | 4,191 | 4,149 | 4,095 | 1 | 4 |
| Interest receivable | 1,544 | 1,615 | 1,614 | 1,518 | 1,493 | (4) | 3 |
| Goodwill | 14,545 | 14,546 | 14,544 | 14,513 | 14,531 | — | — |
| Other assets | 17,177 | 17,131 | 15,908 | 16,142 | 16,183 | — | 6 |
| Total assets | \$ 373,619 | \$ 373,191 | \$ 372,538 | \$ 362,909 | \$ 363,989 | — | 3 |

| <i>(Dollars in millions)</i> | 2019 | 2019 | 2018 | 2018 | 2018 | 2019 Q2 vs. | |
|--|-------------------|-------------------|-------------------|-------------------|-------------------|-------------|-----------|
| | Q2 | Q1 | Q4 | Q3 | Q2 | 2019 Q1 | 2018 Q2 |
| Liabilities: | | | | | | | |
| Interest payable | \$ 437 | \$ 382 | \$ 458 | \$ 391 | \$ 450 | 14% | (3)% |
| Deposits: | | | | | | | |
| Non-interest-bearing deposits | 23,374 | 24,908 | 23,483 | 24,839 | 25,620 | (6) | (9) |
| Interest-bearing deposits | 231,161 | 230,199 | 226,281 | 222,356 | 222,605 | — | 4 |
| Total deposits | 254,535 | 255,107 | 249,764 | 247,195 | 248,225 | — | 3 |
| Securitized debt obligations | 16,959 | 19,273 | 18,307 | 18,649 | 19,649 | (12) | (14) |
| Other debt: | | | | | | | |
| Federal funds purchased and securities loaned or sold under agreements to repurchase | 359 | 335 | 352 | 384 | 553 | 7 | (35) |
| Senior and subordinated notes | 31,822 | 30,645 | 30,826 | 31,291 | 32,920 | 4 | (3) |
| Other borrowings | 93 | 105 | 9,420 | 1,881 | 188 | (11) | (51) |
| Total other debt | 32,274 | 31,085 | 40,598 | 33,556 | 33,661 | 4 | (4) |
| Other liabilities | 13,647 | 13,863 | 11,743 | 12,480 | 12,078 | (2) | 13 |
| Total liabilities | 317,852 | 319,710 | 320,870 | 312,271 | 314,063 | (1) | 1 |
| Stockholders' equity: | | | | | | | |
| Preferred stock | 0 | 0 | 0 | 0 | 0 | — | — |
| Common stock | 7 | 7 | 7 | 7 | 7 | — | — |
| Additional paid-in capital, net | 32,262 | 32,160 | 32,040 | 31,978 | 31,868 | — | 1 |
| Retained earnings | 38,386 | 37,030 | 35,875 | 34,883 | 33,626 | 4 | 14 |
| Accumulated other comprehensive income (loss) | 170 | (660) | (1,263) | (1,877) | (1,793) | ** | ** |
| Treasury stock, at cost | (15,058) | (15,056) | (14,991) | (14,353) | (13,782) | — | 9 |
| Total stockholders' equity | 55,767 | 53,481 | 51,668 | 50,638 | 49,926 | 4 | 12 |
| Total liabilities and stockholders' equity | \$ 373,619 | \$ 373,191 | \$ 372,538 | \$ 362,909 | \$ 363,989 | — | 3 |

CAPITAL ONE FINANCIAL CORPORATION (COF)

Table 5: Notes to Financial Summary, Selected Metrics and Consolidated Financial Statements (Tables 1—4)

- (1) Total net revenue was reduced by \$318 million in Q2 2019, \$376 million in Q1 2019, \$391 million in Q4 2018, \$305 million in Q3 2018 and \$309 million in Q2 2018 for the estimated uncollectible amount of billed finance charges and fees and related losses.
- (2) Dividends and undistributed earnings allocated to participating securities and earnings per share are computed independently for each period. Accordingly, the sum of each quarterly amount may not agree to the year-to-date total. We also provide adjusted diluted earnings per share, which is a non-GAAP measure. See “Table 15: Calculation of Regulatory Capital Measures and Reconciliation of Non-GAAP Measures” for additional information on our non-GAAP measures.
- (3) Tangible book value per common share is a non-GAAP measure calculated based on tangible common equity divided by common shares outstanding. See “Table 15: Calculation of Regulatory Capital Measures and Reconciliation of Non-GAAP Measures” for additional information on non-GAAP measures.
- (4) Total net revenue margin is calculated based on annualized total net revenue for the period divided by average interest-earning assets for the period.
- (5) Net interest margin is calculated based on annualized net interest income for the period divided by average interest-earning assets for the period.
- (6) Return on average tangible assets is a non-GAAP measure calculated based on annualized income from continuing operations, net of tax, for the period divided by average tangible assets for the period. See “Table 15: Calculation of Regulatory Capital Measures and Reconciliation of Non-GAAP Measures” for additional information on non-GAAP measures.
- (7) Return on average common equity is calculated based on annualized (i) income from continuing operations, net of tax; (ii) less dividends and undistributed earnings allocated to participating securities; (iii) less preferred stock dividends, for the period, divided by average common equity for the period. Our calculation of return on average common equity may not be comparable to similarly-titled measures reported by other companies.
- (8) Return on average tangible common equity (“ROTCE”) is a non-GAAP measure calculated based on annualized (i) income from continuing operations, net of tax; (ii) less dividends and undistributed earnings allocated to participating securities; (iii) less preferred stock dividends, for the period, divided by average tangible common equity for the period. Our calculation of ROTCE may not be comparable to similarly-titled measures reported by other companies. See “Table 15: Calculation of Regulatory Capital Measures and Reconciliation of Non-GAAP Measures” for additional information on non-GAAP measures.
- (9) Efficiency ratio is calculated based on total non-interest expense for the period divided by total net revenue for the period. We also provide an adjusted efficiency ratio, which is a non-GAAP measure. See “Table 15: Calculation of Regulatory Capital Measures and Reconciliation of Non-GAAP Measures” for additional information on our non-GAAP measures.
- (10) Operating efficiency ratio is calculated based on operating expense for the period divided by total net revenue for the period. We also provide an adjusted operating efficiency ratio, which is a non-GAAP measure. See “Table 15: Calculation of Regulatory Capital Measures and Reconciliation of Non-GAAP Measures” for additional information on our non-GAAP measures.
- (11) Net charge-off rate is calculated based on annualized net charge-offs for the period divided by average loans held for investment for the period.
- (12) Capital ratios as of the end of Q2 2019 are preliminary and therefore subject to change. See “Table 15: Calculation of Regulatory Capital Measures and Reconciliation of Non-GAAP Measures” for information on the calculation of each of these ratios.
- (13) TCE ratio is a non-GAAP measure calculated based on TCE divided by tangible assets. See “Table 15: Calculation of Regulatory Capital Measures and Reconciliation of Non-GAAP Measures” for additional information on non-GAAP measures.

** Not meaningful.

CAPITAL ONE FINANCIAL CORPORATION (COF)
Table 6: Average Balances, Net Interest Income and Net Interest Margin

| | 2019 Q2 | | | 2019 Q1 | | | 2018 Q2 | | |
|---|-----------------|-------------------------|------------|-----------------|-------------------------|------------|-----------------|-------------------------|------------|
| | Average Balance | Interest Income/Expense | Yield/Rate | Average Balance | Interest Income/Expense | Yield/Rate | Average Balance | Interest Income/Expense | Yield/Rate |
| <i>(Dollars in millions, except as noted)</i> | | | | | | | | | |
| Interest-earning assets: | | | | | | | | | |
| Loans, including loans held for sale | \$ 243,831 | \$ 6,383 | 10.47% | \$ 242,929 | \$ 6,368 | 10.49% | \$ 242,043 | \$ 5,989 | 9.90% |
| Investment securities | 82,383 | 629 | 3.05 | 83,679 | 655 | 3.13 | 79,829 | 539 | 2.70 |
| Cash equivalents and other | 11,812 | 64 | 2.16 | 11,185 | 69 | 2.47 | 11,623 | 68 | 2.34 |
| Total interest-earning assets | \$ 338,026 | \$ 7,076 | 8.37 | \$ 337,793 | \$ 7,092 | 8.40 | \$ 333,495 | \$ 6,596 | 7.91 |
| Interest-bearing liabilities: | | | | | | | | | |
| Interest-bearing deposits | \$ 230,452 | \$ 870 | 1.51 | \$ 227,572 | \$ 817 | 1.44 | \$ 223,079 | \$ 622 | 1.12 |
| Securitized debt obligations | 18,262 | 139 | 3.04 | 18,747 | 143 | 3.05 | 19,147 | 124 | 2.59 |
| Senior and subordinated notes | 30,630 | 310 | 4.05 | 30,836 | 314 | 4.07 | 32,250 | 289 | 3.58 |
| Other borrowings and liabilities | 2,322 | 11 | 1.91 | 4,684 | 27 | 2.34 | 4,132 | 10 | 0.97 |
| Total interest-bearing liabilities | \$ 281,666 | \$ 1,330 | 1.89 | \$ 281,839 | \$ 1,301 | 1.85 | \$ 278,608 | \$ 1,045 | 1.50 |
| Net interest income/spread | | \$ 5,746 | 6.48 | | \$ 5,791 | 6.55 | | \$ 5,551 | 6.41 |
| Impact of non-interest-bearing funding | | | 0.32 | | | 0.31 | | | 0.25 |
| Net interest margin | | | 6.80% | | | 6.86% | | | 6.66% |

Six Months Ended June 30,

| | 2019 | | | 2018 | | |
|---|-----------------|-------------------------|------------|-----------------|-------------------------|------------|
| | Average Balance | Interest Income/Expense | Yield/Rate | Average Balance | Interest Income/Expense | Yield/Rate |
| <i>(Dollars in millions, except as noted)</i> | | | | | | |
| Interest-earning assets: | | | | | | |
| Loans, including loans held for sale | \$ 243,383 | \$ 12,751 | 10.48% | \$ 246,451 | \$ 12,123 | 9.84% |
| Investment securities | 83,027 | 1,284 | 3.09 | 74,731 | 991 | 2.65 |
| Cash equivalents and other | 11,503 | 133 | 2.31 | 10,668 | 119 | 2.23 |
| Total interest-earning assets | \$ 337,913 | \$ 14,168 | 8.39 | \$ 331,850 | \$ 13,233 | 7.98 |
| Interest-bearing liabilities: | | | | | | |
| Interest-bearing deposits | \$ 229,020 | \$ 1,687 | 1.47 | \$ 221,384 | \$ 1,161 | 1.05 |
| Securitized debt obligations | 18,503 | 282 | 3.05 | 19,421 | 231 | 2.38 |
| Senior and subordinated notes | 30,732 | 624 | 4.06 | 31,345 | 540 | 3.45 |
| Other borrowings and liabilities | 3,497 | 38 | 2.20 | 5,483 | 32 | 1.17 |
| Total interest-bearing liabilities | \$ 281,752 | \$ 2,631 | 1.87 | \$ 277,633 | \$ 1,964 | 1.41 |
| Net interest income/spread | | \$ 11,537 | 6.52 | | \$ 11,269 | 6.57 |
| Impact of non-interest-bearing funding | | | 0.31 | | | 0.22 |
| Net interest margin | | | 6.83% | | | 6.79% |

CAPITAL ONE FINANCIAL CORPORATION (COF)

Table 7: Loan Information and Performance Statistics

| | 2019 Q2 | 2019 Q1 | 2018 Q4 | 2018 Q3 | 2018 Q2 | 2019 Q2 vs. | | Six Months Ended June 30, | | |
|---|------------|------------|------------|------------|------------|-------------|------------|---------------------------|------------|------------------|
| | | | | | | 2019 Q1 | 2018 Q2 | 2019 | 2018 | 2019 vs. 2018 |
| <i>(Dollars in millions, except as noted)</i> | | | | | | | | | | |
| Loans Held for Investment (Period-End) | | | | | | | | | | |
| Credit card: | | | | | | | | | | |
| Domestic credit card | \$ 102,959 | \$ 101,052 | \$ 107,350 | \$ 101,564 | \$ 100,714 | 2% | 2% | \$ 102,959 | \$ 100,714 | 2% |
| International card businesses | 9,182 | 8,784 | 9,011 | 9,121 | 9,063 | 5 | 1 | 9,182 | 9,063 | 1 |
| Total credit card | 112,141 | 109,836 | 116,361 | 110,685 | 109,777 | 2 | 2 | 112,141 | 109,777 | 2 |
| Consumer banking: | | | | | | | | | | |
| Auto | 57,556 | 56,444 | 56,341 | 56,422 | 55,781 | 2 | 3 | 57,556 | 55,781 | 3 |
| Retail banking | 2,771 | 2,804 | 2,864 | 2,907 | 2,946 | (1) | (6) | 2,771 | 2,946 | (6) |
| Total consumer banking | 60,327 | 59,248 | 59,205 | 59,329 | 58,727 | 2 | 3 | 60,327 | 58,727 | 3 |
| Commercial banking: | | | | | | | | | | |
| Commercial and multifamily real estate | 29,861 | 28,984 | 28,899 | 29,064 | 28,292 | 3 | 6 | 29,861 | 28,292 | 6 |
| Commercial and industrial | 42,125 | 42,197 | 41,091 | 39,325 | 38,948 | — | 8 | 42,125 | 38,948 | 8 |
| Total commercial lending | 71,986 | 71,181 | 69,990 | 68,389 | 67,240 | 1 | 7 | 71,986 | 67,240 | 7 |
| Small-ticket commercial real estate | 6 | 8 | 343 | 358 | 369 | (25) | (98) | 6 | 369 | (98) |
| Total commercial banking | 71,992 | 71,189 | 70,333 | 68,747 | 67,609 | 1 | 6 | 71,992 | 67,609 | 6 |
| Other loans | — | — | — | — | 11 | ** | ** | — | 11 | ** |
| Total loans held for investment | \$ 244,460 | \$ 240,273 | \$ 245,899 | \$ 238,761 | \$ 236,124 | 2 | 4 | \$ 244,460 | \$ 236,124 | 4 |
| Loans Held for Investment (Average) | | | | | | | | | | |
| Credit card: | | | | | | | | | | |
| Domestic credit card | \$ 101,930 | \$ 102,667 | \$ 103,391 | \$ 100,566 | \$ 98,895 | (1)% | 3% | \$ 102,296 | \$ 99,668 | 3% |
| International card businesses | 8,868 | 8,789 | 8,958 | 8,944 | 8,998 | 1 | (1) | 8,829 | 9,025 | (2) |
| Total credit card | 110,798 | 111,456 | 112,349 | 109,510 | 107,893 | (1) | 3 | 111,125 | 108,693 | 2 |
| Consumer banking: | | | | | | | | | | |
| Auto | 57,070 | 56,234 | 56,469 | 56,297 | 55,298 | 1 | 3 | 56,654 | 54,824 | 3 |
| Home loan ⁽¹⁾ | — | — | — | — | 8,098 | ** | ** | — | 12,635 | ** |
| Retail banking | 2,788 | 2,831 | 2,873 | 2,923 | 3,084 | (2) | (10) | 2,809 | 3,256 | (14) |
| Total consumer banking | 59,858 | 59,065 | 59,342 | 59,220 | 66,480 | 1 | (10) | 59,463 | 70,715 | (16) |
| Commercial banking: | | | | | | | | | | |
| Commercial and multifamily real estate | 29,514 | 29,034 | 28,855 | 28,354 | 27,302 | 2 | 8 | 29,276 | 26,924 | 9 |
| Commercial and industrial | 42,476 | 42,132 | 40,476 | 39,318 | 38,686 | 1 | 10 | 42,304 | 38,467 | 10 |
| Total commercial lending | 71,990 | 71,166 | 69,331 | 67,672 | 65,988 | 1 | 9 | 71,580 | 65,391 | 9 |
| Small-ticket commercial real estate | 7 | 272 | 349 | 364 | 376 | (97) | (98) | 139 | 385 | (64) |
| Total commercial banking | 71,997 | 71,438 | 69,680 | 68,036 | 66,364 | 1 | 8 | 71,719 | 65,776 | 9 |
| Other loans | — | — | — | — | 21 | ** | ** | — | 34 | ** |
| Total average loans held for investment | \$ 242,653 | \$ 241,959 | \$ 241,371 | \$ 236,766 | \$ 240,758 | — | 1 | \$ 242,307 | \$ 245,218 | (1) |

| | 2019 Q2 | 2019 Q1 | 2018 Q4 | 2018 Q3 | 2018 Q2 | 2019 Q2 vs. | | Six Months Ended June 30, | | |
|--|------------|------------|------------|------------|------------|-------------|------------|---------------------------|--------|------------------|
| | | | | | | 2019 Q1 | 2018 Q2 | 2019 | 2018 | 2019 vs. 2018 |
| Net Charge-Off (Recovery) Rates | | | | | | | | | | |
| Credit card: | | | | | | | | | | |
| Domestic credit card ⁽²⁾ | 4.86% | 5.04% | 4.64% | 4.35% | 4.72% | (18)bps | 14bps | 4.95% | 4.99% | (4)bps |
| International card businesses | 3.63 | 3.20 | 4.22 | 1.92 | 4.14 | 43 | (51) | 3.41 | 3.32 | 9 |
| Total credit card ⁽²⁾ | 4.76 | 4.90 | 4.61 | 4.15 | 4.67 | (14) | 9 | 4.83 | 4.85 | (2) |
| Consumer banking: | | | | | | | | | | |
| Auto | 1.09 | 1.44 | 1.98 | 1.73 | 1.32 | (35) | (23) | 1.26 | 1.42 | (16) |
| Retail banking | 2.42 | 2.56 | 2.56 | 2.62 | 2.07 | (14) | 35 | 2.49 | 1.97 | 52 |
| Total consumer banking | 1.15 | 1.49 | 2.01 | 1.77 | 1.19 | (34) | (4) | 1.32 | 1.19 | 13 |
| Commercial banking: | | | | | | | | | | |
| Commercial and multifamily real estate | — | — | (0.01) | 0.04 | — | — | — | — | — | — |
| Commercial and industrial | 0.15 | 0.13 | 0.17 | 0.25 | (0.07) | 2 | 22 | 0.14 | 0.06 | 8 |
| Total commercial lending | 0.09 | 0.08 | 0.10 | 0.16 | (0.04) | 1 | 13 | 0.08 | 0.04 | 4 |
| Small-ticket commercial real estate | ** | 0.23 | 0.13 | 0.56 | (0.40) | ** | ** | ** | (0.29) | ** |
| Total commercial banking | 0.09 | 0.08 | 0.10 | 0.16 | (0.04) | 1 | 13 | 0.08 | 0.04 | 4 |
| Total net charge-offs | 2.48 | 2.64 | 2.67 | 2.41 | 2.42 | (16) | 6 | 2.56 | 2.51 | 5 |
| 30+ Day Performing Delinquency Rates | | | | | | | | | | |
| Credit card: | | | | | | | | | | |
| Domestic credit card | 3.40% | 3.72% | 4.04% | 3.80% | 3.32% | (32)bps | 8bps | 3.40% | 3.32% | 8bps |
| International card businesses | 3.40 | 3.61 | 3.52 | 3.55 | 3.39 | (21) | 1 | 3.40 | 3.39 | 1 |
| Total credit card | 3.40 | 3.71 | 4.00 | 3.78 | 3.32 | (31) | 8 | 3.40 | 3.32 | 8 |
| Consumer banking: | | | | | | | | | | |
| Auto | 6.10 | 5.78 | 6.95 | 6.27 | 5.57 | 32 | 53 | 6.10 | 5.57 | 53 |
| Retail banking | 0.93 | 0.84 | 1.01 | 0.80 | 0.84 | 9 | 9 | 0.93 | 0.84 | 9 |
| Total consumer banking | 5.87 | 5.55 | 6.67 | 6.01 | 5.33 | 32 | 54 | 5.87 | 5.33 | 54 |
| Nonperforming Loans and Nonperforming Assets Rates⁽³⁾⁽⁴⁾ | | | | | | | | | | |
| Credit card: | | | | | | | | | | |
| International card businesses | 0.25% | 0.26% | 0.25% | 0.22% | 0.22% | (1)bps | 3bps | 0.25% | 0.22% | 3bps |
| Total credit card | 0.02 | 0.02 | 0.02 | 0.02 | 0.02 | — | — | 0.02 | 0.02 | — |
| Consumer banking: | | | | | | | | | | |
| Auto | 0.64 | 0.57 | 0.80 | 0.70 | 0.55 | 7 | 9 | 0.64 | 0.55 | 9 |
| Retail banking | 1.02 | 1.10 | 1.04 | 1.13 | 1.15 | (8) | (13) | 1.02 | 1.15 | (13) |
| Total consumer banking | 0.66 | 0.59 | 0.81 | 0.72 | 0.58 | 7 | 8 | 0.66 | 0.58 | 8 |
| Commercial banking: | | | | | | | | | | |
| Commercial and multifamily real estate | 0.14 | 0.24 | 0.29 | 0.13 | 0.01 | (10) | 13 | 0.14 | 0.01 | 13 |
| Commercial and industrial | 0.74 | 0.71 | 0.54 | 0.55 | 0.57 | 3 | 17 | 0.74 | 0.57 | 17 |
| Total commercial lending | 0.49 | 0.52 | 0.44 | 0.37 | 0.33 | (3) | 16 | 0.49 | 0.33 | 16 |
| Small-ticket commercial real estate | ** | ** | 1.80 | 1.65 | 1.18 | ** | ** | ** | 1.18 | ** |
| Total commercial banking | 0.50 | 0.53 | 0.44 | 0.38 | 0.34 | (3) | 16 | 0.50 | 0.34 | 16 |
| Total nonperforming loans | 0.32 | 0.31 | 0.33 | 0.30 | 0.25 | 1 | 7 | 0.32 | 0.25 | 7 |
| Total nonperforming assets | 0.34 | 0.33 | 0.35 | 0.33 | 0.30 | 1 | 4 | 0.34 | 0.30 | 4 |

CAPITAL ONE FINANCIAL CORPORATION (COF)
Table 9: Financial Summary—Business Segment Results

| <i>(Dollars in millions)</i> | Three Months Ended June 30, 2019 | | | | | Six Months Ended June 30, 2019 | | | | |
|--|----------------------------------|------------------|--------------------------------------|-------------------------|----------|--------------------------------|------------------|--------------------------------------|-------------------------|-----------|
| | Credit Card | Consumer Banking | Commercial Banking ⁽⁶⁾⁽⁷⁾ | Other ⁽⁶⁾⁽⁷⁾ | Total | Credit Card | Consumer Banking | Commercial Banking ⁽⁶⁾⁽⁷⁾ | Other ⁽⁶⁾⁽⁷⁾ | Total |
| Net interest income (loss) | \$ 3,531 | \$ 1,709 | \$ 514 | \$ (8) | \$ 5,746 | \$ 7,121 | \$ 3,388 | \$ 1,003 | \$ 25 | \$ 11,537 |
| Non-interest income (loss) | 1,038 | 166 | 200 | (26) | 1,378 | 1,988 | 326 | 387 | (31) | 2,670 |
| Total net revenue (loss) | 4,569 | 1,875 | 714 | (34) | 7,124 | 9,109 | 3,714 | 1,390 | (6) | 14,207 |
| Provision for credit losses | 1,095 | 165 | 82 | — | 1,342 | 2,484 | 400 | 151 | — | 3,035 |
| Non-interest expense | 2,253 | 1,002 | 427 | 97 | 3,779 | 4,424 | 1,996 | 844 | 186 | 7,450 |
| Income (loss) from continuing operations before income taxes | 1,221 | 708 | 205 | (131) | 2,003 | 2,201 | 1,318 | 395 | (192) | 3,722 |
| Income tax provision (benefit) | 283 | 165 | 48 | (109) | 387 | 512 | 307 | 92 | (215) | 696 |
| Income (loss) from continuing operations, net of tax | \$ 938 | \$ 543 | \$ 157 | \$ (22) | \$ 1,616 | \$ 1,689 | \$ 1,011 | \$ 303 | \$ 23 | \$ 3,026 |

| <i>(Dollars in millions)</i> | Three Months Ended March 31, 2019 | | | | |
|--|-----------------------------------|------------------|--------------------------------------|-------------------------|----------|
| | Credit Card | Consumer Banking | Commercial Banking ⁽⁶⁾⁽⁷⁾ | Other ⁽⁶⁾⁽⁷⁾ | Total |
| Net interest income | \$ 3,590 | \$ 1,679 | \$ 489 | \$ 33 | \$ 5,791 |
| Non-interest income (loss) | 950 | 160 | 187 | (5) | 1,292 |
| Total net revenue | 4,540 | 1,839 | 676 | 28 | 7,083 |
| Provision for credit losses | 1,389 | 235 | 69 | — | 1,693 |
| Non-interest expense | 2,171 | 994 | 417 | 89 | 3,671 |
| Income (loss) from continuing operations before income taxes | 980 | 610 | 190 | (61) | 1,719 |
| Income tax provision (benefit) | 229 | 142 | 44 | (106) | 309 |
| Income from continuing operations, net of tax | \$ 751 | \$ 468 | \$ 146 | \$ 45 | \$ 1,410 |

| <i>(Dollars in millions)</i> | Three Months Ended June 30, 2018 | | | | | Six Months Ended June 30, 2018 | | | | |
|---|----------------------------------|------------------|--------------------------------------|-------------------------|----------|--------------------------------|------------------|--------------------------------------|-------------------------|-----------|
| | Credit Card | Consumer Banking | Commercial Banking ⁽⁶⁾⁽⁷⁾ | Other ⁽⁶⁾⁽⁷⁾ | Total | Credit Card | Consumer Banking | Commercial Banking ⁽⁶⁾⁽⁷⁾ | Other ⁽⁶⁾⁽⁷⁾ | Total |
| Net interest income | \$ 3,396 | \$ 1,609 | \$ 517 | \$ 29 | \$ 5,551 | \$ 6,954 | \$ 3,224 | \$ 1,023 | \$ 68 | \$ 11,269 |
| Non-interest income | 884 | 175 | 209 | 373 | 1,641 | 1,741 | 349 | 396 | 346 | 2,832 |
| Total net revenue | 4,280 | 1,784 | 726 | 402 | 7,192 | 8,695 | 3,573 | 1,419 | 414 | 14,101 |
| Provision (benefit) for credit losses | 1,171 | 118 | 34 | (47) | 1,276 | 2,627 | 351 | 20 | (48) | 2,950 |
| Non-interest expense | 1,904 | 963 | 409 | 148 | 3,424 | 3,943 | 1,963 | 812 | 279 | 6,997 |
| Income from continuing operations before income taxes | 1,205 | 703 | 283 | 301 | 2,492 | 2,125 | 1,259 | 587 | 183 | 4,154 |
| Income tax provision (benefit) | 282 | 164 | 66 | 63 | 575 | 495 | 294 | 137 | (32) | 894 |
| Income from continuing operations, net of tax | \$ 923 | \$ 539 | \$ 217 | \$ 238 | \$ 1,917 | \$ 1,630 | \$ 965 | \$ 450 | \$ 215 | \$ 3,260 |

CAPITAL ONE FINANCIAL CORPORATION (COF)

Table 10: Financial & Statistical Summary—Credit Card Business

| | 2019 | 2019 | 2018 | 2018 | 2018 | 2019 Q2 vs. | | Six Months Ended June 30, | | |
|---|-----------|-----------|-----------|-----------|-----------|-------------|-------|---------------------------|-----------|----------|
| | | | | | | 2019 | 2018 | 2019 | 2018 | 2019 vs. |
| (Dollars in millions, except as noted) | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q2 | 2019 | 2018 | 2018 |
| Credit Card | | | | | | | | | | |
| Earnings: | | | | | | | | | | |
| Net interest income | \$ 3,531 | \$ 3,590 | \$ 3,617 | \$ 3,596 | \$ 3,396 | (2)% | 4% | \$ 7,121 | \$ 6,954 | 2% |
| Non-interest income | 1,038 | 950 | 886 | 893 | 884 | 9 | 17 | 1,988 | 1,741 | 14 |
| Total net revenue | 4,569 | 4,540 | 4,503 | 4,489 | 4,280 | 1 | 7 | 9,109 | 8,695 | 5 |
| Provision for credit losses | 1,095 | 1,389 | 1,326 | 1,031 | 1,171 | (21) | (6) | 2,484 | 2,627 | (5) |
| Non-interest expense | 2,253 | 2,171 | 2,496 | 2,103 | 1,904 | 4 | 18 | 4,424 | 3,943 | 12 |
| Income from continuing operations before income taxes | 1,221 | 980 | 681 | 1,355 | 1,205 | 25 | 1 | 2,201 | 2,125 | 4 |
| Income tax provision | 283 | 229 | 160 | 315 | 282 | 24 | — | 512 | 495 | 3 |
| Income from continuing operations, net of tax | \$ 938 | \$ 751 | \$ 521 | \$ 1,040 | \$ 923 | 25 | 2 | \$ 1,689 | \$ 1,630 | 4 |
| Selected performance metrics: | | | | | | | | | | |
| Period-end loans held for investment | \$112,141 | \$109,836 | \$116,361 | \$110,685 | \$109,777 | 2 | 2 | \$112,141 | \$109,777 | 2 |
| Average loans held for investment | 110,798 | 111,456 | 112,349 | 109,510 | 107,893 | (1) | 3 | 111,125 | 108,693 | 2 |
| Average yield on loans held for investment ⁽⁸⁾ | 15.66% | 15.77% | 15.63% | 15.79% | 15.06% | (11)bps | 60bps | 15.72% | 15.15% | 57bps |
| Total net revenue margin ⁽⁹⁾ | 16.50 | 16.29 | 16.03 | 16.40 | 15.87 | 21 | 63 | 16.39 | 16.00 | 39 |
| Net charge-off rate ⁽²⁾ | 4.76 | 4.90 | 4.61 | 4.15 | 4.67 | (14) | 9 | 4.83 | 4.85 | (2) |
| 30+ day performing delinquency rate | 3.40 | 3.71 | 4.00 | 3.78 | 3.32 | (31) | 8 | 3.40 | 3.32 | 8 |
| 30+ day delinquency rate | 3.42 | 3.72 | 4.01 | 3.80 | 3.33 | (30) | 9 | 3.42 | 3.33 | 9 |
| Nonperforming loan rate ⁽³⁾ | 0.02 | 0.02 | 0.02 | 0.02 | 0.02 | — | — | 0.02 | 0.02 | — |
| Purchase volume ⁽¹⁰⁾ | \$106,903 | \$ 93,197 | \$105,696 | \$ 97,469 | \$ 97,392 | 15% | 10% | \$200,100 | \$183,937 | 9% |

| | 2019 Q2 | 2019 Q1 | 2018 Q4 | 2018 Q3 | 2018 Q2 | 2019 Q2 vs. | | Six Months Ended June 30, | | |
|---|------------|------------|------------|------------|------------|-------------|------------|---------------------------|-----------|------------------|
| | | | | | | 2019 Q1 | 2018 Q2 | 2019 | 2018 | 2019 vs. 2018 |
| <i>(Dollars in millions, except as noted)</i> | | | | | | | | | | |
| Domestic Card | | | | | | | | | | |
| Earnings: | | | | | | | | | | |
| Net interest income | \$ 3,220 | \$ 3,273 | \$ 3,309 | \$ 3,280 | \$ 3,108 | (2)% | 4% | \$ 6,493 | \$ 6,337 | 2% |
| Non-interest income | 971 | 873 | 828 | 819 | 818 | 11 | 19 | 1,844 | 1,592 | 16 |
| Total net revenue | 4,191 | 4,146 | 4,137 | 4,099 | 3,926 | 1 | 7 | 8,337 | 7,929 | 5 |
| Provision for credit losses | 1,024 | 1,291 | 1,229 | 950 | 1,094 | (21) | (6) | 2,315 | 2,474 | (6) |
| Non-interest expense | 2,034 | 1,949 | 2,216 | 1,890 | 1,683 | 4 | 21 | 3,983 | 3,515 | 13 |
| Income from continuing operations before income taxes | 1,133 | 906 | 692 | 1,259 | 1,149 | 25 | (1) | 2,039 | 1,940 | 5 |
| Income tax provision | 264 | 211 | 162 | 293 | 268 | 25 | (1) | 475 | 452 | 5 |
| Income from continuing operations, net of tax | \$ 869 | \$ 695 | \$ 530 | \$ 966 | \$ 881 | 25 | (1) | \$ 1,564 | \$ 1,488 | 5 |
| Selected performance metrics: | | | | | | | | | | |
| Period-end loans held for investment | \$102,959 | \$101,052 | \$107,350 | \$101,564 | \$100,714 | 2 | 2 | \$102,959 | \$100,714 | 2 |
| Average loans held for investment | 101,930 | 102,667 | 103,391 | 100,566 | 98,895 | (1) | 3 | 102,296 | 99,668 | 3 |
| Average yield on loans held for investment ⁽⁸⁾ | 15.60% | 15.69% | 15.58% | 15.73% | 15.05% | (9)bps | 55bps | 15.65% | 15.07% | 58bps |
| Total net revenue margin ⁽⁹⁾ | 16.45 | 16.15 | 16.01 | 16.30 | 15.88 | 30 | 57 | 16.30 | 15.91 | 39 |
| Net charge-off rate ⁽²⁾ | 4.86 | 5.04 | 4.64 | 4.35 | 4.72 | (18) | 14 | 4.95 | 4.99 | (4) |
| 30+ day delinquency rate | 3.40 | 3.72 | 4.04 | 3.80 | 3.32 | (32) | 8 | 3.40 | 3.32 | 8 |
| Purchase volume ⁽¹⁰⁾ | \$ 98,052 | \$ 85,738 | \$ 96,818 | \$ 89,205 | \$ 88,941 | 14% | 10% | \$183,790 | \$168,135 | 9% |
| Refreshed FICO scores:⁽¹¹⁾ | | | | | | | | | | |
| Greater than 660 | 68% | 66% | 67% | 67% | 68% | 2 | — | 68% | 68% | — |
| 660 or below | 32 | 34 | 33 | 33 | 32 | (2) | — | 32 | 32 | — |
| Total | 100% | 100% | 100% | 100% | 100% | | | 100% | 100% | |

CAPITAL ONE FINANCIAL CORPORATION (COF)

Table 11: Financial & Statistical Summary—Consumer Banking Business

| | 2019 | 2019 | 2018 | 2018 | 2018 | 2019 Q2 vs. | | Six Months Ended June 30, | | |
|---|-----------|-----------|-----------|-----------|-----------|-------------|--------|---------------------------|-----------|----------|
| | | | | | | 2019 | 2018 | 2019 | 2018 | 2019 vs. |
| (Dollars in millions, except as noted) | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q2 | 2019 | 2018 | 2018 |
| Consumer Banking | | | | | | | | | | |
| Earnings: | | | | | | | | | | |
| Net interest income | \$ 1,709 | \$ 1,679 | \$ 1,689 | \$ 1,636 | \$ 1,609 | 2% | 6% | \$ 3,388 | \$ 3,224 | 5% |
| Non-interest income | 166 | 160 | 159 | 155 | 175 | 4 | (5) | 326 | 349 | (7) |
| Total net revenue | 1,875 | 1,839 | 1,848 | 1,791 | 1,784 | 2 | 5 | 3,714 | 3,573 | 4 |
| Provision for credit losses | 165 | 235 | 303 | 184 | 118 | (30) | 40 | 400 | 351 | 14 |
| Non-interest expense | 1,002 | 994 | 1,085 | 979 | 963 | 1 | 4 | 1,996 | 1,963 | 2 |
| Income from continuing operations before income taxes | 708 | 610 | 460 | 628 | 703 | 16 | 1 | 1,318 | 1,259 | 5 |
| Income tax provision | 165 | 142 | 107 | 146 | 164 | 16 | 1 | 307 | 294 | 4 |
| Income from continuing operations, net of tax | \$ 543 | \$ 468 | \$ 353 | \$ 482 | \$ 539 | 16 | 1 | \$ 1,011 | \$ 965 | 5 |
| Selected performance metrics: | | | | | | | | | | |
| Period-end loans held for investment ⁽¹⁾ | \$ 60,327 | \$ 59,248 | \$ 59,205 | \$ 59,329 | \$ 58,727 | 2 | 3 | \$ 60,327 | \$ 58,727 | 3 |
| Average loans held for investment ⁽¹⁾ | 59,858 | 59,065 | 59,342 | 59,220 | 66,480 | 1 | (10) | 59,463 | 70,715 | (16) |
| Average yield on loans held for investment ⁽⁸⁾ | 8.36% | 8.15% | 8.14% | 8.03% | 7.32% | 21bps | 104bps | 8.25% | 7.08% | 117bps |
| Auto loan originations | \$ 7,327 | \$ 6,222 | \$ 5,932 | \$ 6,643 | \$ 6,994 | 18% | 5% | \$ 13,549 | \$ 13,701 | (1)% |
| Period-end deposits | 205,220 | 205,439 | 198,607 | 196,635 | 194,962 | — | 5 | 205,220 | 194,962 | 5 |
| Average deposits | 204,164 | 201,072 | 196,348 | 194,687 | 193,278 | 2 | 6 | 202,627 | 190,547 | 6 |
| Average deposits interest rate | 1.26% | 1.18% | 1.10% | 1.00% | 0.88% | 8bps | 38bps | 1.22% | 0.84% | 38bps |
| Net charge-off rate | 1.15 | 1.49 | 2.01 | 1.77 | 1.19 | (34) | (4) | 1.32 | 1.19 | 13 |
| 30+ day performing delinquency rate | 5.87 | 5.55 | 6.67 | 6.01 | 5.33 | 32 | 54 | 5.87 | 5.33 | 54 |
| 30+ day delinquency rate | 6.41 | 6.02 | 7.36 | 6.61 | 5.80 | 39 | 61 | 6.41 | 5.80 | 61 |
| Nonperforming loan rate ⁽³⁾ | 0.66 | 0.59 | 0.81 | 0.72 | 0.58 | 7 | 8 | 0.66 | 0.58 | 8 |
| Nonperforming asset rate ⁽⁴⁾ | 0.75 | 0.68 | 0.90 | 0.82 | 0.73 | 7 | 2 | 0.75 | 0.73 | 2 |
| Auto—At origination FICO scores:⁽¹²⁾ | | | | | | | | | | |
| Greater than 660 | 49% | 49% | 50% | 50% | 50% | — | (1)% | 49% | 50% | (1)% |
| 621 - 660 | 19 | 19 | 19 | 19 | 19 | — | — | 19 | 19 | — |
| 620 or below | 32 | 32 | 31 | 31 | 31 | — | 1 | 32 | 31 | 1 |
| Total | 100% | 100% | 100% | 100% | 100% | | | 100% | 100% | |

CAPITAL ONE FINANCIAL CORPORATION (COF)
Table 12: Financial & Statistical Summary—Commercial Banking Business

| | | | | | | 2019 Q2 vs. | | Six Months Ended June 30, | | |
|--|------------|------------|------------|------------|------------|-------------|------------|---------------------------|-----------|------------------|
| | 2019 Q2 | 2019 Q1 | 2018 Q4 | 2018 Q3 | 2018 Q2 | 2019 Q1 | 2018 Q2 | 2019 | 2018 | 2019 vs. 2018 |
| <i>(Dollars in millions, except as noted)</i> | | | | | | | | | | |
| Commercial Banking | | | | | | | | | | |
| Earnings: | | | | | | | | | | |
| Net interest income | \$ 514 | \$ 489 | \$ 508 | \$ 513 | \$ 517 | 5% | (1)% | \$ 1,003 | \$ 1,023 | (2)% |
| Non-interest income | 200 | 187 | 159 | 189 | 209 | 7 | (4) | 387 | 396 | (2) |
| Total net revenue ⁽⁶⁾⁽⁷⁾ | 714 | 676 | 667 | 702 | 726 | 6 | (2) | 1,390 | 1,419 | (2) |
| Provision for credit losses | 82 | 69 | 9 | 54 | 34 | 19 | 141 | 151 | 20 | ** |
| Non-interest expense | 427 | 417 | 434 | 408 | 409 | 2 | 4 | 844 | 812 | 4 |
| Income from continuing operations before income taxes | 205 | 190 | 224 | 240 | 283 | 8 | (28) | 395 | 587 | (33) |
| Income tax provision | 48 | 44 | 52 | 56 | 66 | 9 | (27) | 92 | 137 | (33) |
| Income from continuing operations, net of tax | \$ 157 | \$ 146 | \$ 172 | \$ 184 | \$ 217 | 8 | (28) | \$ 303 | \$ 450 | (33) |
| Selected performance metrics: | | | | | | | | | | |
| Period-end loans held for investment | \$ 71,992 | \$ 71,189 | \$ 70,333 | \$ 68,747 | \$ 67,609 | 1 | 6 | \$ 71,992 | \$ 67,609 | 6 |
| Average loans held for investment | 71,997 | 71,438 | 69,680 | 68,036 | 66,364 | 1 | 8 | 71,719 | 65,776 | 9 |
| Average yield on loans held for investment ⁽⁶⁾⁽⁸⁾ | 4.75% | 4.62% | 4.67% | 4.55% | 4.43% | 13bps | 32bps | 4.68% | 4.30% | 38bps |
| Period-end deposits | \$ 30,761 | \$ 31,248 | \$ 29,480 | \$ 30,474 | \$ 31,078 | (2)% | (1)% | \$ 30,761 | \$ 31,078 | (1)% |
| Average deposits | 31,364 | 30,816 | 30,680 | 31,061 | 32,951 | 2 | (5) | 31,092 | 33,501 | (7) |
| Average deposits interest rate | 1.28% | 1.11% | 0.95% | 0.79% | 0.65% | 17bps | 63bps | 1.19% | 0.59% | 60bps |
| Net charge-off (recovery) rate | 0.09 | 0.08 | 0.10 | 0.16 | (0.04) | 1 | 13 | 0.08 | 0.04 | 4 |
| Nonperforming loan rate ⁽³⁾ | 0.50 | 0.53 | 0.44 | 0.38 | 0.34 | (3) | 16 | 0.50 | 0.34 | 16 |
| Nonperforming asset rate ⁽⁴⁾ | 0.50 | 0.53 | 0.45 | 0.41 | 0.37 | (3) | 13 | 0.50 | 0.37 | 13 |
| Risk category:⁽¹³⁾ | | | | | | | | | | |
| Noncriticized | \$ 69,390 | \$ 68,594 | \$ 68,043 | \$ 65,926 | \$ 64,923 | 1% | 7% | \$ 69,390 | \$ 64,923 | 7% |
| Criticized performing | 2,211 | 2,094 | 1,848 | 2,204 | 2,088 | 6 | 6 | 2,211 | 2,088 | 6 |
| Criticized nonperforming | 360 | 378 | 312 | 259 | 229 | (5) | 57 | 360 | 229 | 57 |
| PCI loans | 31 | 123 | 130 | 358 | 369 | (75) | (92) | 31 | 369 | (92) |
| Total commercial loans | \$ 71,992 | \$ 71,189 | \$ 70,333 | \$ 68,747 | \$ 67,609 | 1 | 6 | \$ 71,992 | \$ 67,609 | 6 |
| Risk category as a percentage of period-end loans held for investment:⁽¹³⁾ | | | | | | | | | | |
| Noncriticized | 96.4% | 96.4% | 96.8% | 95.9% | 96.1% | — | 30bps | 96.4% | 96.1% | 30bps |
| Criticized performing | 3.1 | 2.9 | 2.6 | 3.2 | 3.1 | 20bps | — | 3.1 | 3.1 | — |
| Criticized nonperforming | 0.5 | 0.5 | 0.4 | 0.4 | 0.3 | — | 20 | 0.5 | 0.3 | 20 |
| PCI loans | — | 0.2 | 0.2 | 0.5 | 0.5 | (20) | (50) | — | 0.5 | (50) |
| Total commercial loans | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | | | 100.0% | 100.0% | |

CAPITAL ONE FINANCIAL CORPORATION (COF)

Table 13: Financial & Statistical Summary—Other and Total

| <i>(Dollars in millions)</i> | 2019 Q2 | 2019 Q1 | 2018 Q4 | 2018 Q3 | 2018 Q2 | 2019 Q2 vs. | | Six Months Ended June 30, | | |
|--|------------|------------|------------|------------|------------|-------------|------------|---------------------------|------------|------------------|
| | | | | | | 2019 Q1 | 2018 Q2 | 2019 | 2018 | 2019 vs. 2018 |
| Other | | | | | | | | | | |
| Earnings: | | | | | | | | | | |
| Net interest income (loss) | \$ (8) | \$ 33 | \$ 6 | \$ 41 | \$ 29 | ** | ** | \$ 25 | \$ 68 | (63)% |
| Non-interest income (loss) ⁽¹⁾ | (26) | (5) | (11) | (61) | 373 | ** | ** | (31) | 346 | ** |
| Total net revenue (loss) ⁽⁶⁾⁽⁷⁾ | (34) | 28 | (5) | (20) | 402 | ** | ** | (6) | 414 | ** |
| Benefit for credit losses | — | — | — | (1) | (47) | ** | ** | — | (48) | ** |
| Non-interest expense ⁽¹⁴⁾ | 97 | 89 | 117 | 283 | 148 | 9% | (34)% | 186 | 279 | (33) |
| Income (loss) from continuing operations before income taxes | (131) | (61) | (122) | (302) | 301 | 115 | ** | (192) | 183 | ** |
| Income tax provision (benefit) | (109) | (106) | (340) | (97) | 63 | 3 | ** | (215) | (32) | ** |
| Income (loss) from continuing operations, net of tax | \$ (22) | \$ 45 | \$ 218 | \$ (205) | \$ 238 | ** | ** | \$ 23 | \$ 215 | (89) |
| Selected performance metrics: | | | | | | | | | | |
| Period-end loans held for investment | — | — | — | — | \$ 11 | ** | ** | — | \$ 11 | ** |
| Average loans held for investment | — | — | — | — | 21 | ** | ** | — | 34 | ** |
| Period-end deposits | \$ 18,554 | \$ 18,420 | \$ 21,677 | \$ 20,086 | 22,185 | 1 | (16) | \$ 18,554 | 22,185 | (16) |
| Average deposits | 18,106 | 19,522 | 20,635 | 20,972 | 22,561 | (7) | (20) | 18,809 | 22,992 | (18) |
| Total | | | | | | | | | | |
| Earnings: | | | | | | | | | | |
| Net interest income | \$ 5,746 | \$ 5,791 | \$ 5,820 | \$ 5,786 | \$ 5,551 | (1)% | 4% | \$ 11,537 | \$ 11,269 | 2% |
| Non-interest income | 1,378 | 1,292 | 1,193 | 1,176 | 1,641 | 7 | (16) | 2,670 | 2,832 | (6) |
| Total net revenue | 7,124 | 7,083 | 7,013 | 6,962 | 7,192 | 1 | (1) | 14,207 | 14,101 | 1 |
| Provision for credit losses | 1,342 | 1,693 | 1,638 | 1,268 | 1,276 | (21) | 5 | 3,035 | 2,950 | 3 |
| Non-interest expense | 3,779 | 3,671 | 4,132 | 3,773 | 3,424 | 3 | 10 | 7,450 | 6,997 | 6 |
| Income from continuing operations before income taxes | 2,003 | 1,719 | 1,243 | 1,921 | 2,492 | 17 | (20) | 3,722 | 4,154 | (10) |
| Income tax provision (benefit) | 387 | 309 | (21) | 420 | 575 | 25 | (33) | 696 | 894 | (22) |
| Income from continuing operations, net of tax | \$ 1,616 | \$ 1,410 | \$ 1,264 | \$ 1,501 | \$ 1,917 | 15 | (16) | \$ 3,026 | \$ 3,260 | (7) |
| Selected performance metrics: | | | | | | | | | | |
| Period-end loans held for investment | \$ 244,460 | \$ 240,273 | \$ 245,899 | \$ 238,761 | \$ 236,124 | 2 | 4 | \$ 244,460 | \$ 236,124 | 4 |
| Average loans held for investment | 242,653 | 241,959 | 241,371 | 236,766 | 240,758 | — | 1 | 242,307 | 245,218 | (1) |
| Period-end deposits | 254,535 | 255,107 | 249,764 | 247,195 | 248,225 | — | 3 | 254,535 | 248,225 | 3 |
| Average deposits | 253,634 | 251,410 | 247,663 | 246,720 | 248,790 | 1 | 2 | 252,528 | 247,040 | 2 |

CAPITAL ONE FINANCIAL CORPORATION (COF)

Table 14: Notes to Loan, Allowance and Business Segment Disclosures (Tables 7—13)

- (1) In 2018, we sold all of our consumer home loan portfolio and recognized a net gain of approximately \$499 million in the Other category, including a benefit for credit losses of \$46 million.
 - (2) In August 2018, we accelerated charge-off recognition for certain domestic credit card accounts where the cardholder is deceased. This acceleration led to a one-time increase in net charge-offs of approximately \$32 million, increasing the net charge-off rate for total credit card and domestic credit card by approximately 12 basis points and 13 basis points, respectively, for the third quarter of 2018.
 - (3) Nonperforming loan rates are calculated based on nonperforming loans for each category divided by period-end total loans held for investment for each respective category.
 - (4) Nonperforming assets consist of nonperforming loans, real estate owned (“REO”) and other foreclosed assets. The total nonperforming asset rate is calculated based on total nonperforming assets divided by the combined period-end total loans held for investment, REO and other foreclosed assets.
 - (5) Represents foreign currency translation adjustments.
 - (6) Some of our commercial investments generate tax-exempt income, tax credits or other tax benefits. Accordingly, we present our Commercial Banking revenue and yields on a taxable-equivalent basis, calculated using the federal statutory tax rate of 21% and state taxes where applicable, with offsetting reductions to the Other category.
 - (7) In the first quarter of 2019, we made a change in how revenue is measured in our Commercial Banking business by revising the allocation of tax benefits on certain tax-advantaged investments. As such, prior period results have been recast to conform with the current period presentation. The result of this measurement change reduced the previously reported total net revenue in our Commercial Banking business by \$30 million in Q1 2018, \$32 million in Q2 2018, \$26 million in Q3 2018, and \$20 million in Q4 2018, with an offsetting increase in the Other category.
 - (8) Average yield on loans held for investment is calculated based on annualized interest income for the period divided by average loans held for investment during the period for the respective loan category. Annualized interest income is computed based on the effective yield of the respective loan category and does not include any allocations, such as funds transfer pricing.
 - (9) Total net revenue margin is calculated based on annualized total net revenue for the period divided by average loans held for investment during the period for the respective loan category.
 - (10) Purchase volume consists of purchase transactions, net of returns, for the period, and excludes cash advance and balance transfer transactions.
 - (11) Percentages represent period-end loans held for investment in each credit score category. Domestic card credit scores generally represent FICO scores. These scores are obtained from one of the major credit bureaus at origination and are refreshed monthly thereafter. We approximate non-FICO credit scores to comparable FICO scores for consistency purposes. Balances for which no credit score is available or the credit score is invalid are included in the 660 or below category.
 - (12) Percentages represent period-end loans held for investment in each credit score category. Auto credit scores generally represent average FICO scores obtained from three credit bureaus at the time of application and are not refreshed thereafter. Balances for which no credit score is available or the credit score is invalid are included in the 620 or below category.
 - (13) Criticized exposures correspond to the “Special Mention,” “Substandard” and “Doubtful” asset categories defined by bank regulatory authorities.
 - (14) Includes charges incurred as a result of restructuring activities.
- ** Not meaningful.

CAPITAL ONE FINANCIAL CORPORATION (COF)

Table 15: Calculation of Regulatory Capital Measures and Reconciliation of Non-GAAP Measures⁽¹⁾

| | Basel III Standardized Approach | | | | |
|--|---------------------------------|-------------------|----------------------|-----------------------|------------------|
| | June 30, 2019 | March 31, 2019 | December 31, 2018 | September 30, 2018 | June 30, 2018 |
| <i>(Dollars in millions, except as noted)</i> | | | | | |
| Regulatory Capital Metrics | | | | | |
| Common equity excluding AOCI | \$ 51,236 | \$ 49,781 | \$ 48,570 | \$ 48,154 | \$ 47,359 |
| Adjustments: | | | | | |
| AOCI ⁽²⁾ | 170 | (660) | (1,263) | (1,877) | (1,793) |
| Goodwill, net of related deferred tax liabilities | (14,365) | (14,369) | (14,373) | (14,345) | (14,368) |
| Intangible assets, net of related deferred tax liabilities | (194) | (223) | (254) | (284) | (328) |
| Other | (401) | 113 | 391 | 817 | 735 |
| Common equity Tier 1 capital | \$ 36,446 | \$ 34,642 | \$ 33,071 | \$ 32,465 | \$ 31,605 |
| Tier 1 capital | \$ 40,806 | \$ 39,002 | \$ 37,431 | \$ 36,826 | \$ 35,965 |
| Total capital ⁽³⁾ | 47,919 | 46,042 | 44,645 | 43,947 | 43,082 |
| Risk-weighted assets | 295,280 | 291,483 | 294,950 | 288,694 | 285,223 |
| Adjusted average assets ⁽⁴⁾ | 356,518 | 355,781 | 350,606 | 346,297 | 349,222 |
| Capital Ratios | | | | | |
| Common equity Tier 1 capital ⁽⁵⁾ | 12.3% | 11.9% | 11.2% | 11.2% | 11.1% |
| Tier 1 capital ⁽⁶⁾ | 13.8 | 13.4 | 12.7 | 12.8 | 12.6 |
| Total capital ⁽⁷⁾ | 16.2 | 15.8 | 15.1 | 15.2 | 15.1 |
| Tier 1 leverage ⁽⁴⁾ | 11.4 | 11.0 | 10.7 | 10.6 | 10.3 |
| Tangible common equity ("TCE") ⁽⁸⁾ | 10.2 | 9.6 | 9.1 | 9.0 | 8.8 |

Reconciliation of Non-GAAP Measures

The following non-GAAP measures consist of our adjusted results that we believe help investors and users of our financial information understand the effect of adjusting items on our selected reported results. These adjusted results provide alternate measurements of our operating performance, both for the current period and trends across multiple periods. The following tables present reconciliations of these non-GAAP measures to the applicable amounts measured in accordance with GAAP.

| | 2019 Q2 | | | 2019 Q1 | | | Six Months Ended June 30, 2019 | | |
|--|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|-----------------------------------|---------------------|---------------------|
| | Reported Results | Adj. ⁽⁹⁾ | Adjusted Results | Reported Results | Adj. ⁽⁹⁾ | Adjusted Results | Reported Results | Adj. ⁽⁹⁾ | Adjusted Results |
| <i>(Dollars in millions, except per share data and as noted)</i> | | | | | | | | | |
| Selected income statement data: | | | | | | | | | |
| Net interest income | \$ 5,746 | — | \$ 5,746 | \$ 5,791 | — | \$ 5,791 | \$ 11,537 | — | \$ 11,537 |
| Non-interest income | 1,378 | \$ 1 | 1,379 | 1,292 | — | 1,292 | 2,670 | \$ 1 | 2,671 |
| Total net revenue | 7,124 | 1 | 7,125 | 7,083 | — | 7,083 | 14,207 | 1 | 14,208 |
| Provision for credit losses | 1,342 | — | 1,342 | 1,693 | — | 1,693 | 3,035 | — | 3,035 |
| Non-interest expense | 3,779 | (81) | 3,698 | 3,671 | \$ (25) | 3,646 | 7,450 | (106) | 7,344 |
| Income from continuing operations before income taxes | 2,003 | 82 | 2,085 | 1,719 | 25 | 1,744 | 3,722 | 107 | 3,829 |
| Income tax provision | 387 | 19 | 406 | 309 | 6 | 315 | 696 | 25 | 721 |
| Income from continuing operations, net of tax | 1,616 | 63 | 1,679 | 1,410 | 19 | 1,429 | 3,026 | 82 | 3,108 |
| Income (loss) from discontinued operations, net of tax | 9 | — | 9 | 2 | — | 2 | 11 | — | 11 |
| Net income | 1,625 | 63 | 1,688 | 1,412 | 19 | 1,431 | 3,037 | 82 | 3,119 |
| Dividends and undistributed earnings allocated to participating securities ⁽¹⁰⁾ | (12) | (1) | (13) | (12) | — | (12) | (24) | (1) | (25) |
| Preferred stock dividends | (80) | — | (80) | (52) | — | (52) | (132) | — | (132) |
| Net income available to common stockholders | \$ 1,533 | \$ 62 | \$ 1,595 | \$ 1,348 | \$ 19 | \$ 1,367 | \$ 2,881 | \$ 81 | \$ 2,962 |
| Selected performance metrics: | | | | | | | | | |
| Diluted EPS ⁽¹⁰⁾ | \$ 3.24 | \$ 0.13 | \$ 3.37 | \$ 2.86 | \$ 0.04 | \$ 2.90 | \$ 6.10 | \$ 0.17 | \$ 6.27 |
| Efficiency ratio | 53.05% | (115)bps | 51.90% | 51.83% | (35)bps | 51.48% | 52.44% | (75)bps | 51.69% |
| Operating efficiency ratio | 45.38 | (114) | 44.24 | 44.53 | (35) | 44.18 | 44.96 | (75) | 44.21 |

| | 2018 | | | 2018 | | | Six Months Ended | | |
|--|------------------|---------------------|------------------|------------------|---------------------|------------------|------------------|---------------------|------------------|
| | Q2 | | | Q1 | | | June 30, 2018 | | |
| | Reported Results | Adj. ⁽⁹⁾ | Adjusted Results | Reported Results | Adj. ⁽⁹⁾ | Adjusted Results | Reported Results | Adj. ⁽⁹⁾ | Adjusted Results |
| <i>(Dollars in millions, except per share data and as noted)</i> | | | | | | | | | |
| Selected income statement data: | | | | | | | | | |
| Net interest income | \$ 5,551 | \$ 26 | \$ 5,577 | \$ 5,718 | — | \$ 5,718 | \$ 11,269 | \$ 26 | \$ 11,295 |
| Non-interest income | 1,641 | (361) | 1,280 | 1,191 | \$ 2 | 1,193 | 2,832 | (359) | 2,473 |
| Total net revenue | 7,192 | (335) | 6,857 | 6,909 | 2 | 6,911 | 14,101 | (333) | 13,768 |
| Provision for credit losses | 1,276 | 46 | 1,322 | 1,674 | — | 1,674 | 2,950 | 46 | 2,996 |
| Non-interest expense | 3,424 | (45) | 3,379 | 3,573 | (17) | 3,556 | 6,997 | (62) | 6,935 |
| Income from continuing operations before income taxes | 2,492 | (336) | 2,156 | 1,662 | 19 | 1,681 | 4,154 | (317) | 3,837 |
| Income tax provision | 575 | (92) | 483 | 319 | 4 | 323 | 894 | (88) | 806 |
| Income from continuing operations, net of tax | 1,917 | (244) | 1,673 | 1,343 | 15 | 1,358 | 3,260 | (229) | 3,031 |
| Income (loss) from discontinued operations, net of tax | (11) | — | (11) | 3 | — | 3 | (8) | — | (8) |
| Net income | 1,906 | (244) | 1,662 | 1,346 | 15 | 1,361 | 3,252 | (229) | 3,023 |
| Dividends and undistributed earnings allocated to participating securities ⁽¹⁰⁾ | (12) | 2 | (10) | (10) | — | (10) | (23) | 2 | (21) |
| Preferred stock dividends | (80) | — | (80) | (52) | — | (52) | (132) | — | (132) |
| Net income available to common stockholders | \$ 1,814 | \$ (242) | \$ 1,572 | \$ 1,284 | \$ 15 | \$ 1,299 | \$ 3,097 | \$ (227) | \$ 2,870 |
| Selected performance metrics: | | | | | | | | | |
| Diluted EPS ⁽¹⁰⁾ | \$ 3.71 | \$ (0.49) | \$ 3.22 | \$ 2.62 | \$ 0.03 | \$ 2.65 | \$ 6.33 | \$ (0.47) | \$ 5.86 |
| Efficiency ratio | 47.61% | 167bps | 49.28% | 51.72% | (27)bps | 51.45% | 49.62% | 75bps | 50.37% |
| Operating efficiency ratio | 41.70 | 138 | 43.08 | 45.72 | (26) | 45.46 | 43.67 | 61 | 44.28 |

Reconciliation of Non-GAAP Measures

The following non-GAAP measures consist of TCE, tangible assets and metrics computed using these amounts, which include tangible book value per common share, return on average tangible assets, return on average TCE and TCE ratio. We consider these metrics to be key financial performance measures that management uses in assessing capital adequacy and the level of returns generated. While our non-GAAP measures are widely used by investors, analysts and bank regulatory agencies to assess the capital position of financial services companies, they may not be comparable to similarly-titled measures reported by other companies. The following tables present reconciliations of these non-GAAP measures to the applicable amounts measured in accordance with GAAP.

| <i>(Dollars in millions)</i> | 2019 Q2 | 2019 Q1 | 2018 Q4 | 2018 Q3 | 2018 Q2 |
|--|-------------------|-------------------|-------------------|-------------------|-------------------|
| Tangible Common Equity (Period-End) | | | | | |
| Stockholders' equity | \$ 55,767 | \$ 53,481 | \$ 51,668 | \$ 50,638 | \$ 49,926 |
| Goodwill and intangible assets ⁽¹¹⁾ | (14,886) | (14,904) | (14,941) | (14,945) | (15,013) |
| Noncumulative perpetual preferred stock | (4,360) | (4,360) | (4,360) | (4,360) | (4,360) |
| Tangible common equity | \$ 36,521 | \$ 34,217 | \$ 32,367 | \$ 31,333 | \$ 30,553 |
| Tangible Common Equity (Average) | | | | | |
| Stockholders' equity | \$ 54,570 | \$ 52,720 | \$ 51,114 | \$ 50,768 | \$ 49,827 |
| Goodwill and intangible assets ⁽¹¹⁾ | (14,900) | (14,932) | (14,953) | (14,982) | (15,043) |
| Noncumulative perpetual preferred stock | (4,360) | (4,360) | (4,360) | (4,360) | (4,360) |
| Tangible common equity | \$ 35,310 | \$ 33,428 | \$ 31,801 | \$ 31,426 | \$ 30,424 |
| Tangible Assets (Period-End) | | | | | |
| Total assets | \$ 373,619 | \$ 373,191 | \$ 372,538 | \$ 362,909 | \$ 363,989 |
| Goodwill and intangible assets ⁽¹¹⁾ | (14,886) | (14,904) | (14,941) | (14,945) | (15,013) |
| Tangible assets | \$ 358,733 | \$ 358,287 | \$ 357,597 | \$ 347,964 | \$ 348,976 |
| Tangible Assets (Average) | | | | | |
| Total assets | \$ 371,095 | \$ 370,394 | \$ 365,243 | \$ 360,937 | \$ 363,929 |
| Goodwill and intangible assets ⁽¹¹⁾ | (14,900) | (14,932) | (14,953) | (14,982) | (15,043) |
| Tangible assets | \$ 356,195 | \$ 355,462 | \$ 350,290 | \$ 345,955 | \$ 348,886 |

⁽¹⁾ Regulatory capital metrics and capital ratios as of June 30, 2019 are preliminary and therefore subject to change.

⁽²⁾ Amounts presented are net of tax.

⁽³⁾ Total capital equals the sum of Tier 1 capital and Tier 2 capital.

⁽⁴⁾ Adjusted average assets for the purpose of calculating our Tier 1 leverage ratio represents total average assets adjusted for amounts that are deducted from Tier 1 capital, predominately goodwill and intangible assets. Tier 1 leverage ratio is a regulatory capital measure calculated based on Tier 1 capital divided by adjusted average assets.

⁽⁵⁾ Common equity Tier 1 capital ratio is a regulatory capital measure calculated based on common equity Tier 1 capital divided by risk-weighted assets.

⁽⁶⁾ Tier 1 capital ratio is a regulatory capital measure calculated based on Tier 1 capital divided by risk-weighted assets.

⁽⁷⁾ Total capital ratio is a regulatory capital measure calculated based on total capital divided by risk-weighted assets.

⁽⁸⁾ TCE ratio is a non-GAAP measure calculated based on TCE divided by tangible assets.

(9) The adjustments for the following periods consist of:

| <i>(Dollars in millions)</i> | 2019 | 2019 | Six Months Ended | 2018 | 2018 | Six Months Ended |
|--|--------------|--------------|-------------------------|-----------------|--------------|-------------------------|
| | Q2 | Q1 | June 30, 2019 | Q2 | Q1 | June 30, 2018 |
| Walmart launch and related integration expenses | \$ 54 | \$ 25 | \$ 79 | — | — | — |
| Net gains on the sales of exited businesses | — | — | — | \$ (400) | — | \$ (400) |
| U.K. Payment Protection Insurance customer refund reserve build (“U.K. PPI Reserve”) | — | — | — | 49 | — | 49 |
| Restructuring charges | 28 | — | 28 | 15 | \$ 19 | 34 |
| Total | 82 | 25 | 107 | (336) | 19 | (317) |
| Income tax provision (benefit) | 19 | 6 | 25 | (92) | 4 | (88) |
| Net income | \$ 63 | \$ 19 | \$ 82 | \$ (244) | \$ 15 | \$ (229) |

(10) Dividends and undistributed earnings allocated to participating securities and earnings per share are computed independently for each period. Accordingly, the sum of each quarterly amount may not agree to the year-to-date total.

(11) Includes impact of related deferred taxes.