## SECURITIES AND EXCHANGE COMMISSION

 WASHINGTON, D.C. 20549FORM 11-K

ANNUAL REPORT
PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

ANNUAL REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.

For the fiscal year ended December 31, 1997
Commission file number 1-13300

CAPITAL ONE FINANCIAL CORPORATION ASSOCIATE SAVINGS PLAN
2980 Fairview Park Drive
Suite 1300
Falls Church, Virginia 22042-4525

CAPITAL ONE FINANCIAL CORPORATION

2980 Fairview Park Drive
Suite 1300
Falls Church, Virginia 22042-4525

## Financial Statements and Exhibits

(a) Financial Statements

The Capital One Financial Corporation Associate Savings Plan (the "Plan") became effective as of January 1, 1995. Filed as a part of this report on Form 11-K are the audited financial statements of the Plan as of and for the years ended December 31, 1997 and 1996.
(b) Exhibit
(1) Consent of Independent Auditors

## SIGNATURES

The Plan. Pursuant to the requirements of the Securities Exchange Act of 1934, the trustees (or other persons who administer the employee benefit plan) have duly caused this annual report to be signed on its behalf by the undersigned thereunto duly authorized.

CAPITAL ONE FINANCIAL
CORPORATION ASSOCIATE
SAVINGS PLAN
(Name of Plan)

By: /s/James M. Zinn
Name: James M. Zinn
on behalf of the Benefits
Committee, as Plan
Administrator

Capital One Financial Corporation Associate Savings Plan

Years Ended December 31, 1997 and 1996 with Report of Independent Auditors

Capital One Financial Corporation Associate Savings Plan
Financial Statements and Supplemental Schedules Years Ended December 31, 1997 and 1996

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Benefits Committee
Capital One Financial Corporation
We have audited the accompanying statements of net assets available for benefits of Capital One Financial Corporation Associate Savings Plan ("Plan") as of December 31, 1997 and 1996, and the related statements of changes in net assets available for benefits for the years then ended. These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the net assets available for benefits of the Plan as of December 31, 1997 and 1996, and the changes in its net assets available for benefits for the years then ended, in conformity with generally accepted accounting principles.

Our audits were performed for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying supplemental schedules of assets held for investment purposes as of December 31, 1997, and reportable transactions for the year then ended, are presented for purposes of complying with the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974 and are not a required part of the basic financial statements. The fund information in the statements of net assets available for benefits and the statements of changes in net assets available for benefits is presented for purposes of additional analysis rather than to present the net assets available for benefits and changes in net assets available for benefits of each fund. The supplemental schedules and fund information have been subjected to the auditing procedures applied in our audits of the basic financial statements and, in our opinion, are fairly stated in all material respects in relation to the basic financial statements taken as a whole.
/s/ERNST \& YOUNG LLP

Capital One Financial Corporation Associate Savings Plan
Statement of Net Assets Available for Benefits, with Fund Information

## December 31, 1997

|  | Capital One Pooled Company Stock Fund | American Express Trust Money Market Fund II | American Express Trust Equity Index Fund II |
| :---: | :---: | :---: | :---: |
| Assets |  |  |  |
| Investments, at fair value: <br> Units of Capital One Pooled Company Stock Fund Shares of registered investment companies Participant notes receivable | \$21,795,608 | \$10, 220, 258 | \$9,181, 548 |
| Total investments | 21,795,608 | 10,220,258 | 9,181,548 |
| Receivables: |  |  |  |
| Employer's contributions | 290,641 | 396,276 | 201,992 |
| Participants' contributions | 107,182 | 53,562 | 71,316 |
| Accrued income |  | 43,671 |  |
| Total receivables | 397, 823 | 493,509 | 273,308 |
| Cash and cash equivalents |  |  |  |
| Total assets | 22,193,431 | 10,713,767 | 9,454,856 |
| Liabilities |  |  |  |
| Administrative expenses payable |  |  |  |
| Net assets available for benefits | \$22, 193, 431 | \$10, 713, 767 | \$9,454, 856 |

## Fund Information

IDS Y
(American
Express)
Federal
Income Fund

IDS $Y$
(American

| American | AIM | Templeton |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Express) | Constellation | Foreign | Participant |  |
| Stock | Fund | Fund | Notes | Other |



| 1,689,116 | 1,565,541 | 5,512,192 | 8,223,744 | 2,367,003 | 2,679, 032 | 2,542 | 64,401, 224 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |



See accompanying notes.

## Capital One Financial Corporation Associate Savings Plan

Statement of Net Assets Available for Benefits, with Fund Information

## December 31, 1996

## Assets

Investments, at fair value:
Units of Capital One Pooled Company Stock Fund
Units of Signet Stock Pooled Fund
\$11, 444, 971
Shares of registered investment companies
Participant notes receivable

Total investments
Receivables:
Employer's contributions
Participants' contributions
Accrued income
Total receivables

| Capital | American | American |  |
| :---: | :--- | :--- | :--- |
| One | Express | Express |  |
| Pooled | Signet | Trust | Trust |
| Company | Stock | Money | Equity |
| Stock | Pooled | Market | Index |
| Fund | Fund | Fund II | Fund II |

$\$ 2,612,609$


11,444,971 2,612,609 5,718,747 4,028,636

| 215, 017 | 373,249 | 111, 063 |
| :---: | :---: | :---: |
| 72,485 | 41,885 | 35,858 |
|  | 24,824 |  |
| 287,502 | 439, 958 | 146,921 |

$\begin{array}{llll}11,732,473 & 2,612,609 & 6,158,705 & 4,175,557\end{array}$

## Liabilities

Administrative expenses payable

Net assets available for benefits

## Fund Information

| IDS Y | IDS Y | IDS Y |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (American | (American | (American |  |  |  |  |  |
| Express) | Express) | Express) | AIM | Templeton |  |  |  |
| Federal | Mutual | Stock | Constellation | Foreign | Participant |  |  |
| Income Fund | Fund | Fund | Fund | Fund | Notes | Other | Total |



[^0]
## Capital One Financial Corporation Employee Savings Plan

Statement of Changes in Net Assets Available for Benefits, with Fund Information

Year Ended December 31, 1997

| Additions to net assets attributed to: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Investment income: |  |  |  |  |
|  |  |  |  |  |
| Interest | 1,208 |  | \$ 18,064 |  |
| Dividends | 112,900 | 47,206 | 385, 261 |  |
|  | 7,164,791 | 1,808,522 | 403,325 | 1,743,505 |
| Contributions: |  |  |  |  |
| Employer's | 2, 288, 892 |  | 2,432,529 | 1,453,419 |
| Participants' | 1,776,664 |  | 921, 620 | 1,357,883 |
| Rollovers | 74,461 |  | 173,568 | 163, 251 |
|  | 4,140, 017 |  | 3,527,717 | 2,974,553 |
| Total additions | 11,304, 808 | 1,808,522 | 3, 931, 042 | 4,718, 058 |
| Deductions from net assets attributed to: |  |  |  |  |
| Benefits paid to participants | $(811,273)$ | $(162,651)$ | $(769,566)$ | (319, 056 ) |
| Administrative expenses |  |  | $(113,560)$ |  |
| Total deductions | $(811,273)$ | $(162,651)$ | $(883,126)$ | (319, 056 ) |
| Net increase (decrease) prior to interfund transfers | 10, 493, 535 | 1,645,871 | 3, 047,916 | 4,399, 002 |
| Interfund transfers, net | $(32,577)$ | $(4,258,480)$ | 1,507,146 | 880, 297 |
| Net increase (decrease) | 10,460,958 | $(2,612,609)$ | 4,555, 062 | 5,279,299 |
| Net assets available for benefits: |  |  |  |  |
| Beginning of year | 11,732,473 | 2,612,609 | 6,158,705 | 4,175,557 |
| End of year | \$22, 193, 431 |  | \$10, 713, 767 | \$9,454, 856 |

Fund Information

| IDS Y (American Express) Federal Income Fund |  | IDS Y (American Express) Stock Fund | AIM Constellation Fund | Templeton Foreign Fund | Participant Notes | Other | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{array}{r} \$ \quad 19,111 \\ \\ \\ \\ 68,449 \end{array}$ | $\$(50,070)$ 196,734 | $\$ \quad 193,513$ 735,823 | $\$ \quad 153,142$ 562,179 | $\$(188,738)$ 230,571 | \$ 168,265 |  | $\begin{array}{r} \$ 10,682,462 \\ 187,554 \\ 2,339,123 \end{array}$ |
| 87,577 | 146,664 | 929,336 | 715,321 | 41,833 | 168,265 |  | 13,209,139 |
| $\begin{array}{r} 268,261 \\ 210,747 \\ 11,267 \end{array}$ | $\begin{array}{r} 358,384 \\ 309,149 \\ 64,794 \end{array}$ | $\begin{aligned} & 836,427 \\ & 703,951 \\ & 114,858 \end{aligned}$ | $\begin{array}{r} 1,625,877 \\ 1,528,205 \\ 170,477 \end{array}$ | $\begin{array}{r} 574,758 \\ 578,575 \\ 70,775 \end{array}$ |  |  | $\begin{array}{r} 9,838,547 \\ 7,386,794 \\ 843,451 \end{array}$ |
| 490,275 | 732,327 | 1,655,236 | 3,324,559 | 1,224,108 |  |  | 18,068,792 |
| 577,852 | 878,991 | 2,584,572 | 4,039,880 | 1,265,941 | 168,265 |  | 31,277,931 |
| $(53,088)$ | $(39,400)$ | $(225,927)$ | $(307,652)$ | $(62,149)$ | $(277,196)$ | \$(37,641) | $\begin{array}{r} (3,027,958) \\ (151,201) \end{array}$ |
| $(53,088)$ | $(39,400)$ | $(225,927)$ | $(307,652)$ | $(62,149)$ | $(277,196)$ | $(37,641)$ | $(3,179,159)$ |
| $\begin{aligned} & 524,764 \\ & 301,155 \end{aligned}$ | $\begin{aligned} & 839,591 \\ & 356,921 \end{aligned}$ | $\begin{array}{r} 2,358,645 \\ 183,259 \end{array}$ | $\begin{gathered} 3,732,228 \\ (201,434) \end{gathered}$ | $\begin{array}{r} 1,203,792 \\ 319,413 \end{array}$ | $\begin{gathered} (108,931) \\ 910,494 \end{gathered}$ | $\begin{gathered} (37,641) \\ 33,806 \end{gathered}$ | 28,098,772 |
| 825,919 | 1,196,512 | 2,541,904 | 3,530,794 | 1,523,205 | 801,563 | $(3,835)$ | 28,098,772 |
| 863,197 | 369, 029 | 2,970,288 | 4,692,950 | 843,798 | 1,877,469 | $(31,264)$ | 36,264,811 |

$\$ 1,689,116 \quad \$ 1,565,541 \quad \$ 5,512,192 \quad \$ 2,223,744 \quad$ \$2,367,003 \$(35,099) \$64,363,583

See accompanying notes.

## Capital One Financial Corporation Associate Savings Plan

Statement of Changes in Net Assets Available for Benefits, with Fund Information

Year Ended December 31, 1996

|  | Capital <br> One <br> Pooled <br> Company Stock Fund | Signet Stock Pooled Fund | American <br> Express <br> Trust <br> Money <br> Market <br> Fund II | American <br> Express <br> Trust Equity Index Fund II |
| :---: | :---: | :---: | :---: | :---: |
| Additions to net assets attributed to: Investment income: |  |  |  |  |
| Net appreciation (depreciation) in fair value of investments | \$ 3,147,315 | \$ 651,232 |  | \$ 405,569 |
| Interest | 40,372 | 24,673 | \$ 22,299 |  |
| Dividends | 69,965 | 58,329 | 212,548 |  |
|  | 3,257,652 | 734,234 | 234,847 | 405,569 |
| Contributions: |  |  |  |  |
| Employer's | 1,759,386 |  | 2,075,115 | 854,296 |
| Participants' | 1,378,472 |  | 824,757 | 812,712 |
| Rollovers | 170,899 |  | 89,028 | 105,678 |
|  | 3,308,757 |  | 2,988,900 | 1,772,686 |
| Total additions | 6,566,409 | 734,234 | 3,223,747 | 2,178,255 |
| Deductions from net assets attributed to: Benefits paid to participants Administrative expenses | $(359,567)$ | $(124,125)$ | $\begin{array}{r} (417,154) \\ (83,922) \end{array}$ | $(199,490)$ |
| Total deductions | $(359,567)$ | $(124,125)$ | $(501,076)$ | $(199,490)$ |
| Net increase (decrease) prior to interfund transfers | 6,206,842 | 610,109 | 2,722,671 | 1,978,765 |
| Interfund transfers, net | $(964,120)$ | $(653,057)$ | 3,436,034 | 2,196,792 |
| Net increase (decrease) | 5,242,722 | $(42,948)$ | 6,158,705 | 4,175,557 |
| Net assets available for benefits: |  |  |  |  |
| End of year | \$11, 732, 473 | \$2,612,609 | \$6,158,705 | \$4, 175, 557 |


| IDS Y | IDS Y | IDS Y |  |  |  | Virtus |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (American | (American | (American |  |  | Virtus | Treasury |
| Express) | Express) | Express) | AIM | Templeton | Style | Money |
| Federal | Mutual | Stock | Constellation | Foreign | Manager | Market |
| Income Fund | Fund | Fund | Fund | Fund | Fund | Fund |


| \$(83, 088) | \$ $(1,937)$ | \$ 43, 234 | \$ 127, 856 | \$ 34, 822 | \$ $(13,008)$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2,283 | 16 | 49 | 1,392 | 22 |  | \$ 8,397 |
| 44,762 | 27,249 | 183,260 | 150,458 | 28,600 |  |  |
| $(36,043)$ | 25,328 | 226,543 | 279,706 | 63,444 | $(13,008)$ | 8,397 |
| 205,863 | 97,720 | 481, 757 | 968,835 | 138,873 |  |  |
| 163,153 | 81,118 | 370,321 | 886,159 | 123,489 |  |  |
| 40,495 | 43,212 | 123,541 | 173,157 | 47,156 |  |  |
| 409,511 | 222,050 | 975,619 | 2,028,151 | 309,518 |  |  |
| 373,468 | 247,378 | 1,202,162 | 2,307,857 | 372,962 | $(13,008)$ | 8,397 |
| $(18,723)$ | $(12,234)$ | $(106,350)$ | $(106,058)$ | $(8,908)$ |  | $(5,970)$ |
| $(18,723)$ | $(12,234)$ | $(106,350)$ | $(106,058)$ | $(8,908)$ |  | $(5,970)$ |
| 354,745 | 235,144 | 1,095,812 | 2,201,799 | 364, 054 | $(13,008)$ | 2,427 |
| 508,452 | 133,885 | 1,874,476 | 2,491,151 | 479,744 | $(1,609,564)$ | $(3,887,710)$ |
| 863,197 | 369,029 | 2,970,288 | 4,692,950 | 843,798 | $(1,622,572)$ | $(3,885,283)$ |
|  |  |  |  |  | 1,622,572 | 3,885,283 |


| American |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Century- | Vanguard |  |  |  |
| Twentieth | Index |  |  |  |
| Century | Trust | Participant | Other | Total |
| Ultra | 500 | Notes |  |  |



See accompanying notes.

Capital One Financial Corporation Associate Savings Plan

## Notes to Financial Statements

$$
\text { December 31, } 1997
$$

Note 1--Description of Plan
Effective January 1, 1995, Capital One Financial Corporation (the "Corporation") established and adopted the Capital One Financial Corporation Associate Savings Plan (the "Plan") for the benefit of its eligible associates. The Plan is a continuation of the Signet Banking Corporation ("Signet") Employee Savings Plan for participants who transferred employment from Signet to the Corporation on or within twelve months after the date of distribution of the Corporation's stock to shareholders of Signet on February 28, 1995.

The following description of the Plan provides only general information. Participants should refer to the Plan agreement for a more complete description of the Plan's provisions.

## General

The Plan is a defined contribution plan covering substantially all associates of the Corporation and provides for pension, disability, death and termination benefits. The Plan is subject to the provisions of the Employee Retirement Income Security Act of 1974 (ERISA).

## Contributions

Each year, participants may contribute 1\% to 15\% of pre-tax annual compensation, as defined in the Plan. Such contributions may be pre-tax dollars, or a combination of pre- and after-tax dollars. Participants may also contribute amounts representing distributions from other qualified plans ("rollover contributions"). The Corporation contributes $50 \%$ of the first $6 \%$ of the participant's annual compensation that a participant contributes to the Plan. Beginning January 1, 1996, the Corporation contributes $3 \%$ of participants' eligible salaries, regardless of participation in the Plan. Additional amounts equal to $3 \%$ of the participants' eligible salaries for those participants making pre-tax contributions to the Plan at year end may be contributed at the option of the Corporation's Board of Directors.

Each participant's account is credited with the participant's contributions and allocations of the Corporation's contributions and Plan earnings. Allocations are based upon the number of units of the Plan in each participant's account. Forfeited balances of terminated participants' nonvested accounts are used to pay administrative expenses of the Plan, to the extent available. Plan expenses in excess of forfeitures, if any, are absorbed by the Corporation. Excess forfeitures, if any, are applied as employer contributions made in advance, and reduce the Corporation's future contributions. The benefit to which a participant is entitled is the benefit that can be provided from the participant's account.

Vesting
Participants are immediately vested in their contributions plus actual earnings thereon. Vesting in the Corporation's contribution portion of their accounts plus actual earnings thereon is based on years of continuous service. A participant is $100 \%$ vested after two years of service.

## Investment Options

Upon enrollment in the Plan, a participant may direct employer and employee contributions in any of eight investment options. Participants may change their investment options at any time. Current investment options, as well as options previously available through the former investment manager, are described below.

Current Options:
Capital One Pooled Company Stock Fund (previously Capital One Stock Unitized Investment Fund) - Monies are invested by the Trustee in a unitized trust fund which invests in shares of the Corporation's common stock. The Trustee shall also be permitted to invest in short-term temporary investments, including pooled funds which bear interest at market rates.

American Express Trust Money Market Fund II - Monies are invested primarily in short-term debt securities.

American Express Trust Equity Index Fund II - Ninety percent of the monies held by this fund are invested in common stock and the balance is invested in S\&P 500 stock index futures.

IDS Y (American Express) Federal Income Fund - Monies are invested in U.S. government agency securities.

IDS Y (American Express) Mutual Fund - Monies are invested in common stocks and senior securities, such as bonds and preferred stocks.

IDS Y (American Express) Stock Fund - Monies are invested in large capitalization, blue chip stocks and investment grade bonds.

AIM Constellation Fund - Monies are invested in the common stock of primarily small and medium-sized companies.

Templeton Foreign Fund - Monies are invested primarily in the common stock of companies outside the U.S.

Previous Options:

Signet Stock Pooled Fund (previously Signet Stock Unitized Investment Fund) - Monies were invested in a unitized trust fund that invested in shares of Signet's common stock. Prior to December 15, 1997, participants were able to hold this investment; however, additional investment in the Fund was prohibited. On December 15, 1997, this fund was liquidated and the balance was transferred to the American Express Trust Money Market Fund II.

Participant Notes Receivable
Participants may elect to borrow from their fund accounts a minimum of \$1,000; up to a maximum of the lesser of $\$ 50,000$, or $50 \%$ of their account balance. Loan transactions are treated as a transfer from (to) the investment fund to (from) the loan fund. Loan terms range from 1 to 5 years or up to 10 years for the purchase of a primary residence. The loans are secured by the balance in the participant's account and bear interest at a rate commensurate with local prevailing rates as determined by the Benefits Committee. Principal and interest are paid ratably through monthly payroll deductions.

Payment of Benefits
On termination of service, a participant may elect to receive an amount equal to the vested value of his or her account through a lump-sum distribution or equal, or nearly equal, payments made at least annually for a period not to exceed 15 years. If the participant has invested in the Capital One or Signet Stock pooled funds, he or she may elect to receive distributions of whole shares of common stock with fractional shares paid in cash.

Note 2--Summary of Accounting Policies
Basis of Accounting
The financial statements of the Plan are prepared under the accrual method of accounting.

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

Valuation and Income Recognition
The Plan's investments are stated at fair value. Units in the Capital One and Signet Stock pooled funds are valued based upon the stock price at the last reported sales price on the last business day of the plan year. The shares of registered investment companies are valued at quoted market prices which represent the net asset values of shares held by the Plan as of year-end. Money market funds and participant notes receivable are valued at cost, which approximates fair value.

Purchases and sales of securities are recorded on a trade-date basis. Interest income is recorded on the accrual basis. Dividends are recorded on the ex-dividend date.

Note 3--Investments
The Plan's investments are held in a trust fund administered by American Express Trust Company. The fair values of the following individual investments represented 5\% or more of the Plan's net assets as of December 31, 1997 or 1996:

Capital One Pooled Company Stock Fund
American Express Trust Money Market Fund II American Express Trust Equity Index Fund II AIM Constellation Fund IDS Y (American Express) Stock Fund Participant Notes
Signet Stock Pooled Fund

December 31,

| 1997 | 1996 |
| :---: | :---: |

\$21, 795, 608
10, 220, 258
9,181, 548
7,944, 122
5, 353, 113
2, 679, 032
\$11, 444, 971
5, 718, 747
4, 028, 636
4, 499, 932
2,874,448
1,877,469
2,612,609

Note 4--Plan Termination
Although it has not expressed any intent to do so, the Corporation has the right to terminate the Plan subject to the provisions of ERISA. In the event of Plan termination, participants will become 100\% vested in their accounts.

Note 5--Tax Status
The Internal Revenue Service ruled on April 10, 1997 that the Plan qualifies under Section $401(\mathrm{a})$ of the Internal Revenue Code (IRC)and, therefore, the related trust is not
subject to tax under present income tax law. Once qualified, the Plan is required to operate in conformity with the IRC to maintain its qualification. The Benefits Committee is not aware of any course of action or events that have occurred that might adversely affect the Plan's qualified status.

Note 6-- Transactions with Parties-in-Interest
Effective January 1, 1996, American Express Trust Company was named trustee of the Plan and investment manager of the Plan assets. During January 1996, investments held by the previous trustee Signet Trust Company, and managed by Virtus Capital Management, Inc., ("Virtus"), were transferred to American Express Trust Company. The market value of the assets attributable to those participant accounts transferred from the Signet Trust Company was $\$ 19,223,330$. Cash transferred from Signet to American Express Trust Company was invested temporarily in short-term interest-bearing investments until purchases of registered investment companies were made. Interest earned on these investments was allocated pro rata to all funds.

During 1997 and 1996, certain Plan investments included shares of mutual funds managed by American Express. In addition, the Plan had invested $\$ 21,795,608$ and $\$ 11,444,971$, at fair value, in the Capital One Pooled Company Stock Fund and \$0 and $\$ 2,612,609$, at fair value, in the Signet Stock Pooled Fund as of December 31, 1997 and 1996, respectively.

## Capital One Financial Corporation Associate Savings Plan

Schedule of Assets Held for Investment Purposes

```
December 31, }199
```

Capital One Pooled Company Stock Fund

999,936

| \$13,119, 981 | \$21, 795, 608 |
| :---: | :---: |
| 10,220, 258 | 10,220, 258 |
| 7,189,974 | 9,181,548 |
| 1,631,783 | 1,641,552 |
| 1,552,091 | 1,483, 047 |
| 5,054,652 | 5,353,113 |
| 7,601,400 | 7,944,122 |
| 2,457,867 | 2,246,183 |
| 35,708, 025 | 38,069,823 |
| 2,679,032 | 2,679,032 |

Participant Notes
2,679, 032

| Registered Investment Companies: |  |
| :--- | ---: |
| American Express Trust Money Market Fund II | $10,220,258$ |
| American Express Trust Equity Index Fund II | 354,746 |
| IDS Y (American Express) Federal Income Fund | 324,674 |
| IDS Y (American Express) Mutual Fund | 108,031 |
| IDS Y (American Express) Stock Fund | 219,516 |
| AIM Constellation Fund | 301,142 |
| Templeton Foreign Fund | 225,748 |
|  |  |
| Participant Notes | $2,679,032$ |

## Capital One Financial Corporation Associate Savings Plan

## Schedule of Reportable Transactions

Year Ended December 31, 1997

| Description of assets | Units/Share | Purchase price | Selling price | Cost |
| :---: | :---: | :---: | :---: | :---: |
| Category (i) - individual transactions in excess of 5 percent of plan assets: |  |  |  |  |
| American Express Trust Money Market Fund II | 1,944,973 | \$1,944,973 |  |  |
| Signet Stock Pooled Fund | 44,034 |  | \$2,219,570 | \$1,370,466 |
| Category (iii) - series of transactions in excess of 5 percent of plan assets: |  |  |  |  |
| American Express Trust Money Market Fund II | 9,811,589 | \$9,811,589 |  |  |
| American Express Trust Money Market Fund II | 5,394, 090 |  | \$5,394, 090 | \$5,394, 090 |
| Capital One Pooled Company Stock Fund | 125,482 | 4,812,452 |  |  |
| American Express Trust Equity Index Fund II | 219,551 | 5,065,722 |  |  |
| IDS Y (American Express) Stock Fund | 118, 260 | 2,948,717 |  |  |
| AIM Constellation Fund | 178,042 | 4,762,940 |  |  |
| Participant Notes | 1,903,830 | 1,903,830 |  |  |
| Templeton Foreign Fund | 266,292 | 2,954,789 |  |  |
| Signet Stock Pooled Fund | 88,613 |  | 4,344,178 | 2,587,828 |

Fair value Net gain
$\$ 2,219,570 \quad \$ 849,104$
$\$ 5,394,090$
$4,344,178 \quad \$ 1,756,350$

All transactions were made on the market.
There were no category (ii) or (iv) reportable transactions during 1997.

## EXHIBITS INDEX

## Exhibit

## Number Description

23 Consent of Independent Auditors

## Exhibit 23

## Consent of Independent Auditors

We consent to the incorporation by reference in the following Registration Statements of our report dated June 23, 1998, with respect to the financial statements and schedules of the Capital One Financial Corporation Associate Savings Plan included in this Annual Report (Form 11-K) for the year ended December 31, 1997.



[^0]:    See accompanying notes.

